R Duane Ireland

List of Publications by Year in descending order

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74 papers

17,494 citations

51
h-index

102487 66 g-index

77 all docs

77
docs citations

77 times ranked 8650 citing authors

| # | Article | IF | Citations |
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| 1 | Managing Firm Resources in Dynamic Environments to Create Value: Looking Inside the Black Box. Academy of Management Review, 2007, 32, 273-292. | 11.7 | 2,287 |
| 2 | Strategic entrepreneurship: entrepreneurial strategies for wealth creation. Strategic Management Journal, 2001, 22, 479-491. | 7.3 | 1,174 |
| 3 | Resource Orchestration to Create Competitive Advantage. Journal of Management, 2011, 37, 1390-1412. | 9.3 | 1,066 |
| 4 | Alliance Management as a Source of Competitive Advantage. Journal of Management, 2002, 28, 413-446. | 9.3 | 1,014 |
| 5 | You Say Illegal, I Say Legitimate: Entrepreneurship in the Informal Economy. Academy of Management Review, 2009, 34, 492-510. | 11.7 | 799 |
| 6 | Conceptualizing Corporate Entrepreneurship Strategy. Entrepreneurship Theory and Practice, 2009, 33, 19-46. | 10.2 | 635 |
| 7 | The Concept of "Opportunity―in Entrepreneurship Research: Past Accomplishments and Future Challenges. Journal of Management, 2010, 36, 40-65. | 9.3 | 569 |
| 8 | Resource complementarity in business combinations: Extending the logic to organizational alliances. Journal of Management, 2001, 27, 679-690. | 9.3 | 526 |
| 9 | A multi-theoretic perspective on trust and power in strategic supply chains. Journal of Operations Management, 2007, 25, 482-497. | 5.2 | 465 |
| 10 | A Model of Middle–Level Managers' Entrepreneurial Behavior. Entrepreneurship Theory and Practice, 2005, 29, 699-716. | 10.2 | 423 |
| 11 | Integrating entrepreneurship and strategic management actions to create firm wealth. Academy of Management Perspectives, 2001, 15, 49-63. | 6.8 | 414 |
| 12 | Corporate distinctive competence, strategy, industry and performance. Strategic Management Journal, 1985, 6, 273-293. | 7.3 | 400 |
| 13 | A Mid-Range Theory of the Interactive Effects of International and Product Diversification on Innovation and Performance. Journal of Management, 1994, 20, 297-326. | 9.3 | 399 |
| 14 | Synergies and Post-Acquisition Performance: Differences versus Similarities in Resource Allocations. Journal of Management, 1991, 17, 173-190. | 9.3 | 393 |
| 15 | Research on entrepreneurship in the informal economy: Framing a research agenda. Journal of Business Venturing, 2013, 28, 598-614. | 6.3 | 375 |
| 16 | Strategic entrepreneurship: Creating competitive advantage through streams of innovation. Business Horizons, 2007, 50, 49-59. | 5.2 | 366 |
| 17 | Friends, Acquaintances, or Strangers? Partner Selection in R&D Alliances. Academy of Management Journal, 2008, 51, 315-334. | 6.3 | 339 |
| 18 | Strategic entrepreneurship, collaborative innovation, and wealth creation. Strategic Entrepreneurship Journal, 2007, 1, 371-385. | 4.4 | 310 |

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| 19 | The Entrepreneurship Process in Base of the Pyramid Markets: The Case of Multinational Enterprise/Nongovernment Organization Alliances. Entrepreneurship Theory and Practice, 2010, 34, 555-581. | 10.2 | 305 |
| 20 | Achieving and maintaining strategic competitiveness in the 21 st century: The role of strategic leadership. Academy of Management Perspectives, 1999, 13, 43-57. | 6.8 | 295 |
| 21 | A Model of Strategic Entrepreneurship: The Construct and its Dimensions. Journal of Management, 2003, 29, 963-989. | 9.3 | 288 |
| 22 | Attributes of Successful and Unsuccessful Acquisitions of US Firms. British Journal of Management, 1998, 9, 91-114. | 5.0 | 271 |
| 23 | Architecture of Entrepreneurial Learning: Exploring the Link among Heuristics, Knowledge, and Action. Entrepreneurship Theory and Practice, 2009, 33, 167-192. | 10.2 | 268 |
| 24 | Research on Crowdfunding: Reviewing the (Very Recent) past and Celebrating the Present. Entrepreneurship Theory and Practice, 2017, 41, 149-160. | 10.2 | 249 |
| 25 | Strategy formulation processes: Differences in perceptions of strength and weaknesses indicators and environmental uncertainty by managerial level. Strategic Management Journal, 1987, 8, 469-485. | 7.3 | 231 |
| 26 | A Cross-Disciplinary Exploration of Entrepreneurship Research. Journal of Management, 2007, 33, 891-927. | 9.3 | 225 |
| 27 | Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda. Academy of Management Review, 2000, 25, 509. | 11.7 | 190 |
| 28 | Introduction to Special Topic Forum Privatization and Entrepreneurial Transformation: Emerging Issues and a Future Research Agenda Academy of Management Review, 2000, 25, 509-524. | 11.7 | 186 |
| 29 | Stimulating Dynamic Value: Social Capital and Business Incubation as a Pathway to Competitive Success. Long Range Planning, 2007, 40, 154-177. | 4.9 | 181 |
| 30 | Toward a Research Agenda on the Informal Economy. Academy of Management Perspectives, 2012, 26, 1-11. | 6.8 | 173 |
| 31 | RELATIONSHIPS AMONG CORPORATE LEVEL DISTINCTIVE COMPETENCIES, DIVERSIFICATION STRATEGY, CORPORATE STRUCTURE AND PERFORMANCE. Journal of Management Studies, 1986, 23, 401-416. | 8.3 | 171 |
| 32 | Where is the opportunity without the customer? An integration of marketing activities, the entrepreneurship process, and institutional theory. Journal of the Academy of Marketing Science, 2011, 39, 537-554. | 11.2 | 168 |
| 33 | Toward a Greater Understanding of Entrepreneurship and Strategy in the Informal Economy. Strategic Entrepreneurship Journal, 2014, 8, 1-15. | 4.4 | 159 |
| 34 | Familiness and Innovation: Resource Bundling as the Missing Link. Entrepreneurship Theory and Practice, 2013, 37, 1399-1419. | 10.2 | 156 |
| 35 | How Should Crowdfunding Research Evolve? A Survey of the <i>Entrepreneurship Theory and Practice </i> Practice Practice </td <td>10.2</td> <td>150</td> | 10.2 | 150 |
| 36 | All Things Great and Small: Organizational Size, Boundaries of the Firm, and a Changing Environment. Academy of Management Annals, 2015, 9, 715-802. | 9.6 | 138 |

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| 37 | Strategic entrepreneurship within family-controlled firms: Opportunities and challenges. Journal of Family Business Strategy, 2010, 1, 67-77. | 5 . 7 | 121 |
| 38 | Emerging Issues in Corporate Entrepreneurship. Journal of Management, 2003, 29, 351-378. | 9.3 | 114 |
| 39 | Strategic Entrepreneurship: Creating Value for Individuals, Organizations, and Society. Academy of Management Perspectives, 2011, 25, 57-75. | 6.8 | 114 |
| 40 | Social Capital and Learning Advantages: A Problem of Absorptive Capacity. Strategic Entrepreneurship Journal, 2014, 8, 214-233. | 4.4 | 105 |
| 41 | Transitioning entrepreneurs from informal to formal markets. Journal of Business Venturing, 2017, 32, 420-442. | 6.3 | 103 |
| 42 | Crossing the great divide of strategic entrepreneurship: Transitioning between exploration and exploitation. Business Horizons, 2009, 52, 469-479. | 5.2 | 93 |
| 43 | Functional importance and company performance: Moderating effects of grand strategy and industry type. Strategic Management Journal, 1982, 3, 315-330. | 7.3 | 87 |
| 44 | Business model design–performance relationship under external and internal contingencies: Evidence from SMEs in an emerging economy. Long Range Planning, 2018, 51, 750-769. | 4.9 | 85 |
| 45 | The Role of Resource Flexibility in Leveraging Strategic Resources. Journal of Management Studies, 2011, 48, 1098-1125. | 8.3 | 82 |
| 46 | Franchising and the Family Firm: Creating Unique Sources of Advantage through "Familiness― Entrepreneurship Theory and Practice, 2011, 35, 483-501. | 10.2 | 76 |
| 47 | Toward An Integration of the Behavioral and Cognitive Influences on the Entrepreneurship Process. Strategic Entrepreneurship Journal, 2016, 10, 21-42. | 4.4 | 74 |
| 48 | Toward a Research Agenda for the Informal Economy: A Survey of the <i><scp>S</scp>trategic <scp>E</scp>ntrepreneurship <scp>J</scp>ournal's</i> Editorial Board. Strategic Entrepreneurship Journal, 2014, 8, 95-100. | 4.4 | 70 |
| 49 | The Use of Archival Proxies in Strategic Management Studies. Organizational Research Methods, 2013, 16, 32-42. | 9.1 | 68 |
| 50 | A Tale of Two Politico-Economic Systems: Implications for Entrepreneurship in Central and Eastern Europe. Entrepreneurship Theory and Practice, 2008, 32, 107-130. | 10.2 | 56 |
| 51 | Corporate entrepreneurship strategy: extending our knowledge boundaries through configuration theory. Small Business Economics, 2021, 56, 739-758. | 6.7 | 56 |
| 52 | Industrial Firms' Grand Strategy and Functional Importance: Moderating Effects of Technology and Uncertainty. Academy of Management Journal, 1982, 25, 265-298. | 6.3 | 52 |
| 53 | Placing the choice between exploration and exploitation in context: a study of geography and new product development. Strategic Entrepreneurship Journal, 2009, 3, 261-279. | 4.4 | 46 |
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| 55 | Contextualizing Management Research: An Open Systems Perspective. Journal of Management Studies, 2022, 59, 1036-1056. | 8.3 | 41 |
| 56 | Strategy vs. entrepreneurship. Strategic Entrepreneurship Journal, 2007, 1, 7-10. | 4.4 | 35 |
| 57 | Competitive Landscape Shifts: The Influence of Strategic Entrepreneurship on Shifts in Market Commonality. Academy of Management Review, 2018, 43, 349-370. | 11.7 | 32 |
| 58 | Exploring the Impact of Social Axioms on Firm Reputation: A Stakeholder Perspective. British Journal of Management, 2016, 27, 249-270. | 5.0 | 27 |
| 59 | CORPORATE DISTINCTIVE COMPETENCE AND PERFORMANCE: EFFECTS OF PERCEIVED ENVIRONMENTAL UNCERTAINTY (PEU), SIZE, AND TECHNOLOGY. Decision Sciences, 1984, 15, 324-349. | 4.5 | 23 |
| 60 | The effect of CEO regulatory focus on changes to investments in R&D. Journal of Product Innovation Management, 2021, 38, 401-420. | 9.5 | 22 |
| 61 | Enduring Entrepreneurship: Antecedents, Triggering Mechanisms, and Outcomes. Strategic Entrepreneurship Journal, 2016, 10, 337-345. | 4.4 | 16 |
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| 63 | Institutions and entrepreneurship in a nonâ€ergodic world. Global Strategy Journal, 2021, 11, 523-547. | 7.4 | 13 |
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| 66 | Strategic Entrepreneurship: A Review and Research Agenda. Entrepreneurship Theory and Practice, 2023, 47, 495-523. | 10.2 | 8 |
| 67 | The make or buy growth decision: strategic entrepreneurship versus acquisitions. , 2006, , 124-146. | | 3 |
| 68 | Chapter 4: The Context of Innovation: Investment in R&D and Firm Performance., 1988,, 73-92. | | 2 |
| 69 | Managing R&D in Diversified Companies. Research Technology Management, 1990, 33, 37-42. | 0.8 | 2 |
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