

Hayam Alnakhli

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/12030507/publications.pdf>

Version: 2024-02-01

2
papers

44
citations

2682572

2
h-index

2917675

2
g-index

2
all docs

2
docs citations

2
times ranked

25
citing authors

#	ARTICLE	IF	CITATIONS
1	From cognition to action: the effect of thought self-leadership strategies and self-monitoring on adaptive selling behavior. <i>Journal of Business and Industrial Marketing</i> , 2020, 35, 1915-1927.	3.0	31
2	The Role of Salespeople in Value Co-Creation and Its Impact on Sales Performance. <i>Journal of Business-to-Business Marketing</i> , 2021, 28, 347-367.	1.5	13