Yunjie Xu

List of Publications by Year
in descending order

30 papers	1,952 citations	393982 19 h-index	525886 27 g-index
30 all docs	30 docs citations	30 times ranked	1536 citing authors

#	Article	IF	Citations
1	When less is more? The contingent effect of product supply limitation in the release of new electronic products. Journal of Retailing and Consumer Services, 2021, 60, 102433.	5.3	2
2	Effect of data privacy and security investment on the value of big data firms. Decision Support Systems, 2021, 146, 113543.	3.5	6
3	Family profile mining in retailing. Decision Support Systems, 2019, 118, 102-114.	3.5	9
4	Enhancing geotargeting with temporal targeting, behavioral targeting and promotion for comprehensive contextual targeting. Decision Support Systems, 2019, 117, 28-37.	3.5	26
5	Privacy concerns for mobile app download: An elaboration likelihood model perspective. Decision Support Systems, 2017, 94, 19-28.	3.5	178
6	Circadian Rhythms in Socializing Propensity. PLoS ONE, 2015, 10, e0136325.	1.1	7
7	Contemporaneous and Delayed Sales Impact of Location-Based Mobile Promotions. Information Systems Research, 2015, 26, 552-564.	2.2	92
8	Integrating social networking support for dyadic knowledge exchange: A study in a virtual community of practice. Information and Management, 2015, 52, 61-70.	3.6	67
9	Relevance judgments of mobile commercial information. Journal of the Association for Information Science and Technology, 2014, 65, 1335-1348.	1.5	29
10	Cue consistency and page value perception: Implications for web-based catalog design. Information and Management, 2013, 50, 33-42.	3.6	32
11	Which is more important in Internet shopping, perceived price or trust?. Electronic Commerce Research and Applications, 2012, 11, 241-252.	2.5	354
12	Asymmetric Interaction in Competitive Internet Technology Diffusion. Journal of Global Information Management, 2011, 19, 45-64.	1.4	1
13	Quality–structure index: A new metric to measure scientific journal influence. Journal of the Association for Information Science and Technology, 2011, 62, 643-653.	2.6	13
14	A context-based investigation into source use by information seekers. Journal of the Association for Information Science and Technology, 2011, 62, 1087-1104.	2.6	85
15	Designing Not Just for Pleasure: Effects of Web Site Aesthetics on Consumer Shopping Value. International Journal of Electronic Commerce, 2011, 15, 159-188.	1.4	114
16	Information Seeking in an Information Systems Project Team. IEEE Transactions on Professional Communication, 2010, 53, 370-381.	0.6	14
17	Task and Social Information Seeking: Whom Do We Prefer and Whom Do We Approach?. Journal of Management Information Systems, 2010, 27, 211-240.	2.1	42
18	The Role of Mutual Trust in Building Members' Loyalty to a C2C Platform Provider. International Journal of Electronic Commerce, 2009, 14, 147-171.	1.4	162

#	ARTICLE	IF	CITATIONS
19	Designing Product Lists for E-commerce: The Effects of Sorting on Consumer Decision Making. International Journal of Human-Computer Interaction, 2008, 24, 700-721.	3.3	28
20	How Do People Seek Knowledge in Information System Projects: A New Perspective from Social Network Theory. , 2008, , .		2
21	The Effect of Individual Needs, Trust and Identification in Explaining Participation Intentions in Virtual Communities. , 2007, , .		14
22	Drivers of price Premium in e-markets. Communications of the ACM, 2007, 50, 91-95.	3.3	21
23	Relevance judgment in epistemic and hedonic information searches. Journal of the Association for Information Science and Technology, 2007, 58, 179-189.	2.6	24
24	The dynamics of interactive information retrieval behavior, Part I: An activity theory perspective. Journal of the Association for Information Science and Technology, 2007, 58, 958-970.	2.6	20
25	Effects of outcome, process and shopping enjoyment on online consumer behaviour. Electronic Commerce Research and Applications, 2006, 5, 272-281.	2.5	103
26	Who will you ask? An empirical study of interpersonal task information seeking. Journal of the Association for Information Science and Technology, 2006, 57, 1666-1677.	2.6	84
27	Relevance judgment: What do information users consider beyond topicality?. Journal of the Association for Information Science and Technology, 2006, 57, 961-973.	2.6	105
28	Information Retrieval with a Hybrid Automatic Query Expansion and Data Fusion Procedure. Information Retrieval, 2005, 8, 41-65.	1.6	8
29	A Comparison of Online Trust Building Factors between Potential Customers and Repeat Customers. Journal of the Association for Information Systems, 2004, 5, 392-420.	2.4	310
30	Asymmetric Interaction in Competitive Internet Technology Diffusion. , 0, , 221-240.		0