

# Yunjie Xu

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/12027346/publications.pdf>

Version: 2024-02-01

30  
papers

1,952  
citations

393982

19  
h-index

525886

27  
g-index

30  
all docs

30  
docs citations

30  
times ranked

1536  
citing authors

#	ARTICLE	IF	CITATIONS
1	Which is more important in Internet shopping, perceived price or trust?. <i>Electronic Commerce Research and Applications</i> , 2012, 11, 241-252.	2.5	354
2	A Comparison of Online Trust Building Factors between Potential Customers and Repeat Customers. <i>Journal of the Association for Information Systems</i> , 2004, 5, 392-420.	2.4	310
3	Privacy concerns for mobile app download: An elaboration likelihood model perspective. <i>Decision Support Systems</i> , 2017, 94, 19-28.	3.5	178
4	The Role of Mutual Trust in Building Members' Loyalty to a C2C Platform Provider. <i>International Journal of Electronic Commerce</i> , 2009, 14, 147-171.	1.4	162
5	Designing Not Just for Pleasure: Effects of Web Site Aesthetics on Consumer Shopping Value. <i>International Journal of Electronic Commerce</i> , 2011, 15, 159-188.	1.4	114
6	Relevance judgment: What do information users consider beyond topicality?. <i>Journal of the Association for Information Science and Technology</i> , 2006, 57, 961-973.	2.6	105
7	Effects of outcome, process and shopping enjoyment on online consumer behaviour. <i>Electronic Commerce Research and Applications</i> , 2006, 5, 272-281.	2.5	103
8	Contemporaneous and Delayed Sales Impact of Location-Based Mobile Promotions. <i>Information Systems Research</i> , 2015, 26, 552-564.	2.2	92
9	A context-based investigation into source use by information seekers. <i>Journal of the Association for Information Science and Technology</i> , 2011, 62, 1087-1104.	2.6	85
10	Who will you ask? An empirical study of interpersonal task information seeking. <i>Journal of the Association for Information Science and Technology</i> , 2006, 57, 1666-1677.	2.6	84
11	Integrating social networking support for dyadic knowledge exchange: A study in a virtual community of practice. <i>Information and Management</i> , 2015, 52, 61-70.	3.6	67
12	Task and Social Information Seeking: Whom Do We Prefer and Whom Do We Approach?. <i>Journal of Management Information Systems</i> , 2010, 27, 211-240.	2.1	42
13	Cue consistency and page value perception: Implications for web-based catalog design. <i>Information and Management</i> , 2013, 50, 33-42.	3.6	32
14	Relevance judgments of mobile commercial information. <i>Journal of the Association for Information Science and Technology</i> , 2014, 65, 1335-1348.	1.5	29
15	Designing Product Lists for E-commerce: The Effects of Sorting on Consumer Decision Making. <i>International Journal of Human-Computer Interaction</i> , 2008, 24, 700-721.	3.3	28
16	Enhancing geotargeting with temporal targeting, behavioral targeting and promotion for comprehensive contextual targeting. <i>Decision Support Systems</i> , 2019, 117, 28-37.	3.5	26
17	Relevance judgment in epistemic and hedonic information searches. <i>Journal of the Association for Information Science and Technology</i> , 2007, 58, 179-189.	2.6	24
18	Drivers of price Premium in e-markets. <i>Communications of the ACM</i> , 2007, 50, 91-95.	3.3	21

#	ARTICLE	IF	CITATIONS
19	The dynamics of interactive information retrieval behavior, Part I: An activity theory perspective. Journal of the Association for Information Science and Technology, 2007, 58, 958-970.	2.6	20
20	The Effect of Individual Needs, Trust and Identification in Explaining Participation Intentions in Virtual Communities. , 2007, , .		14
21	Information Seeking in an Information Systems Project Team. IEEE Transactions on Professional Communication, 2010, 53, 370-381.	0.6	14
22	Qualityâ€structure index: A new metric to measure scientific journal influence. Journal of the Association for Information Science and Technology, 2011, 62, 643-653.	2.6	13
23	Family profile mining in retailing. Decision Support Systems, 2019, 118, 102-114.	3.5	9
24	Information Retrieval with a Hybrid Automatic Query Expansion and Data Fusion Procedure. Information Retrieval, 2005, 8, 41-65.	1.6	8
25	Circadian Rhythms in Socializing Propensity. PLoS ONE, 2015, 10, e0136325.	1.1	7
26	Effect of data privacy and security investment on the value of big data firms. Decision Support Systems, 2021, 146, 113543.	3.5	6
27	How Do People Seek Knowledge in Information System Projects: A New Perspective from Social Network Theory. , 2008, , .		2
28	When less is more? The contingent effect of product supply limitation in the release of new electronic products. Journal of Retailing and Consumer Services, 2021, 60, 102433.	5.3	2
29	Asymmetric Interaction in Competitive Internet Technology Diffusion. Journal of Global Information Management, 2011, 19, 45-64.	1.4	1
30	Asymmetric Interaction in Competitive Internet Technology Diffusion. , 0, , 221-240.		0