## Torsten M Pieper

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11986392/publications.pdf

Version: 2024-02-01

18 papers 2,669 citations

15 h-index 18 g-index

24 all docs

24 docs citations

times ranked

24

2031 citing authors

#	Article	IF	CITATIONS
1	The Use of Partial Least Squares Structural Equation Modeling in Strategic Management Research: A Review of Past Practices and Recommendations for Future Applications. Long Range Planning, 2012, 45, 320-340.	2.9	1,338
2	The role of family ownership in international entrepreneurship: exploring nonlinear effects. Small Business Economics, 2012, 38, 15-31.	4.4	251
3	The Impact of Goal Alignment on Board Existence and Top Management Team Composition: Evidence from Family-Influenced Businesses. Journal of Small Business Management, 2008, 46, 372-394.	2.8	165
4	Exploring the effect of distinct family firm reputation on consumers' preferences. Journal of Family Business Strategy, 2013, 4, 3-11.	3.7	157
5	The Bulleye: A Systems Approach to Modeling Family Firms. Family Business Review, 2007, 20, 301-319.	4.5	130
6	Non solus: Toward a psychology of family business. Journal of Family Business Strategy, 2010, 1, 26-39.	3.7	125
7	Family Firm Goals and their Effects on Strategy, Family and Organization Behavior: A Review and Research Agenda. International Journal of Management Reviews, 2018, 20, S63.	5.2	99
8	Family Involvement in the Board of Directors: Effects on Sales Internationalization. Journal of Small Business Management, 2013, 51, 83-99.	2.8	91
9	Strategy, ownership, governance, and socio-psychological perspectives on family businesses from around the world. Journal of Family Business Strategy, 2012, 3, 54-65.	3.7	69
10	Method trends and method needs: Examining methods needed for accelerating the field. Journal of Family Business Strategy, 2014, 5, 4-14.	3.7	45
11	Family business goals, corporate citizenship behaviour and firm performance: disentangling the connections. International Journal of Management and Enterprise Development, 2017, 16, 34.	0.1	40
12	Conflict in Family Business: Common Metaphors and Suggestions for Intervention. Family Relations, 2013, 62, 490-500.	1.1	32
13	Is stakeholder orientation relevant for European firms?. European Management Journal, 2016, 34, 650-660.	3.1	27
14	What Time May Tell: An Exploratory Study of the Relationship Between Religiosity, Temporal Orientation, and Goals in Family Business. Journal of Business Ethics, 2020, 163, 759-773.	3.7	22
15	Family business goal formation: a literature review and discussion of alternative algorithms. Management Review Quarterly, 2019, 69, 329-349.	5.7	21
16	How psychological needs motivate family firm identifications and identifiers: A framework and future research agenda. Journal of Family Business Strategy, 2019, 10, 100289.	3.7	20
17	Secondary agency conflicts: A synthesis and proposed measurement model. Long Range Planning, 2018, 51, 720-735.	2.9	16
18	Private Family Business Goals: A Concise Review, Goal Relationships, and Goal Formation Processes., 2019,, 377-405.		5