

# Glen Whyte

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11975780/publications.pdf>

Version: 2024-02-01

24  
papers

1,612  
citations

430754

18  
h-index

642610

23  
g-index

26  
all docs

26  
docs citations

26  
times ranked

847  
citing authors

#	ARTICLE	IF	CITATIONS
1	Why Has There Been So Much JDM? IOOB Cross-Fertilization?. <i>Industrial and Organizational Psychology</i> , 2010, 3, 421-423.	0.5	1
2	The Influence of a Manager's Own Performance Appraisal on the Evaluation of Others. <i>International Journal of Selection and Assessment</i> , 2008, 16, 220-228.	1.7	18
3	The Effects of Self-Efficacy on Behavior in Escalation Situations. <i>Human Performance</i> , 2007, 20, 23-42.	1.4	31
4	Collective efficacy and vigilant problem solving in group decision making: A non-linear model. <i>Organizational Behavior and Human Decision Processes</i> , 2005, 96, 119-129.	1.4	53
5	The Neglect of Base Rate Data by Human Resources Managers in Employee Selection. <i>Canadian Journal of Administrative Sciences</i> , 2002, 19, 1-10.	0.9	4
6	Perspectives on naturalistic decision making from organizational behavior. <i>Journal of Behavioral Decision Making</i> , 2001, 14, 383-384.	1.0	3
7	Effect of Self- and Group Efficacy on Group Performance in a Mixed-Motive Situation. <i>Human Performance</i> , 2000, 13, 279-298.	1.4	44
8	Recasting Janis's Groupthink Model: The Key Role of Collective Efficacy in Decision Fiascoes. <i>Organizational Behavior and Human Decision Processes</i> , 1998, 73, 185-209.	1.4	97
9	The Relative Resistance of the Situational, Patterned Behavior, and Conventional Structured Interviews to Anchoring Effects. <i>Human Performance</i> , 1997, 10, 47-63.	1.4	20
10	A Cross-Cultural Exploration of the Reference Dependence of Crucial Group Decisions under Risk. <i>Journal of Conflict Resolution</i> , 1997, 41, 792-813.	1.1	37
11	THE FUTILITY OF UTILITY ANALYSIS REVISITED: WHEN EVEN AN EXPERT FAILS. <i>Personnel Psychology</i> , 1997, 50, 601-610.	2.2	52
12	The Effect of Multiple Anchors on Anchoring in Individual and Group Judgment. <i>Organizational Behavior and Human Decision Processes</i> , 1997, 69, 75-85.	1.4	106
13	When success breeds failure: the role of self-efficacy in escalating commitment to a losing course of action. <i>Journal of Organizational Behavior</i> , 1997, 18, 415-432.	2.9	145
14	Utility Analysis: Its Evolution and Tenuous Role in Human Resource Management Decision Making. <i>Canadian Journal of Administrative Sciences</i> , 1996, 13, 13-21.	0.9	8
15	The origins and function of the reference point in risky group decision making the case of the Cuban missile crisis. <i>Journal of Behavioral Decision Making</i> , 1994, 7, 243-260.	1.0	33
16	THE FUTILITY OF UTILITY ANALYSIS. <i>Personnel Psychology</i> , 1994, 47, 31-46.	2.2	110
17	The role of asset specificity in the vertical integration decision. <i>Journal of Economic Behavior and Organization</i> , 1994, 23, 287-302.	1.0	34
18	Escalating Commitment in Individual and Group Decision Making: A Prospect Theory Approach. <i>Organizational Behavior and Human Decision Processes</i> , 1993, 54, 430-455.	1.4	246

#	ARTICLE	IF	CITATIONS
19	Diffusion of responsibility: Effects on the escalation tendency.. Journal of Applied Psychology, 1991, 76, 408-415.	4.2	96
20	Decision failures: why they occur and how to prevent them. Academy of Management Perspectives, 1991, 5, 23-31.	4.3	36
21	Groupthink Reconsidered. Academy of Management Review, 1989, 14, 40-56.	7.4	122
22	Groupthink Reconsidered. Academy of Management Review, 1989, 14, 40.	7.4	52
23	The Escalation of Commitment to a Course of Action: A Critical Test of Some Determinants. Canadian Journal of Administrative Sciences, 1988, 5, 11-17.	0.9	0
24	Escalating Commitment to a Course of Action: A Reinterpretation. Academy of Management Review, 1986, 11, 311-321.	7.4	262