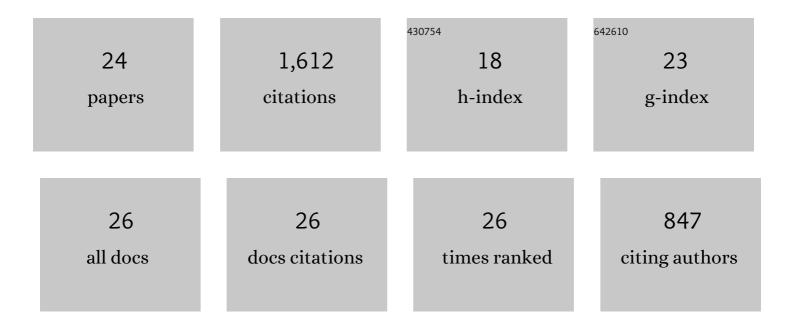
## Glen Whyte

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11975780/publications.pdf Version: 2024-02-01



**CLEN WHYTE** 

#	Article	IF	CITATIONS
1	Why Has There Been So Much JDM–IOOB Cross-Fertilization?. Industrial and Organizational Psychology, 2010, 3, 421-423.	0.5	1
2	The Influence of a Manager's Own Performance Appraisal on the Evaluation of Others. International Journal of Selection and Assessment, 2008, 16, 220-228.	1.7	18
3	The Effects of Self-Efficacy on Behavior in Escalation Situations. Human Performance, 2007, 20, 23-42.	1.4	31
4	Collective efficacy and vigilant problem solving in group decision making: A non-linear model. Organizational Behavior and Human Decision Processes, 2005, 96, 119-129.	1.4	53
5	The Neglect of Base Rate Data by Human Resources Managers in Employee Selection. Canadian Journal of Administrative Sciences, 2002, 19, 1-10.	0.9	4
6	Perspectives on naturalistic decision making from organizational behavior. Journal of Behavioral Decision Making, 2001, 14, 383-384.	1.0	3
7	Effect of Self- and Group Efficacy on Group Performance in a Mixed-Motive Situation. Human Performance, 2000, 13, 279-298.	1.4	44
8	Recasting Janis's Groupthink Model: The Key Role of Collective Efficacy in Decision Fiascoes. Organizational Behavior and Human Decision Processes, 1998, 73, 185-209.	1.4	97
9	The Relative Resistance of the Situational, Patterned Behavior, and Conventional Structured Interviews to Anchoring Effects. Human Performance, 1997, 10, 47-63.	1.4	20
10	A Cross-Cultural Exploration of the Reference Dependence of Crucial Group Decisions under Risk. Journal of Conflict Resolution, 1997, 41, 792-813.	1.1	37
11	THE FUTILITY OF UTILITY ANALYSIS REVISITED: WHEN EVEN AN EXPERT FAILS. Personnel Psychology, 1997, 50, 601-610.	2.2	52
12	The Effect of Multiple Anchors on Anchoring in Individual and Group Judgment. Organizational Behavior and Human Decision Processes, 1997, 69, 75-85.	1.4	106
13	When success breeds failure: the role of self-efficacy in escalating commitment to a losing course of action. Journal of Organizational Behavior, 1997, 18, 415-432.	2.9	145
14	Utility Analysis: Its Evolution and Tenuous Role in Human Resource Management Decision Making. Canadian Journal of Administrative Sciences, 1996, 13, 13-21.	0.9	8
15	The origins and function of the reference point in risky group decision making the case of the Cuban missile crisis. Journal of Behavioral Decision Making, 1994, 7, 243-260.	1.0	33
16	THE FUTILITY OF UTILITY ANALYSIS. Personnel Psychology, 1994, 47, 31-46.	2.2	110
17	The role of asset specificity in the vertical integration decision. Journal of Economic Behavior and Organization, 1994, 23, 287-302.	1.0	34
18	Escalating Commitment in Individual and Group Decision Making: A Prospect Theory Approach. Organizational Behavior and Human Decision Processes, 1993, 54, 430-455.	1.4	246

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#	Article	IF	CITATIONS
19	Diffusion of responsibility: Effects on the escalation tendency Journal of Applied Psychology, 1991, 76, 408-415.	4.2	96
20	Decision failures: why they occur and how to prevent them. Academy of Management Perspectives, 1991, 5, 23-31.	4.3	36
21	Groupthink Reconsidered. Academy of Management Review, 1989, 14, 40-56.	7.4	122
22	Groupthink Reconsidered. Academy of Management Review, 1989, 14, 40.	7.4	52
23	The Escalation of Commitment to a Course of Action: A Critical Test of Some Determinants. Canadian Journal of Administrative Sciences, 1988, 5, 11-17.	0.9	Ο
24	Escalating Commitment to a Course of Action: A Reinterpretation. Academy of Management Review, 1986, 11, 311-321.	7.4	262