

# Christian LÃ¼thje

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11953039/publications.pdf>

Version: 2024-02-01

16  
papers

1,523  
citations

840119

11  
h-index

1199166

12  
g-index

16  
all docs

16  
docs citations

16  
times ranked

989  
citing authors

#	ARTICLE	IF	CITATIONS
1	User-innovators and "local" information: The case of mountain biking. <i>Research Policy</i> , 2005, 34, 951-965.	3.3	451
2	The Lead User method: an outline of empirical findings and issues for future research. <i>R and D Management</i> , 2004, 34, 553-568.	3.0	326
3	ENTREPRENEURIAL INTENTIONS OF BUSINESS STUDENTS – A BENCHMARKING STUDY. <i>International Journal of Innovation and Technology Management</i> , 2004, 01, 269-288.	0.8	263
4	Whom Should Firms Attract to Open Innovation Platforms? The Role of Knowledge Diversity and Motivation. <i>Long Range Planning</i> , 2011, 44, 397-420.	2.9	229
5	The process of user-innovation: a case study in a consumer goods setting. <i>International Journal of Product Development</i> , 2005, 2, 321.	0.2	86
6	The Dominant Role of "Local" Information in the User Innovation The Case of Mountain Biking. <i>SSRN Electronic Journal</i> , 2002, , .	0.4	35
7	Preparing business students for co-operation in multi-disciplinary new venture teams: empirical insights from a business-planning course. <i>Technovation</i> , 2006, 26, 211-219.	4.2	34
8	Identifying valuable users as informants for innovation processes: Comparing the search efficiency of pyramiding and screening. <i>Research Policy</i> , 2016, 45, 507-516.	3.3	24
9	Informal cooperation in the US and Germany: cooperative managerial capitalism vs. competitive managerial capitalism in interfirm information trading. <i>International Business Review</i> , 2003, 12, 273-295.	2.6	21
10	Knowledge distribution among market experts: a closer look into the efficiency of information gathering for innovation projects. <i>International Journal of Technology Management</i> , 2003, 26, 561.	0.2	18
11	User Innovation in Techniques: A Case Study Analysis in the Field of Medical Devices. <i>Creativity and Innovation Management</i> , 2014, 23, 484-494.	1.9	18
12	Quellen für Neuproduktideen. , 2005, , 265-284.		6
13	Quellen für Neuproduktideen. , 2011, , 259-278.		6
14	Innoage: Innovation and Product Development for Aging Users. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
15	Pricing decisions of consumer innovators. <i>Research Policy</i> , 2021, 50, 104169.	3.3	3
16	The role of retailers as generators and mediators of new product ideas. , 2020, , 145-157.		0