

Fred D Davis

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

40
papers

53,181
citations

29
h-index

43
g-index

43
ext. papers

62,310
ext. citations

3.2
avg, IF

8.06
L-index

#	Paper	IF	Citations
40	Perceived Usefulness, Perceived Ease of Use, and User Acceptance of Information Technology. <i>MIS Quarterly: Management Information Systems</i> , 1989 , 13, 319	5.3	21599
39	User Acceptance of Computer Technology: A Comparison of Two Theoretical Models. <i>Management Science</i> , 1989 , 35, 982-1003	3.9	11588
38	A Theoretical Extension of the Technology Acceptance Model: Four Longitudinal Field Studies. <i>Management Science</i> , 2000 , 46, 186-204	3.9	9280
37	Extrinsic and Intrinsic Motivation to Use Computers in the Workplace ¹ . <i>Journal of Applied Social Psychology</i> , 1992 , 22, 1111-1132	2.1	3194
36	User acceptance of information technology: system characteristics, user perceptions and behavioral impacts. <i>International Journal of Man-Machine Studies</i> , 1993 , 38, 475-487		2027
35	A Model of the Antecedents of Perceived Ease of Use: Development and Test. <i>Decision Sciences</i> , 1996 , 27, 451-481	3.7	1492
34	A Model of the Antecedents of Perceived Ease of Use: Development and Test. <i>Decision Sciences</i> , 1996 , 27, 451-481	3.7	1090
33	A critical assessment of potential measurement biases in the technology acceptance model: three experiments. <i>International Journal of Human Computer Studies</i> , 1996 , 45, 19-45	4.6	504
32	Disentangling behavioral intention and behavioral expectation. <i>Journal of Experimental Social Psychology</i> , 1985 , 21, 213-228	2.6	465
31	Development and Test of a Theory of Technological Learning and Usage. <i>Human Relations</i> , 1992 , 45, 659-686	4.3	400
30	Developing and Validating an Observational Learning Model of Computer Software Training and Skill Acquisition. <i>Information Systems Research</i> , 2003 , 14, 146-169	3.8	346
29	Investigating Determinants of Software Developers' Intentions to Follow Methodologies. <i>Journal of Management Information Systems</i> , 2003 , 20, 123-151	5.3	147
28	Research Commentary NeuroIS: The Potential of Cognitive Neuroscience for Information Systems Research. <i>Information Systems Research</i> , 2011 , 22, 687-702	3.8	141
27	Good habits gone bad: Explaining negative consequences associated with the use of mobile phones from a dual-systems perspective. <i>Information Systems Journal</i> , 2015 , 25, 403-427	5.9	96
26	Improving computer skill training: behavior modeling, symbolic mental rehearsal, and the role of knowledge structures. <i>Journal of Applied Psychology</i> , 2004 , 89, 509-23	7.4	81
25	Trusting Humans and Avatars: A Brain Imaging Study Based on Evolution Theory. <i>Journal of Management Information Systems</i> , 2014 , 30, 83-114	5.3	70
24	Neurophysiological correlates of cognitive absorption in an enactive training context. <i>Computers in Human Behavior</i> , 2014 , 34, 273-283	7.7	67

23	User Perceptions of Decision Support Effectiveness: Two Production Planning Experiments*. <i>Decision Sciences</i> , 1994 , 25, 57-76	3.7	63
22	Computer-Assisted Decision Making: Performance, Beliefs, and the Illusion of Control. <i>Organizational Behavior and Human Decision Processes</i> , 1994 , 57, 26-37	4	58
21	The Accuracy of Behavioral Intention Versus Behavioral Expectation for Predicting Behavioral Goals. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1985 , 119, 599-602	2.7	58
20	Improving Computer Training Effectiveness for Decision Technologies: Behavior Modeling and Retention Enhancement*. <i>Decision Sciences</i> , 2001 , 32, 521-544	3.7	56
19	Decisional Conflict and User Acceptance of Multicriteria Decision-Making Aids*. <i>Decision Sciences</i> , 1991 , 22, 918-926	3.7	49
18	Determinants of Decision Rule Use in a Production Planning Task. <i>Organizational Behavior and Human Decision Processes</i> , 1995 , 63, 145-157	4	43
17	Self-Understanding and the Accuracy of Behavioral Expectations. <i>Personality and Social Psychology Bulletin</i> , 1984 , 10, 111-118	4.1	41
16	User acceptance of multi-criteria decision support systems: The impact of preference elicitation techniques. <i>European Journal of Operational Research</i> , 2006 , 169, 273-285	5.6	37
15	Harmful effects of seemingly helpful information on forecasts of stock earnings. <i>Journal of Economic Psychology</i> , 1994 , 15, 253-267	2.5	37
14	NeuroIS: Neuroscientific Approaches in the Investigation and Development of Information Systems. <i>Business and Information Systems Engineering</i> , 2010 , 2, 395-401	3.8	36
13	What Do Intention Scales Measure?. <i>Journal of General Psychology</i> , 1992 , 119, 391-407	1	34
12	A Decade of NeuroIS Research. <i>Data Base for Advances in Information Systems</i> , 2020 , 51, 13-54	1.4	30
11	On the Foundations of NeuroIS: Reflections on the Gmunden Retreat 2009. <i>Communications of the Association for Information Systems</i> , 27,	1.3	24
10	On the Use of Neurophysiological Tools in IS Research: Developing a Research Agenda for NeuroIS. <i>SSRN Electronic Journal</i> , 2010 ,	1	9
9	The Accuracy of Behavioral Intention Versus Behavioral Expectation for Predicting Behavioral Goals		7
8	NeuroIS: A Survey on the Status of the Field. <i>Lecture Notes in Information Systems and Organisation</i> , 2019 , 1-10	0.5	6
7	Understanding Decision-Support Effectiveness: A Computer Simulation Approach. <i>IEEE Transactions on Systems, Man and Cybernetics, Part A: Systems and Humans</i> , 2009 , 39, 57-65		4
6	NeuroIS: Neurowissenschaftliche Ansätze in der Erforschung und Gestaltung von Informationssystemen. <i>Business & Information Systems Engineering</i> , 2010 , 52, 391-399		1

5	Knowledge Production in Cognitive Neuroscience: Tests of Association, Necessity, and Sufficiency. <i>Lecture Notes in Information Systems and Organisation</i> , 2017 , 7-11	0.5
4	Appendix C: Conceptual Description of Basic Brain Functioning from a Cognitive Neuroscience Perspective. <i>Lecture Notes in Information Systems and Organisation</i> , 2017 , 61-67	0.5
3	Appendix D: Description of Background Information on Online Trust. <i>Lecture Notes in Information Systems and Organisation</i> , 2017 , 69-93	0.5
2	Appendix B: Major Statements in the NeuroIS Literature on the Importance of Cognitive Neuroscience Knowledge Acquisition. <i>Lecture Notes in Information Systems and Organisation</i> , 2017 , 59-60 ^{0.5}	0.5
1	Appendix A: Review of Empirical NeuroIS Literature. <i>Lecture Notes in Information Systems and Organisation</i> , 2017 , 49-57	0.5