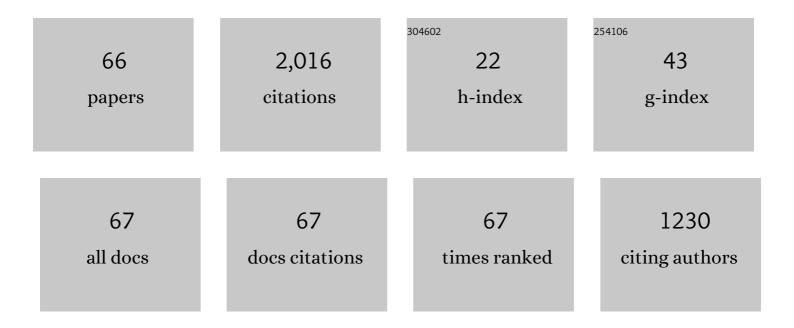
List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Horizontal shareholding, technology, and compensation: An evaluation. Managerial and Decision Economics, 2021, 42, 1836-1848.	1.3	0
2	Structural capital and capital structure: assessing horizontal ownership concentration. European Competition Journal, 2021, 17, 507-541.	0.3	0
3	Mergers and Wages in Digital Networks: a Public Interest Perspective. Journal of Industry, Competition and Trade, 2019, 19, 583-615.	0.2	4
4	PRICING REGULATIONS AND NETWORK TECHNOLOGY INVESTMENTS: A RETROSPECTIVE EVALUATION. Annals of Public and Cooperative Economics, 2016, 87, 23-53.	1.3	0
5	Debt and communications technology diffusion: Retrospective evidence. Research Policy, 2016, 45, 458-474.	3.3	7
6	R&D and the overseas earnings of Indian firms. Technology in Society, 2016, 44, 104-111.	4.8	2
7	Firms, Markets, and the State: Institutional Change and Manufacturing Sector Profitability Variances in India. Organization Science, 2014, 25, 509-528.	3.0	45
8	REGULATION AND JOB CREATION: AN ANALYSIS OF INSTITUTIONAL CHANGE AND ITS CONSEQUENCES. Annals of Public and Cooperative Economics, 2014, 85, 305-325.	1.3	1
9	Do Incumbents' Mergers Influence Entrepreneurial Entry? An Evaluation. Entrepreneurship Theory and Practice, 2014, 38, 601-633.	7.1	5
10	Technology and wages: Why firms invest and what happens. Technology in Society, 2014, 39, 44-54.	4.8	7
11	Merger Waves and Firm Growth: Contemporary Historical Evidence. Annals of Public and Cooperative Economics, 2013, 84, 1-16.	1.3	4
12	Regulations and Technology Diffusion: Cross Subsidies and Digital Infrastructure Creation. Annals of Public and Cooperative Economics, 2013, 84, 159-178.	1.3	3
13	<i>R&amp;D Spending and the Rewards to Human Capital in India's IT Sector</i> . Vikalpa, 2013, 38, 37-48.	0.8	1
14	Legal Regime Change and Innovation: Foreign Exchange Regulations and Pharmaceutical Sector R&D in India. Research in Law and Economics, 2012, , 75-103.	0.1	2
15	Legal form of the firm and overseas market choice in India's software and IT industry. Asia Pacific Journal of Management, 2012, 29, 659-687.	2.9	9
16	Mergers and synergy: Lessons from contemporary telecommunications history. Telecommunications Policy, 2012, 36, 140-154.	2.6	14
17	Retentions, relations and innovation: the financing of R&D in India. Economics of Innovation and New Technology, 2011, 20, 233-257.	2.1	6
18	CROSS SUBSIDIZATION AND TELECOMMUNICATIONS SECTOR WAGES. Annals of Public and Cooperative Economics, 2011, 82, 1-24.	1.3	4

#	Article	IF	CITATIONS
19	Bodyshopping versus offshoring among Indian software and information technology firms. Information Technology and Management, 2011, 12, 17-34.	1.4	14
20	Scalability versus flexibility: firm size and R&D in Indian industry. Journal of Technology Transfer, 2011, 36, 101-116.	2.5	9
21	Technology diffusion and firm performance: It pays to join the digital bandwagon!. Technology in Society, 2010, 32, 100-109.	4.8	3
22	On the determinants of non-market strategy: The separations mechanism and cost shifting in the telecommunications industry. Telecommunications Policy, 2010, 34, 711-725.	2.6	7
23	INCENTIVE COMPATIBLE MECHANISM DESIGN AND FIRM GROWTH: EXPERIENCES FROM TELECOMMUNICATIONS SECTOR REGULATION. Annals of Public and Cooperative Economics, 2010, 81, 357-387.	1.3	6
24	Does competition enhance performance? Entry policy and efficiency patterns in telecommunications markets. Info, 2010, 12, 25-38.	1.2	3
25	Institutional changes, firm size and wages in the telecommunications sector. Information Economics and Policy, 2010, 22, 201-217.	1.7	10
26	Technology transfer by foreign firms and the utilization of competencies within Indian industry. Journal of Technology Transfer, 2009, 34, 95-117.	2.5	3
27	Foreign exchange legislation transformation and enterprise demography in India. European Journal of Law and Economics, 2008, 25, 39-56.	0.5	14
28	Crowding out! The role of state companies and the dynamics of industrial competitiveness in India. Industrial and Corporate Change, 2008, 18, 165-207.	1.7	9
29	Why Privatize? The Decline of Public Ownership in India and its Impact on Industrial Performance. South Asia Economic Journal, 2008, 9, 293-336.	0.8	3
30	Institutions in Transition: Property Rights Regime Changes and the Saga of Foreign Firms in India. India Review, 2007, 6, 91-115.	0.2	7
31	Technology investment strategy in the presence of competitor entry: Broadband deployment in the US telecommunications industry. Technology in Society, 2007, 29, 422-430.	4.8	2
32	The debt wish: Rent seeking by business groups and the structure of corporate borrowing in India. Public Choice, 2007, 130, 209-223.	1.0	17
33	Why Privatize? The Decline of Public Ownership in India and its Impact on Industrial Performance. SSRN Electronic Journal, 2006, , .	0.4	0
34	Property Rights and the Control of Strategy: Foreign Ownership Rules and Domestic Firm Globalization in Indian Industry. Law and Policy, 2005, 27, 52-80.	0.3	13
35	The hidden hand and the license raj to An evaluation of the relationship between age and the growth of firms in India. Journal of Business Venturing, 2004, 19, 107-125.	4.0	33
36	Regulation and investment behaviour in the telecommunications sector: policies and patterns in US and Europe. Telecommunications Policy, 2003, 27, 677-699.	2.6	37

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37	Foreign Ownership Rules and Domestic Firm Globalization in India. SSRN Electronic Journal, 2001, , .	0.4	2
38	Rules Versus Discretion: The Productivity Consequences of Flexible Regulation. Academy of Management Journal, 2001, 44, 170-179.	4.3	71
39	Technology Spillovers from Foreign Direct Investment in the Indian Pharmaceutical Industry. Journal of International Business Studies, 2001, 32, 421-437.	4.6	224
40	Convergence in telecommunications infrastructure development in OECD countries. Information Economics and Policy, 2000, 12, 111-131.	1.7	34
41	With a little help from my friends? Cross-subsidy and installed-base quality in the U.S. telecommunications industry. International Journal of Industrial Organization, 2000, 18, 445-470.	0.6	19
42	Sluggish giants, sticky cultures, and dynamic capability transformation. Journal of Business Venturing, 2000, 15, 59-78.	4.0	43
43	Title is missing!. Public Choice, 1999, 98, 287-305.	1.0	167
44	Comparative Organizational Characteristics of Indian State-Owned Enterprises. Review of Industrial Organization, 1999, 15, 165-182.	0.4	2
45	A matter of connections: OECD telecommunications sector productivity and the role of cellular technology diffusion. Information Economics and Policy, 1999, 11, 243-269.	1.7	54
46	An Assessment of the Performance of Indian State-Owned Enterprises. Journal of Productivity Analysis, 1998, 9, 113-132.	0.8	45
47	Optimal Local Exchange Carrier Size. Review of Industrial Organization, 1998, 13, 637-649.	0.4	6
48	Assessing comparative efficiency of the state-owned mixed and private sectors in Indian industry. Public Choice, 1998, 96, 1-24.	1.0	96
49	On the utilization of resources: perspectives from the U.S. telecommunications industry. Strategic Management Journal, 1998, 19, 809-831.	4.7	96
50	Network effects and the adoption of new technology: evidence from the U.S. telecommunications industry. Strategic Management Journal, 1998, 19, 1045-1062.	4.7	111
51	Does it pay to venture abroad? Exporting behavior and the performance of firms in Indian industry. Managerial and Decision Economics, 1998, 19, 121-126.	1.3	9
52	Economies of scope in the U.S. telecommunications industry. Information Economics and Policy, 1998, 10, 253-272.	1.7	31
53	Slack in the state-owned enterprise: An evaluation of the impact of soft-budget constraints. International Journal of Industrial Organization, 1998, 16, 377-394.	0.6	56
54	Network effects and the adoption of new technology: evidence from the U.S. telecommunications industry. Strategic Management Journal, 1998, 19, 1045-1062.	4.7	2

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55	Incentive Regulation and Productive Efficiency in the U.S. Telecommunications Industry. The Journal of Business, 1997, 70, 547-576.	2.1	77
56	The Impact of Size and Age on Firm-Level Performance: Some Evidence from India. Review of Industrial Organization, 1997, 12, 231-241.	0.4	292
57	A FRAMEWORK FOR ANALYZING CHANGES IN STRATEGIC PERFORMANCE. Strategic Management Journal, 1996, 17, 693-712.	4.7	65
58	Bandwagon Influences And Installed-Base Conversion In U.S. Telecommunications. Economics of Innovation and New Technology, 1996, 4, 113-122.	2.1	7
59	Going direct to market: The influence of exchange conditions. Strategic Management Journal, 1995, 16, 353-372.	4.7	38
60	X-efficiency in emerging competitive markets: The case of U.S. telecommunications. Journal of Economic Behavior and Organization, 1995, 26, 129-144.	1.0	53
61	Does new technology adoption pay? Electronic switching patterns and firm-level performance in US telecommunications. Research Policy, 1995, 24, 803-822.	3.3	17
62	Analyzing the underlying dimensions of firm profitability. Managerial and Decision Economics, 1993, 14, 25-36.	1.3	38
63	New technology adoption in US telecommunications: The role of competitive pressures and firm-level inducements. Research Policy, 1993, 22, 521-536.	3.3	56
64	The Role of Foreign Firms in India over the Past Half Century: Retrospect and Prospect. SSRN Electronic Journal, 0, , .	0.4	0
65	The Hidden Hand and the License Raj: An Evaluation of the Relationship Between Age and the Growth of Firms in India. SSRN Electronic Journal, 0, , .	0.4	0
66	Incentive Regulation and Capital Structure in Digital Networks: Theory, Evidence and Implications. SSRN Electronic Journal, 0, , .	0.4	0