

# Sumit K Majumdar

## List of Publications by Year in descending order

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66  
papers

2,016  
citations

304602

22  
h-index

254106

43  
g-index

67  
all docs

67  
docs citations

67  
times ranked

1230  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Impact of Size and Age on Firm-Level Performance: Some Evidence from India. Review of Industrial Organization, 1997, 12, 231-241.	0.4	292
2	Technology Spillovers from Foreign Direct Investment in the Indian Pharmaceutical Industry. Journal of International Business Studies, 2001, 32, 421-437.	4.6	224
3	Title is missing!. Public Choice, 1999, 98, 287-305.	1.0	167
4	Network effects and the adoption of new technology: evidence from the U.S. telecommunications industry. Strategic Management Journal, 1998, 19, 1045-1062.	4.7	111
5	Assessing comparative efficiency of the state-owned mixed and private sectors in Indian industry. Public Choice, 1998, 96, 1-24.	1.0	96
6	On the utilization of resources: perspectives from the U.S. telecommunications industry. Strategic Management Journal, 1998, 19, 809-831.	4.7	96
7	Incentive Regulation and Productive Efficiency in the U.S. Telecommunications Industry. The Journal of Business, 1997, 70, 547-576.	2.1	77
8	Rules Versus Discretion: The Productivity Consequences of Flexible Regulation. Academy of Management Journal, 2001, 44, 170-179.	4.3	71
9	A FRAMEWORK FOR ANALYZING CHANGES IN STRATEGIC PERFORMANCE. Strategic Management Journal, 1996, 17, 693-712.	4.7	65
10	New technology adoption in US telecommunications: The role of competitive pressures and firm-level inducements. Research Policy, 1993, 22, 521-536.	3.3	56
11	Slack in the state-owned enterprise: An evaluation of the impact of soft-budget constraints. International Journal of Industrial Organization, 1998, 16, 377-394.	0.6	56
12	A matter of connections: OECD telecommunications sector productivity and the role of cellular technology diffusion. Information Economics and Policy, 1999, 11, 243-269.	1.7	54
13	X-efficiency in emerging competitive markets: The case of U.S. telecommunications. Journal of Economic Behavior and Organization, 1995, 26, 129-144.	1.0	53
14	An Assessment of the Performance of Indian State-Owned Enterprises. Journal of Productivity Analysis, 1998, 9, 113-132.	0.8	45
15	Firms, Markets, and the State: Institutional Change and Manufacturing Sector Profitability Variances in India. Organization Science, 2014, 25, 509-528.	3.0	45
16	Sluggish giants, sticky cultures, and dynamic capability transformation. Journal of Business Venturing, 2000, 15, 59-78.	4.0	43
17	Analyzing the underlying dimensions of firm profitability. Managerial and Decision Economics, 1993, 14, 25-36.	1.3	38
18	Going direct to market: The influence of exchange conditions. Strategic Management Journal, 1995, 16, 353-372.	4.7	38

#	ARTICLE	IF	CITATIONS
19	Regulation and investment behaviour in the telecommunications sector: policies and patterns in US and Europe. <i>Telecommunications Policy</i> , 2003, 27, 677-699.	2.6	37
20	Convergence in telecommunications infrastructure development in OECD countries. <i>Information Economics and Policy</i> , 2000, 12, 111-131.	1.7	34
21	The hidden hand and the license raj to An evaluation of the relationship between age and the growth of firms in India. <i>Journal of Business Venturing</i> , 2004, 19, 107-125.	4.0	33
22	Economies of scope in the U.S. telecommunications industry. <i>Information Economics and Policy</i> , 1998, 10, 253-272.	1.7	31
23	With a little help from my friends? Cross-subsidy and installed-base quality in the U.S. telecommunications industry. <i>International Journal of Industrial Organization</i> , 2000, 18, 445-470.	0.6	19
24	Does new technology adoption pay? Electronic switching patterns and firm-level performance in US telecommunications. <i>Research Policy</i> , 1995, 24, 803-822.	3.3	17
25	The debt wish: Rent seeking by business groups and the structure of corporate borrowing in India. <i>Public Choice</i> , 2007, 130, 209-223.	1.0	17
26	Foreign exchange legislation transformation and enterprise demography in India. <i>European Journal of Law and Economics</i> , 2008, 25, 39-56.	0.5	14
27	Bodyshopping versus offshoring among Indian software and information technology firms. <i>Information Technology and Management</i> , 2011, 12, 17-34.	1.4	14
28	Mergers and synergy: Lessons from contemporary telecommunications history. <i>Telecommunications Policy</i> , 2012, 36, 140-154.	2.6	14
29	Property Rights and the Control of Strategy: Foreign Ownership Rules and Domestic Firm Globalization in Indian Industry. <i>Law and Policy</i> , 2005, 27, 52-80.	0.3	13
30	Institutional changes, firm size and wages in the telecommunications sector. <i>Information Economics and Policy</i> , 2010, 22, 201-217.	1.7	10
31	Does it pay to venture abroad? Exporting behavior and the performance of firms in Indian industry. <i>Managerial and Decision Economics</i> , 1998, 19, 121-126.	1.3	9
32	Crowding out! The role of state companies and the dynamics of industrial competitiveness in India. <i>Industrial and Corporate Change</i> , 2008, 18, 165-207.	1.7	9
33	Scalability versus flexibility: firm size and R&D in Indian industry. <i>Journal of Technology Transfer</i> , 2011, 36, 101-116.	2.5	9
34	Legal form of the firm and overseas market choice in India's software and IT industry. <i>Asia Pacific Journal of Management</i> , 2012, 29, 659-687.	2.9	9
35	Bandwagon Influences And Installed-Base Conversion In U.S. Telecommunications. <i>Economics of Innovation and New Technology</i> , 1996, 4, 113-122.	2.1	7
36	Institutions in Transition: Property Rights Regime Changes and the Saga of Foreign Firms in India. <i>India Review</i> , 2007, 6, 91-115.	0.2	7

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37	On the determinants of non-market strategy: The separations mechanism and cost shifting in the telecommunications industry. <i>Telecommunications Policy</i> , 2010, 34, 711-725.	2.6	7
38	Technology and wages: Why firms invest and what happens. <i>Technology in Society</i> , 2014, 39, 44-54.	4.8	7
39	Debt and communications technology diffusion: Retrospective evidence. <i>Research Policy</i> , 2016, 45, 458-474.	3.3	7
40	Optimal Local Exchange Carrier Size. <i>Review of Industrial Organization</i> , 1998, 13, 637-649.	0.4	6
41	INCENTIVE COMPATIBLE MECHANISM DESIGN AND FIRM GROWTH: EXPERIENCES FROM TELECOMMUNICATIONS SECTOR REGULATION. <i>Annals of Public and Cooperative Economics</i> , 2010, 81, 357-387.	1.3	6
42	Retentions, relations and innovation: the financing of R&D in India. <i>Economics of Innovation and New Technology</i> , 2011, 20, 233-257.	2.1	6
43	Do Incumbents' Mergers Influence Entrepreneurial Entry? An Evaluation. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 601-633.	7.1	5
44	CROSS SUBSIDIZATION AND TELECOMMUNICATIONS SECTOR WAGES. <i>Annals of Public and Cooperative Economics</i> , 2011, 82, 1-24.	1.3	4
45	Merger Waves and Firm Growth: Contemporary Historical Evidence. <i>Annals of Public and Cooperative Economics</i> , 2013, 84, 1-16.	1.3	4
46	Mergers and Wages in Digital Networks: a Public Interest Perspective. <i>Journal of Industry, Competition and Trade</i> , 2019, 19, 583-615.	0.2	4
47	Why Privatize? The Decline of Public Ownership in India and its Impact on Industrial Performance. <i>South Asia Economic Journal</i> , 2008, 9, 293-336.	0.8	3
48	Technology transfer by foreign firms and the utilization of competencies within Indian industry. <i>Journal of Technology Transfer</i> , 2009, 34, 95-117.	2.5	3
49	Technology diffusion and firm performance: It pays to join the digital bandwagon!. <i>Technology in Society</i> , 2010, 32, 100-109.	4.8	3
50	Does competition enhance performance? Entry policy and efficiency patterns in telecommunications markets. <i>Info</i> , 2010, 12, 25-38.	1.2	3
51	Regulations and Technology Diffusion: Cross Subsidies and Digital Infrastructure Creation. <i>Annals of Public and Cooperative Economics</i> , 2013, 84, 159-178.	1.3	3
52	Comparative Organizational Characteristics of Indian State-Owned Enterprises. <i>Review of Industrial Organization</i> , 1999, 15, 165-182.	0.4	2
53	Foreign Ownership Rules and Domestic Firm Globalization in India. <i>SSRN Electronic Journal</i> , 2001, , .	0.4	2
54	Technology investment strategy in the presence of competitor entry: Broadband deployment in the US telecommunications industry. <i>Technology in Society</i> , 2007, 29, 422-430.	4.8	2

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55	Legal Regime Change and Innovation: Foreign Exchange Regulations and Pharmaceutical Sector R&D in India. <i>Research in Law and Economics</i> , 2012, , 75-103.	0.1	2
56	R&D and the overseas earnings of Indian firms. <i>Technology in Society</i> , 2016, 44, 104-111.	4.8	2
57	Network effects and the adoption of new technology: evidence from the U.S. telecommunications industry. <i>Strategic Management Journal</i> , 1998, 19, 1045-1062.	4.7	2
58	R&D Spending and the Rewards to Human Capital in India's IT Sector. <i>Vikalpa</i> , 2013, 38, 37-48.	0.8	1
59	REGULATION AND JOB CREATION: AN ANALYSIS OF INSTITUTIONAL CHANGE AND ITS CONSEQUENCES. <i>Annals of Public and Cooperative Economics</i> , 2014, 85, 305-325.	1.3	1
60	The Role of Foreign Firms in India over the Past Half Century: Retrospect and Prospect. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
61	Why Privatize? The Decline of Public Ownership in India and its Impact on Industrial Performance. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	0
62	PRICING REGULATIONS AND NETWORK TECHNOLOGY INVESTMENTS: A RETROSPECTIVE EVALUATION. <i>Annals of Public and Cooperative Economics</i> , 2016, 87, 23-53.	1.3	0
63	Horizontal shareholding, technology, and compensation: An evaluation. <i>Managerial and Decision Economics</i> , 2021, 42, 1836-1848.	1.3	0
64	Structural capital and capital structure: assessing horizontal ownership concentration. <i>European Competition Journal</i> , 2021, 17, 507-541.	0.3	0
65	The Hidden Hand and the License Raj: An Evaluation of the Relationship Between Age and the Growth of Firms in India. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
66	Incentive Regulation and Capital Structure in Digital Networks: Theory, Evidence and Implications. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0