Alejandro Zentner

List of Publications by Year in descending order

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933447 1058476 24 714 10 14 citations g-index h-index papers 25 25 25 347 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Measuring the Effect of File Sharing on Music Purchases. Journal of Law and Economics, 2006, 49, 63-90.	1.4	289
2	How Video Rental Patterns Change as Consumers Move Online. Management Science, 2013, 59, 2622-2634.	4.1	93
3	Clash of the Titans: Does Internet use Reduce Television Viewing?. Review of Economics and Statistics, 2012, 94, 234-245.	4.3	78
4	Online sales, Internet use, file sharing, and the decline of retail music specialty stores. Information Economics and Policy, 2008, 20, 288-300.	3.5	40
5	Online and offline retailing: What we know and directions for future research. Journal of Retailing, 2022, 98, 152-177.	6.2	37
6	File Sharing and International Sales of Copyrighted Music: An Empirical Analysis with a Panel of Countries. BE Journal of Economic Analysis and Policy, 2005, 5, .	0.3	34
7	Internet adoption and the survival of print newspapers: A country-level examination. Information Economics and Policy, 2016, 37, 13-19.	3. 5	21
8	Measuring the Impact of File Sharing on the Movie Industry: An Empirical Analysis Using a Panel of Countries. SSRN Electronic Journal, 0 , , .	0.4	20
9	File Sharing and International Sales of Copyrighted Music: An Empirical Analysis with a Panel of Countries. B E Journal of Economic Analysis and Policy, 2005, 5, .	0.9	17
10	Internet Adoption and Advertising Expenditures on Traditional Media: An Empirical Analysis Using a Panel of Countries. Journal of Economics and Management Strategy, 2012, 21, 913-926.	0.8	17
11	Physical Stores in the Digital Age: How Store Closures Affect Consumer Churn. Production and Operations Management, 2019, 28, 2778-2791.	3.8	17
12	Role of Monetary Incentives in the Digital and Physical Inter-Border Labor Flows. Journal of Management Information Systems, 2018, 35, 866-899.	4.3	10
13	Multichannel customer purchase behavior and long tail effects in the fashion goods market. Journal of Retailing, 2023, 99, 46-65.	6.2	7
14	Ten Years of File Sharing and Its Effect on International Physical and Digital Music Sales. SSRN Electronic Journal, 0, , .	0.4	6
15	The internet as a celestial TiVo: What can we learn from cable television adoption?. Journal of Cultural Economics, 2016, 40, 285-308.	2.2	4
16	Internet effects on retail markets. , 2016, , .		3
17	The Impact of Digital Book Readers on Print Sales: Analysis using Genre Exposure Heterogeneity. SSRN Electronic Journal, 0, , .	0.4	3
18	Is the Partisan Divide Real? Polarization in Preferences for Redistribution. AEA Papers and Proceedings American Economic Association, 2022, 112, 156-162.	1.2	2

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#	Article	IF	CITATION
19	Measuring E-Commerce Concentration Effects in the Apparel Industry. SSRN Electronic Journal, 0, , .	0.4	1
20	The Challenges of Using Ranks to Estimate Sales. SSRN Electronic Journal, 0, , .	0.4	1
21	Internet Adoption and the Survival of Print Newspapers: A Country-Level Examination. SSRN Electronic Journal, 0, , .	0.4	0
22	Internet Effects on Retail Markets. SSRN Electronic Journal, 0, , .	0.4	0
23	Physical Stores in the Digital Age: How Store Closures Affect Consumer Churn. SSRN Electronic Journal, 0, , .	0.4	0
24	The Effect of the Internet on Advertising Expenditures: An Empirical Analysis Using a Panel of Countries. SSRN Electronic Journal, 0, , .	0.4	0