

Dirk Bergemann

List of Publications by Year in descending order

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Version: 2024-02-01

95
papers

4,343
citations

279487

23
h-index

214527

47
g-index

96
all docs

96
docs citations

96
times ranked

1333
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | Third-degree price discrimination versus uniform pricing. <i>Games and Economic Behavior</i> , 2022, 131, 275-291. | 0.4 | 11 |
| 2 | Calibrated Click-Through Auctions. , 2022, , . | | 1 |
| 3 | The economics of social data. <i>RAND Journal of Economics</i> , 2022, 53, 263-296. | 1.3 | 43 |
| 4 | Progressive participation. <i>Theoretical Economics</i> , 2022, 17, 1007-1039. | 0.5 | 1 |
| 5 | Is Selling Complete Information (Approximately) Optimal?. , 2022, , . | | 0 |
| 6 | Information, market power, and price volatility. <i>RAND Journal of Economics</i> , 2021, 52, 125-150. | 1.3 | 9 |
| 7 | Nonlinear pricing with finite information. <i>Games and Economic Behavior</i> , 2021, 130, 62-84. | 0.4 | 4 |
| 8 | Countering the winner's curse: Optimal auction design in a common value model. <i>Theoretical Economics</i> , 2020, 15, 1399-1434. | 0.5 | 8 |
| 9 | First-price auctions with general information structures. , 2019, 16, 27-37. | | 0 |
| 10 | Dynamic Mechanism Design: An Introduction. <i>Journal of Economic Literature</i> , 2019, 57, 235-274. | 4.5 | 64 |
| 11 | Markets for Information: An Introduction. <i>Annual Review of Economics</i> , 2019, 11, 85-107. | 2.4 | 122 |
| 12 | Revenue Guarantee Equivalence. <i>American Economic Review</i> , 2019, 109, 1911-1929. | 4.0 | 16 |
| 13 | Information Design: A Unified Perspective. <i>Journal of Economic Literature</i> , 2019, 57, 44-95. | 4.5 | 290 |
| 14 | The Design and Price of Information. <i>American Economic Review</i> , 2018, 108, 1-48. | 4.0 | 118 |
| 15 | Markets for Information: An Introduction. <i>SSRN Electronic Journal</i> , 2018, , . | 0.4 | 5 |
| 16 | Should First-Price Auctions Be Transparent?. <i>American Economic Journal: Microeconomics</i> , 2018, 10, 177-218. | 0.7 | 13 |
| 17 | Bandit Problems. , 2018, , 665-670. | | 0 |
| 18 | Interdependent preferences and strategic distinguishability. <i>Journal of Economic Theory</i> , 2017, 168, 329-371. | 0.5 | 3 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Belief-free rationalizability and informational robustness. <i>Games and Economic Behavior</i> , 2017, 104, 744-759. | 0.4 | 12 |
| 20 | Dynamic Mechanism Design: An Introduction. <i>SSRN Electronic Journal</i> , 2017, , . | 0.4 | 6 |
| 21 | Information Design, Bayesian Persuasion, and Bayes Correlated Equilibrium. <i>American Economic Review</i> , 2016, 106, 586-591. | 4.0 | 102 |
| 22 | Bayes correlated equilibrium and the comparison of information structures in games. <i>Theoretical Economics</i> , 2016, 11, 487-522. | 0.5 | 255 |
| 23 | Selling Cookies. <i>American Economic Journal: Microeconomics</i> , 2015, 7, 259-294. | 0.7 | 101 |
| 24 | The Limits of Price Discrimination. <i>American Economic Review</i> , 2015, 105, 921-957. | 4.0 | 242 |
| 25 | First Price Auctions with General Information Structures: Implications for Bidding and Revenue. <i>SSRN Electronic Journal</i> , 2015, , . | 0.4 | 3 |
| 26 | Information and Market Power. <i>SSRN Electronic Journal</i> , 2015, , . | 0.4 | 10 |
| 27 | First Price Auctions with General Information Structures: Implications for Bidding and Revenue. <i>SSRN Electronic Journal</i> , 2015, , . | 0.4 | 2 |
| 28 | Dynamic revenue maximization: A continuous time approach. <i>Journal of Economic Theory</i> , 2015, 159, 819-853. | 0.5 | 31 |
| 29 | Information and volatility. <i>Journal of Economic Theory</i> , 2015, 158, 427-465. | 0.5 | 51 |
| 30 | Introduction to Symposium on Dynamic Contracts and Mechanism Design. <i>Journal of Economic Theory</i> , 2015, 159, 679-701. | 0.5 | 22 |
| 31 | Sequential information disclosure in auctions. <i>Journal of Economic Theory</i> , 2015, 159, 1074-1095. | 0.5 | 37 |
| 32 | Sequential Information Disclosure in Auctions. <i>SSRN Electronic Journal</i> , 2014, , . | 0.4 | 2 |
| 33 | An Introduction to Robust Mechanism Design. <i>Foundations and Trends in Microeconomics</i> , 2013, 8, 169-230. | 0.5 | 17 |
| 34 | Robust Predictions in Games With Incomplete Information. <i>Econometrica</i> , 2013, 81, 1251-1308. | 2.6 | 155 |
| 35 | The Limits of Price Discrimination. <i>SSRN Electronic Journal</i> , 2013, , . | 0.4 | 6 |
| 36 | Multi-dimensional mechanism design with limited information. , 2012, , . | | 11 |

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|----|--|-----|-----------|
| 37 | Ex Post Implementation. World Scientific Series in Economic Theory, 2012, , 97-152. | 1.4 | 1 |
| 38 | Efficient Auctions and Interdependent Types. American Economic Review, 2012, 102, 319-324. | 4.0 | 9 |
| 39 | Multi-Dimensional Mechanism Design with Limited Information. SSRN Electronic Journal, 2012, , . | 0.4 | 1 |
| 40 | Efficient Auctions and Interdependent Types. SSRN Electronic Journal, 2012, , . | 0.4 | 1 |
| 41 | Mechanism Design with Limited Information: The Case of Nonlinear Pricing. Lecture Notes of the Institute for Computer Sciences, Social-Informatics and Telecommunications Engineering, 2012, , 1-10. | 0.2 | 5 |
| 42 | Robust implementation in general mechanisms. Games and Economic Behavior, 2011, 71, 261-281. | 0.4 | 41 |
| 43 | Targeting in advertising markets: implications for offline versus online media. RAND Journal of Economics, 2011, 42, 417-443. | 1.3 | 192 |
| 44 | Efficient Search by Committee. SSRN Electronic Journal, 2011, , . | 0.4 | 0 |
| 45 | Robust monopoly pricing. Journal of Economic Theory, 2011, 146, 2527-2543. | 0.5 | 115 |
| 46 | The Dynamic Pivot Mechanism. Econometrica, 2010, 78, 771-789. | 2.6 | 195 |
| 47 | Robust Implementation in Direct Mechanisms. Review of Economic Studies, 2009, 76, 1175-1204. | 2.9 | 89 |
| 48 | Pricing without Priors. Journal of the European Economic Association, 2008, 6, 560-569. | 1.9 | 99 |
| 49 | Ex post implementation. Games and Economic Behavior, 2008, 63, 527-566. | 0.4 | 43 |
| 50 | Bandit Problems. , 2008, , 1-7. | | 21 |
| 51 | An Ascending Auctions for Independent Values: Uniqueness and Robustness to Strategic Uncertainty. American Economic Review, 2007, 97, 125-130. | 4.0 | 8 |
| 52 | Information structures in optimal auctions. Journal of Economic Theory, 2007, 137, 580-609. | 0.5 | 212 |
| 53 | Robust Mechanism Design. Econometrica, 2005, 73, 1771-1813. | 2.6 | 411 |
| 54 | Information Acquisition and Efficient Mechanism Design. Econometrica, 2002, 70, 1007-1033. | 2.6 | 264 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 55 | Experimentation in Markets. <i>Review of Economic Studies</i> , 2000, 67, 213-234. | 2.9 | 90 |
| 56 | Venture capital financing, moral hazard, and learning. <i>Journal of Banking and Finance</i> , 1998, 22, 703-735. | 1.4 | 596 |
| 57 | Information in Mechanism Design. , 0, , 186-221. | | 16 |
| 58 | Robust Predictions in Games with Incomplete Information. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 4 |
| 59 | Information, Interdependence, and Interaction: Where Does the Volatility Come From?. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 2 |
| 60 | Information and Market Power. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 0 |
| 61 | Information Design: A Unified Perspective. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 6 |
| 62 | Information Design: A Unified Perspective. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 8 |
| 63 | Information Design: A Unified Perspective. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 6 |
| 64 | First-Price Auctions with General Information Structures: A Short Introduction. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 0 |
| 65 | Dynamic Mechanism Design: An Introduction. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 6 |
| 66 | Mechanism Design with Limited Information: The Case of Nonlinear Pricing. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 5 |
| 67 | Robust Predictions in Games with Incomplete Information. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 4 |
| 68 | Sequential Information Disclosure in Auctions. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 4 |
| 69 | Selling Cookies. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 3 |
| 70 | The Comparison of Information Structures in Games: Bayes Correlated Equilibrium and Individual Sufficiency. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 7 |
| 71 | Selling Experiments: Menu Pricing of Information. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 4 |
| 72 | Bayes Correlated Equilibrium and the Comparison of Information Structures in Games. <i>SSRN Electronic Journal</i> , 0, , . | 0.4 | 4 |

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|----|---|-----|-----------|
| 73 | Informational Robustness and Solution Concepts. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 74 | Bayes Correlated Equilibrium and the Comparison of Information Structures in Games. SSRN Electronic Journal, 0, , . | 0.4 | 4 |
| 75 | First Price Auctions with General Information Structures: Implications for Bidding and Revenue. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 76 | Informationally Robust Optimal Auction Design. SSRN Electronic Journal, 0, , . | 0.4 | 17 |
| 77 | The Design and Price of Information. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 78 | Information and Market Power. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 79 | The Economics of Social Data. SSRN Electronic Journal, 0, , . | 0.4 | 8 |
| 80 | Robust Predictions in Games with Incomplete Information. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 81 | Selling Cookies. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 82 | Dynamic Revenue Maximization: A Continuous Time Approach. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 83 | Dynamic Revenue Maximization: A Continuous Time Approach. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 84 | Introduction to: Jet Symposium Issue on 'Dynamic Contracts and Mechanism Design'. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 85 | Nonlinear Pricing with Finite Information. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 86 | Informational Robustness and Solution Concepts. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 87 | First Price Auctions with General Information Structures: Implications for Bidding and Revenue. SSRN Electronic Journal, 0, , . | 0.4 | 3 |
| 88 | Dynamic Revenue Maximization: A Continuous Time Approach. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 89 | First Price Auctions with General Information Structures: Implications for Bidding and Revenue. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 90 | The Design and Price of Information. SSRN Electronic Journal, 0, , . | 0.4 | 1 |

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|----|---|-----|-----------|
| 91 | Information and Interaction. SSRN Electronic Journal, 0, , . | 0.4 | 6 |
| 92 | The Economics of Social Data. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 93 | Counterfactuals with Latent Information. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 94 | Counterfactuals with Latent Information. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 95 | Uniform Pricing Versus Third-Degree Price Discrimination. SSRN Electronic Journal, 0, , . | 0.4 | 0 |