

# Robert Eisenberger

## List of Publications by Year in descending order

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76  
papers

28,155  
citations

47004

47  
h-index

85537

71  
g-index

77  
all docs

77  
docs citations

77  
times ranked

9256  
citing authors

#	ARTICLE	IF	CITATIONS
1	How Leaders Drive Followers' Unethical Behavior. <i>Journal of Management</i> , 2023, 49, 2318-2353.	9.3	5
2	Perceived Organizational Support: Why Caring About Employees Counts. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2020, 7, 101-124.	9.9	125
3	Implications of the Changing Nature of Work for the Employee-Organization Relationship. , 2020, , 532-554.		0
4	Perceived organizational support (POS) across 54 nations: A cross-cultural meta-analysis of POS effects. <i>Journal of International Business Studies</i> , 2020, 51, 933-962.	7.3	49
5	Is the employee-organization relationship dying or thriving? A temporal meta-analysis.. <i>Journal of Applied Psychology</i> , 2019, 104, 1036-1057.	5.3	43
6	Timesizing Proximity and Perceived Organizational Support: Contributions to Employee Well-being and Extra-role Performance. <i>Journal of Change Management</i> , 2018, 18, 70-90.	3.7	3
7	Effects of leader-member exchange and workload on presenteeism. <i>Journal of Managerial Psychology</i> , 2018, 33, 511-523.	2.2	20
8	Defeating abusive supervision: Training supervisors to support subordinates.. <i>Journal of Occupational Health Psychology</i> , 2018, 23, 151-162.	3.3	92
9	Chronic and episodic anger and gratitude toward the organization: Relationships with organizational and supervisor supportiveness and extrarole behavior.. <i>Journal of Occupational Health Psychology</i> , 2018, 23, 175-187.	3.3	67
10	Perceived Organizational Support: A Meta-Analytic Evaluation of Organizational Support Theory. <i>Journal of Management</i> , 2017, 43, 1854-1884.	9.3	974
11	Perceived organizational support and affective organizational commitment: Moderating influence of perceived organizational competence. <i>Journal of Organizational Behavior</i> , 2016, 37, 558-583.	4.7	162
12	Newcomer leader-member exchange: the contribution of anticipated organizational support. <i>Journal of Occupational and Organizational Psychology</i> , 2016, 89, 834-855.	4.5	18
13	Reciprocation wary employees discount psychological contract fulfillment. <i>Journal of Organizational Behavior</i> , 2016, 37, 23-40.	4.7	51
14	Perceived organizational support and risk taking. <i>Journal of Managerial Psychology</i> , 2014, 29, 187-205.	2.2	100
15	The supervisor POS-LMX-subordinate POS chain: Moderation by reciprocation wariness and supervisor's organizational embodiment. <i>Journal of Organizational Behavior</i> , 2014, 35, 635-656.	4.7	117
16	Blaming the organization for abusive supervision: The roles of perceived organizational support and supervisor's organizational embodiment.. <i>Journal of Applied Psychology</i> , 2013, 98, 158-168.	5.3	250
17	Management Communication and Employee Performance: The Contribution of Perceived Organizational Support. <i>Human Performance</i> , 2012, 25, 452-464.	2.4	98
18	With a little help from my colleagues: A social embeddedness approach to perceived organizational support. <i>Journal of Organizational Behavior</i> , 2012, 33, 235-249.	4.7	104

#	ARTICLE	IF	CITATIONS
19	Perceived organizational support: Fostering enthusiastic and productive employees.. , 2011, , .		312
20	The Motive for Sensory Pleasure: Enjoyment of Nature and Its Representation in Painting, Music, and Literature. Journal of Personality, 2010, 78, 599-638.	3.2	21
21	Leaderâ€‘member exchange and affective organizational commitment: The contribution of supervisor's organizational embodiment.. Journal of Applied Psychology, 2010, 95, 1085-1103.	5.3	440
22	Incremental effects of reward on experienced performance pressure: positive outcomes for intrinsic interest and creativity. Journal of Organizational Behavior, 2009, 30, 95-117.	4.7	233
23	Perceived Organizational Support and Extra-Role Performance: Which Leads to Which?. Journal of Social Psychology, 2009, 149, 119-124.	1.5	145
24	Perceived Organizational Support: Reducing the Negative Influence of Coworker Withdrawal Behavior. Journal of Management, 2008, 34, 55-68.	9.3	192
25	When supervisors feel supported: Relationships with subordinates' perceived supervisor support, perceived organizational support, and performance.. Journal of Applied Psychology, 2006, 91, 689-695.	5.3	677
26	Flow experiences at work: for high need achievers alone?. Journal of Organizational Behavior, 2005, 26, 755-775.	4.7	221
27	Who Takes the most Revenge? Individual Differences in Negative Reciprocity Norm Endorsement. Personality and Social Psychology Bulletin, 2004, 30, 787-799.	3.0	293
28	Perceived organizational support and psychological contracts: a theoretical integration. Journal of Organizational Behavior, 2003, 24, 491-509.	4.7	577
29	Rewards, Intrinsic Motivation, and Creativity: A Case Study of Conceptual and Methodological Isolation. Creativity Research Journal, 2003, 15, 121-130.	2.6	218
30	Rewards, Intrinsic Motivation, and Creativity: A Case Study of Conceptual and Methodological Isolation. Creativity Research Journal, 2003, 15, 121-130.	2.6	97
31	Perceived organizational support: A review of the literature.. Journal of Applied Psychology, 2002, 87, 698-714.	5.3	4,402
32	Perceived supervisor support: Contributions to perceived organizational support and employee retention.. Journal of Applied Psychology, 2002, 87, 565-573.	5.3	1,692
33	Reciprocation of perceived organizational support.. Journal of Applied Psychology, 2001, 86, 42-51.	5.3	1,926
34	Incremental effects of reward on creativity.. Journal of Personality and Social Psychology, 2001, 81, 728-741.	2.8	312
35	Affective commitment to the organization: The contribution of perceived organizational support.. Journal of Applied Psychology, 2001, 86, 825-836.	5.3	1,512
36	Perceived organizational support: Inferior versus superior performance by wary employees.. Journal of Applied Psychology, 1999, 84, 467-483.	5.3	330

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37	Promised Reward and Creativity: Effects of Prior Experience. <i>Journal of Experimental Social Psychology</i> , 1999, 35, 308-325.	2.2	45
38	Does pay for performance increase or decrease perceived self-determination and intrinsic motivation?. <i>Journal of Personality and Social Psychology</i> , 1999, 77, 1026-1040.	2.8	286
39	Can the promise of reward increase creativity?. <i>Journal of Personality and Social Psychology</i> , 1998, 74, 704-714.	2.8	114
40	Perceived organizational support and police performance: The moderating influence of socioemotional needs.. <i>Journal of Applied Psychology</i> , 1998, 83, 288-297.	5.3	398
41	Reward, intrinsic interest, and creativity: New findings.. <i>American Psychologist</i> , 1998, 53, 676-679.	4.2	83
42	Achievement: The importance of industriousness. <i>Behavioral and Brain Sciences</i> , 1998, 21, 412-413.	0.7	9
43	Perceived organizational support, discretionary treatment, and job satisfaction.. <i>Journal of Applied Psychology</i> , 1997, 82, 812-820.	5.3	1,149
44	Can salient reward increase creative performance without reducing intrinsic creative interest?. <i>Journal of Personality and Social Psychology</i> , 1997, 72, 652-663.	2.8	169
45	Detrimental effects of reward: Reality or myth?. <i>American Psychologist</i> , 1996, 51, 1153-1166.	4.2	735
46	Does behaviorism explain self-control?. <i>Behavioral and Brain Sciences</i> , 1995, 18, 125-125.	0.7	0
47	Does reward increase or decrease creativity?. <i>Journal of Personality and Social Psychology</i> , 1994, 66, 1116-1127.	2.8	117
48	Inhibiting effects of reciprocation wariness on interpersonal relationships.. <i>Journal of Personality and Social Psychology</i> , 1992, 62, 658-668.	2.8	116
49	Learned industriousness.. <i>Psychological Review</i> , 1992, 99, 248-267.	3.8	446
50	Effects of social values, effort training, and goal structure on task persistence. <i>Journal of Research in Personality</i> , 1992, 26, 258-272.	1.7	71
51	Perceived organizational support and employee diligence, commitment, and innovation.. <i>Journal of Applied Psychology</i> , 1990, 75, 51-59.	5.3	1,903
52	Can Response Force Be Shaped by Reinforcement?. <i>Perceptual and Motor Skills</i> , 1989, 68, 725-726.	1.3	6
53	Fixed-ratio schedules increase generalized self-control: Preference for large rewards despite high effort or punishment.. <i>Journal of Experimental Psychology</i> , 1989, 15, 383-392.	1.7	57
54	Perceptions and learning in self-control. <i>Behavioral and Brain Sciences</i> , 1988, 11, 682-683.	0.7	0

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55	Reciprocation ideology.. Journal of Personality and Social Psychology, 1987, 53, 743-750.	2.8	160
56	Perceived organizational support.. Journal of Applied Psychology, 1986, 71, 500-507.	5.3	5,489
57	Generalized self-control of delay and effort.. Journal of Personality and Social Psychology, 1986, 51, 1020-1031.	2.8	156
58	Effort training increases generalized self-control.. Journal of Personality and Social Psychology, 1985, 49, 1294-1301.	2.8	118
59	Personal work ethic and effort training affect cheating.. Journal of Personality and Social Psychology, 1985, 49, 520-528.	2.8	82
60	ACCURACY VERSUS SPEED IN THE GENERALIZED EFFORT OF LEARNING-DISABLED CHILDREN. Journal of the Experimental Analysis of Behavior, 1984, 42, 19-36.	1.1	15
61	Discriminative Control of Generalized Effort. American Journal of Psychology, 1983, 96, 353.	0.3	11
62	Required high effort increases subsequent persistence and reduces cheating.. Journal of Personality and Social Psychology, 1983, 44, 593-599.	2.8	29
63	Maintenance-Feeding Effort Affects Instrumental Performance. Quarterly Journal of Experimental Psychology Section B: Comparative and Physiological Psychology, 1982, 34, 141-148.	2.8	11
64	Effects of task variety on generalized effort.. Journal of Educational Psychology, 1982, 74, 499-505.	2.9	42
65	Effects of previous delay of reward, generalized effort, and deprivation on impulsiveness. Learning and Motivation, 1982, 13, 378-389.	1.2	154
66	Incentive contrast produced by deprivation shifts. Learning and Behavior, 1981, 9, 469-475.	3.4	0
67	Effects of Conceptual Task Difficulty on Generalized Persistence. American Journal of Psychology, 1980, 93, 285.	0.3	71
68	Transfer Effects of Contingent and Noncontingent Positive Reinforcement: Mechanisms and Generality. American Journal of Psychology, 1979, 92, 525.	0.3	16
69	Transfer of persistence across reinforced behaviors. Learning and Behavior, 1979, 7, 493-498.	3.4	20
70	Transfer of persistence across behaviors.. Journal of Experimental Psychology Human Learning and Memory, 1979, 5, 522-530.	1.1	34
71	Transfer of Persistence to the Acquisition of a New Behaviour. The Quarterly Journal of Experimental Psychology, 1979, 31, 691-700.	1.2	19
72	Learned industriousness and social reinforcement.. Journal of Personality and Social Psychology, 1976, 33, 227-232.	2.8	27

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73	Incentive contrast of choice behavior.. Journal of Experimental Psychology, 1975, 1, 346-354.	1.7	10
74	Explanation of rewards that do not reduce tissue needs.. Psychological Bulletin, 1972, 77, 319-339.	6.1	45
75	Stimulus control of spontaneous alternation in the rat.. Journal of Comparative and Physiological Psychology, 1970, 70, 136-140.	1.8	10
76	What is the necessary and sufficient condition for reinforcement in the contingency situation?. Journal of Experimental Psychology, 1967, 74, 342-350.	1.5	52