## Roseanne J Foti

List of Publications by Year in descending order

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| #  | Article  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | A test of leadership categorization theory: Internal structure, information processing, and leadership perceptions. Organizational Behavior and Human Performance, 1984, 34, 343-378.                      | 1.5 | 1,003     |
| 2  | Self-monitoring and trait-based variance in leadership: An investigation of leader flexibility across multiple group situations Journal of Applied Psychology, 1991, 76, 308-315.                          | 4.2 | 301       |
| 3  | A pattern approach to the study of leader emergence. Leadership Quarterly, 1998, 9, 147-160.   | 3.6 | 171       |
| 4  | Pattern and variable approaches in leadership emergence and effectiveness Journal of Applied Psychology, 2007, 92, 347-355.  | 4.2 | 160       |
| 5  | Know thy self, know thy leader: Contributions of a pattern-oriented approach to examining leader perceptions. Leadership Quarterly, 2012, 23, 702-717.   | 3.6 | 122       |
| 6  | Implicit Leadership Theories, Implicit Followership Theories, and Dynamic Processing of Leadership<br>Information. Annual Review of Organizational Psychology and Organizational Behavior, 2020, 7, 49-74. | 5.6 | 117       |
| 7  | Effects of leadership labels and prototypes on perceptions of political leaders Journal of Applied Psychology, 1982, 67, 326-333.  | 4.2 | 107       |
| 8  | Prototypes and scripts: The effects of alternative methods of processing information on rating accuracy. Organizational Behavior and Human Decision Processes, 1987, 39, 318-340.                          | 1.4 | 96        |
| 9  | Putting emergence back in leadership emergence: A dynamic, multilevel, process-oriented framework.<br>Leadership Quarterly, 2019, 30, 145-164.   | 3.6 | 79        |
| 10 | The impact of shared leadership on teamwork mental models and performance in self-directed teams.<br>Group Processes and Intergroup Relations, 2013, 16, 46-57.  | 2.4 | 69        |
| 11 | FROM LABORATORY TO PRACTICE: NEGLECTED ISSUES IN IMPLEMENTING FRAME-OF-REFERENCE RATER TRAINING. Personnel Psychology, 1989, 42, 359-378.  | 2.2 | 61        |
| 12 | Multi-level implications of framing leadership perceptions as a dynamic process. Leadership Quarterly, 2008, 19, 178-194.  | 3.6 | 58        |
| 13 | Are the Best Leaders Both Transformational and Transactional? A Pattern-oriented Analysis.<br>Leadership, 2009, 5, 237-259.  | 1.3 | 56        |
| 14 | The influence of individual differences on the perception and categorization of leaders. Leadership<br>Quarterly, 1992, 3, 55-66.  | 3.6 | 42        |
| 15 | Leader Emergence And Gender Roles in All-Female Groups. Small Group Research, 2003, 34, 170-196.   | 1.8 | 25        |
| 16 | Does thinking of myself as leader make me want to lead? The role of congruence in self-theories and implicit leadership theories in motivation to lead. Journal of Vocational Behavior, 2020, 122, 103477. | 1.9 | 23        |
| 17 | Disentangling the Effects of Self Leader Perceptions and Ideal Leader Prototypes on Leader Judgments<br>Using Loglinear Modeling With Latent Variables. Human Performance, 2014, 27, 393-415.              | 1.4 | 22        |
| 18 | The Pattern-Oriented Approach: A Framework for the Experience of Work. Industrial and Organizational Psychology, 2011, 4, 122-125.   | 0.5 | 19        |

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|----|--|-----|-----------|
| 19 | Do you remember? Rater memory systems and leadership measurement. Leadership Quarterly, 2021, 32, 101455.  | 3.6 | 18        |
| 20 | Intelligence, Dominance, Masculinity, and Self-Monitoring: Predicting Leadership Emergence in a<br>Military Setting. Military Psychology, 2008, 20, 237-252. | 0.7 | 12        |
| 21 | Individual differences and organizational forms in the leadership process. Leadership Quarterly, 2003, 14, 83-112.   | 3.6 | 11        |