

Ivan P L Png

List of Publications by Year in descending order

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Version: 2024-02-01

45
papers

3,765
citations

257450

24
h-index

330143

37
g-index

45
all docs

45
docs citations

45
times ranked

2146
citing authors

#	ARTICLE	IF	CITATIONS
1	Early-life exposure to hardship increased risk tolerance and entrepreneurship in adulthood with gender differences. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, e2104033119.	7.1	8
2	Editor's Choice "Decrease in Mortality from Abdominal Aortic Aneurysms (2001 to 2015): Is it Decreasing Even Faster?. European Journal of Vascular and Endovascular Surgery, 2021, 61, 900-907.	1.5	13
3	Temperature, precipitation and sunshine across China, 1912-2011: A new daily instrumental dataset. Geoscience Data Journal, 2020, 7, 90-101.	4.4	6
4	U.S. R&D, 1975-1998: A new dataset. Strategic Management Journal, 2019, 40, 715-735.	7.3	18
5	Law, social responsibility, and outsourcing. International Journal of Industrial Organization, 2018, 57, 114-146.	1.2	6
6	Sunk Cost Fallacy in Driving the World's Costliest Cars. Management Science, 2018, 64, 1761-1778.	4.1	48
7	Nonlabor Income and Age at Marriage: Evidence From China's Heating Policy. Demography, 2018, 55, 2345-2370.	2.5	10
8	Law and Innovation: Evidence from State Trade Secrets Laws. Review of Economics and Statistics, 2017, 99, 167-179.	4.3	136
9	Secrecy and Patents: Theory and Evidence from the Uniform Trade Secrets Act. Strategy Science, 2017, 2, 176-193.	2.9	76
10	Engineer/scientist careers: Patents, online profiles, and misclassification bias. Strategic Management Journal, 2016, 37, 232-253.	7.3	93
11	Research Note "Migration of Service to the Internet: Evidence from a Federal Natural Experiment. Information Systems Research, 2015, 26, 606-618.	3.7	9
12	Privacy and Marketing Externalities: Evidence from Do Not Call. Management Science, 2015, 61, 2982-3000.	4.1	26
13	Patent rights and economic growth: evidence from cross-country panels of manufacturing industries. Oxford Economic Papers, 2013, 65, 675-698.	1.2	108
14	Do institutions not matter in China? Evidence from manufacturing enterprises. Journal of Comparative Economics, 2013, 41, 74-90.	2.2	51
15	Newspaper Reports and Consumer Choice: Evidence from the Do Not Call Registry. Management Science, 2011, 57, 1640-1654.	4.1	32
16	On the reliability of software piracy statistics. Electronic Commerce Research and Applications, 2010, 9, 365-373.	5.0	14
17	On the Reliability of Software Piracy Statistics. , 2010, , .		2
18	Buyer Uncertainty and Two-Part Pricing: Theory and Applications. Management Science, 2010, 56, 334-342.	4.1	33

#	ARTICLE	IF	CITATIONS
19	Information Security: Facilitating User Precautions Vis-À-Vis Enforcement Against Attackers. Journal of Management Information Systems, 2009, 26, 97-121.	4.3	58
20	The Deterrent and Displacement Effects of Information Security Enforcement: International Evidence. Journal of Management Information Systems, 2008, 25, 125-144.	4.3	63
21	Consumer Privacy and Marketing Avoidance: A Static Model. Management Science, 2008, 54, 1094-1103.	4.1	66
22	Overcoming Online Information Privacy Concerns: An Information-Processing Theory Approach. Journal of Management Information Systems, 2007, 24, 13-42.	4.3	321
23	Reply to "Do Returns Policies Intensify Retail Competition?". Marketing Science, 2004, 23, 614-618.	4.1	48
24	Monitoring costs and the mode of international investment. Journal of Economic Geography, 2003, 3, 261-274.	3.0	16
25	Piracy and the Legitimate Demand for Recorded Music. BE Journal of Economic Analysis and Policy, 2003, 2, .	0.2	70
26	Information Goods Pricing and Copyright Enforcement: Welfare Analysis. Information Systems Research, 2003, 14, 107-123.	3.7	143
27	On the Supply of Creative Work: Evidence from the Movies. American Economic Review, 2002, 92, 217-220.	8.5	40
28	Dimensions of national culture and corporate adoption of IT infrastructure. IEEE Transactions on Engineering Management, 2001, 48, 36-45.	3.5	127
29	Damage measures for inadvertant breach of contract. International Review of Law and Economics, 1999, 19, 319-331.	0.8	25
30	Manufacturer's Return Policies and Retail Competition. Marketing Science, 1997, 16, 81-94.	4.1	425
31	Corruptible Law Enforcers: How Should They Be Compensated?. Economic Journal, 1995, 105, 145.	3.6	339
32	Marginal Deterrence in Enforcement of Law. Journal of Political Economy, 1994, 102, 1039-1066.	4.5	122
33	Market Segmentation, Cannibalization, and the Timing of Product Introductions. Management Science, 1992, 38, 345-359.	4.1	422
34	Most-Favored-Customer Protection versus Price Discrimination over Time. Journal of Political Economy, 1991, 99, 1010-1028.	4.5	69
35	Facilitation of Competing Bids and the Price of a Takeover Target. Review of Financial Studies, 1989, 2, 587-606.	6.8	120
36	Optimal Auditing, Insurance, and Redistribution. Quarterly Journal of Economics, 1989, 104, 399.	8.6	424

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37	Reservations: Customer Insurance in the Marketing of Capacity. Marketing Science, 1989, 8, 248-264.	4.1	59
38	Litigation, liability, and incentives for care. Journal of Public Economics, 1987, 34, 61-85.	4.3	90
39	On the Value of Privacy from Telemarketing: Evidence from the 'Do Not Call' Registry. SSRN Electronic Journal, 0, , .	0.4	11
40	Privacy Externalities and "Opt Out"™: Evidence from Do Not Call. SSRN Electronic Journal, 0, , .	0.4	1
41	On the Reliability of Software Piracy Statistics. SSRN Electronic Journal, 0, , .	0.4	12
42	Location of U.S. Manufacturing, 1987-2014: A New Dataset. SSRN Electronic Journal, 0, , .	0.4	4
43	Parallel Imports and Music CD Prices. SSRN Electronic Journal, 0, , .	0.4	0
44	Digital Divide: Evidence from a Federal Natural Experiment. SSRN Electronic Journal, 0, , .	0.4	0
45	Trade Secrets Laws and Inventory Efficiency: Empirical Evidence from U.S. Manufacturing. SSRN Electronic Journal, 0, , .	0.4	1