

John E Barbuto Jr

List of Publications by Year in descending order

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Version: 2024-02-01

51
papers

2,304
citations

361413

20
h-index

223800

46
g-index

51
all docs

51
docs citations

51
times ranked

1178
citing authors

#	ARTICLE	IF	CITATIONS
1	Scale Development and Construct Clarification of Servant Leadership. <i>Group and Organization Management</i> , 2006, 31, 300-326.	4.4	719
2	The Emotional Intelligence of Transformational Leaders: A Field Study of Elected Officials. <i>Journal of Social Psychology</i> , 2006, 146, 51-64.	1.5	217
3	Motivation and Transactional, Charismatic, and Transformational Leadership: A Test of Antecedents. <i>Journal of Leadership and Organizational Studies</i> , 2005, 11, 26-40.	4.0	156
4	Motivation Sources Inventory: Development and Validation of New Scales to Measure an Integrative Taxonomy of Motivation. <i>Psychological Reports</i> , 1998, 82, 1011-1022.	1.7	151
5	Effects of Gender, Education, and Age upon Leaders'™ Use of Influence Tactics and Full Range Leadership Behaviors. <i>Sex Roles</i> , 2007, 56, 71-83.	2.4	102
6	Contagion effect of global leaders' positive psychological capital on followers: does distance and quality of relationship matter?. <i>International Journal of Human Resource Management</i> , 2013, 24, 2534-2553.	5.3	82
7	Servant Leadership, Hope, and Organizational Virtuosity: A Framework Exploring Positive Micro and Macro Behaviors and Performance Impact. <i>Journal of Leadership and Organizational Studies</i> , 2011, 18, 107-117.	4.0	80
8	An Examination of Emotional Intelligence as an Antecedent of Servant Leadership. <i>Journal of Leadership and Organizational Studies</i> , 2014, 21, 315-323.	4.0	72
9	Influence triggers. <i>Leadership Quarterly</i> , 2000, 11, 365-387.	5.8	68
10	Meeting the Challenges of Effective International HRM: Analysis of the Antecedents of Global Mindset. <i>Human Resource Management</i> , 2014, 53, 131-155.	5.8	68
11	Global Mindset: A Construct Clarification and Framework. <i>Journal of Leadership and Organizational Studies</i> , 2011, 18, 377-384.	4.0	52
12	Examining Gender Differences of Servant Leadership: An Analysis of the Agentive and Communal Properties of the Servant Leadership Questionnaire. <i>Journal of Leadership Education</i> , 2010, 9, 4-22.	0.4	48
13	A Field Study of Two Measures of Work Motivation for Predicting Leader's Transformational Behaviors. <i>Psychological Reports</i> , 2000, 86, 295-300.	1.7	43
14	Leaders' Motivation and Perception of Followers' Motivation as Predictors of Influence Tactics Used. <i>Psychological Reports</i> , 1999, 84, 1087-1098.	1.7	40
15	A Field Examination of Two Measures of Work Motivation as Predictors of Leaders' Influence Tactics. <i>Journal of Social Psychology</i> , 2002, 142, 601-616.	1.5	35
16	Testing Relationships Between Servant Leadership Dimensions and Leader Member Exchange (LMX). <i>Journal of Leadership Education</i> , 2011, 10, 22-37.	0.4	33
17	Dramaturgical Teaching in the Leadership Classroom: Taking Experiential Learning to the Next Level. <i>Journal of Leadership Education</i> , 2006, 5, 4-13.	0.4	29
18	LEADERS' MOTIVATION AND PERCEPTION OF FOLLOWERS' MOTIVATION AS PREDICTORS OF INFLUENCE TACTICS USED. <i>Psychological Reports</i> , 1999, 84, 1087.	1.7	27

#	ARTICLE	IF	CITATIONS
19	Work motivation and organizational citizenship behaviors. <i>Journal of Leadership Studies</i> , 2011, 5, 23-34.	0.7	24
20	Human Capital, the Millennial's Reign, and the Need For Servant Leadership. <i>Journal of Leadership Studies</i> , 2016, 10, 59-63.	0.7	22
21	Testing the Developmental Nature of Work Motivation Using Kegan's Constructive-Development Theory. <i>Journal of Leadership and Organizational Studies</i> , 2012, 19, 35-45.	4.0	20
22	A Multilevel Framework. <i>Journal of Leadership and Organizational Studies</i> , 2013, 20, 274-286.	4.0	19
23	The role of core self-evaluation, ethnocentrism, and cultural intelligence in study abroad success. <i>International Journal of Management Education</i> , 2015, 13, 268-277.	3.9	19
24	Motivation, Altruism, and Generalized Compliance: A Field Study of Organizational Citizenship Behaviors. <i>Psychological Reports</i> , 2003, 92, 498-502.	1.7	18
25	A Framework Exploring the Effects of the Machiavellian Disposition on the Relationship Between Motivation and Influence Tactics. <i>Journal of Leadership and Organizational Studies</i> , 2002, 9, 29-41.	4.0	17
26	The Emotional Intelligence of Leaders as Antecedent to Leader-Member Exchanges: A Field Study. <i>Journal of Leadership Education</i> , 2009, 8, 135-146.	0.4	14
27	Comparing Leaders' Ratings to Targets' Self-Reported Resistance to Task Assignments: An Extension of Chester Barnard's Zones of Indifference. <i>Psychological Reports</i> , 2000, 86, 611-621.	1.7	13
28	An Alternative Scoring Method for the Motivation Sources Inventory: A Case for Ratio Analysis. <i>Psychological Reports</i> , 2001, 88, 385-386.	1.7	13
29	Sources of Motivation, Interpersonal Conflict Management Styles, and Leadership Effectiveness: A Structural Model. <i>Psychological Reports</i> , 2006, 98, 3-20.	1.7	12
30	Understanding and Applying an Integrative Taxonomy of Motivation Sources to Professional and Personal Settings. <i>Journal of Management Education</i> , 2001, 25, 713-725.	1.1	11
31	A Field Study of the Relation between Leaders' Anticipation of Targets' Resistance and Targets' Reports of Influence Tactics Used by Leaders in Dyadic Relations. <i>Psychological Reports</i> , 2001, 88, 835-843.	1.7	11
32	Four Classification Schemes of Adult Motivation: Current Views and Measures. <i>Perceptual and Motor Skills</i> , 2006, 102, 563-575.	1.3	8
33	Leaders' Bases of Social Power and Anticipation of Targets' Resistance as Predictors of Transactional and Transformational Leadership. <i>Psychological Reports</i> , 2001, 89, 663-666.	1.7	7
34	Mental Energy: Assessing the Motivation Dimension. <i>Nutrition Reviews</i> , 2006, 64, S14-S16.	5.8	7
35	Antecedents of Emotional Intelligence: An Empirical Study. <i>Journal of Leadership Education</i> , 2010, 9, 144-154.	0.4	7
36	Sex Differences among Five Sources of Motivation in the Motivation Sources Inventory: Preliminary Findings. <i>Psychological Reports</i> , 2003, 93, 47-48.	1.7	6

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37	Sources of Work Motivation of Business Leaders in the USA and South Africa: A Cross-Cultural Comparison Using the Motivational Sources Inventory. Psychological Reports, 2007, 101, 636-640.	1.7	5
38	Exploring Relationships between College Students' Learning Styles and Motivation. Psychological Reports, 2004, 95, 969-974.	1.7	4
39	Relations between Locus of Control and Sources of Work Motivation amongst Government Workers. Psychological Reports, 2008, 102, 335-338.	1.7	4
40	Machiavellianism's Association with Sources of Motivation and Downward Influence Strategies. Psychological Reports, 2004, 94, 933-943.	1.7	3
41	Relations of Organizational and Interpersonal Boundaries with Sources of Work Motivation. Perceptual and Motor Skills, 2007, 105, 1155-1158.	1.3	3
42	Locus of Control, Sources of Motivation, and Mental Boundaries as Antecedents of Leader-Member Exchange Quality. Psychological Reports, 2010, 106, 175-188.	1.7	3
43	SOURCES OF WORK MOTIVATION OF BUSINESS LEADERS IN THE USA AND SOUTH AFRICA: A CROSS-CULTURAL COMPARISON USING THE MOTIVATIONAL SOURCES INVENTORY. Psychological Reports, 2007, 101, 636.	1.7	3
44	LEADERS' BASES OF SOCIAL POWER AND ANTICIPATION OF TARGETS' RESISTANCE AS PREDICTORS OF TRANSACTIONAL AND TRANSFORMATIONAL LEADERSHIP. Psychological Reports, 2001, 89, 663.	1.7	3
45	Influence triggers and compliance: A discussion of the effects of power, motivation, resistance, and antecedents. , 0, , 262-280.		2
46	Self-Other Rating Agreement and Leader-Member Exchange (LMX): A Quasi-Replication. Perceptual and Motor Skills, 2012, 114, 479-484.	1.3	2
47	SEX DIFFERENCES AMONG FIVE SOURCES OF MOTIVATION IN THE MOTIVATION SOURCES INVENTORY: PRELIMINARY FINDINGS. Psychological Reports, 2003, 93, 47.	1.7	1
48	RELATIONS OF ORGANIZATIONAL AND INTERPERSONAL BOUNDARIES WITH SOURCES OF WORK MOTIVATION. Perceptual and Motor Skills, 2007, 105, 1155.	1.3	1
49	Leaders' Anticipated and Targets' Self-Reported Resistance to Task Assignments: A Replication. Psychological Reports, 2002, 90, 515-520.	1.7	0
50	A Validity Generalization Procedure to Test Relations between Intrinsic and Extrinsic Motivation and Influence Tactics. Psychological Reports, 2006, 99, 121-124.	1.7	0
51	A VALIDITY GENERALIZATION PROCEDURE TO TEST RELATIONS BETWEEN INTRINSIC AND EXTRINSIC MOTIVATION AND INFLUENCE TACTICS. Psychological Reports, 2006, 99, 121.	1.7	0