

Stephan J Motowidlo

List of Publications by Year in descending order

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Version: 2024-02-01

43
papers

8,875
citations

172386
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265120
42
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47
all docs

47
docs citations

47
times ranked

3980
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Prosocial implicit trait policies underlie performance on different situational judgment tests with interpersonal content. <i>Human Performance</i> , 2018, 31, 238-254. | 1.4 | 10 |
| 2 | A context-independent situational judgment test to measure prosocial implicit trait policy. <i>Human Performance</i> , 2016, 29, 331-346. | 1.4 | 18 |
| 3 | Situational Judgment Tests: From Measures of Situational Judgment to Measures of General Domain Knowledge. <i>Industrial and Organizational Psychology</i> , 2016, 9, 3-22. | 0.5 | 86 |
| 4 | Prosocial knowledge mediates effects of agreeableness and emotional intelligence on prosocial behavior. <i>Personality and Individual Differences</i> , 2016, 90, 41-49. | 1.6 | 46 |
| 5 | Technical Knowledge, Prosocial Knowledge, and Clinical Performance of Indian Medical Students. <i>International Journal of Selection and Assessment</i> , 2015, 23, 59-70. | 1.7 | 4 |
| 6 | Testing for Independent Effects of Prosocial Knowledge and Technical Knowledge on Skill and Performance. <i>Human Performance</i> , 2014, 27, 311-327. | 1.4 | 24 |
| 7 | Relations between personality, knowledge, and behavior in professional service encounters. <i>Journal of Applied Social Psychology</i> , 2013, 43, 1851-1861. | 1.3 | 16 |
| 8 | Deconstructing Organizational Commitment: Associations Among Its Affective and Cognitive Components, Personality Antecedents, and Behavioral Outcomes. <i>Journal of Applied Social Psychology</i> , 2012, 42, 213-251. | 1.3 | 53 |
| 9 | Measuring Relationships between Personality, Knowledge, and Performance using Single-Response Situational Judgment Tests. <i>International Journal of Selection and Assessment</i> , 2011, 19, 363-373. | 1.7 | 29 |
| 10 | Differentiating specific job knowledge from implicit trait policies in procedural knowledge measured by a situational judgment test.. <i>Journal of Applied Psychology</i> , 2010, 95, 321-333. | 4.2 | 106 |
| 11 | Situational Content Moderates the Association Between the Big Five Personality Traits and Behavioral Effectiveness. <i>Human Performance</i> , 2010, 23, 213-228. | 1.4 | 17 |
| 12 | Measuring Procedural Knowledge More Simply with a Single-Response Situational Judgment Test. <i>Journal of Business and Psychology</i> , 2009, 24, 281-288. | 2.5 | 40 |
| 13 | Effects of Personality Characteristics on Knowledge, Skill, and Performance in Servicing Retail Customers. <i>International Journal of Selection and Assessment</i> , 2008, 16, 272-280. | 1.7 | 22 |
| 14 | Effects of Organizational Perspective on Implicit Trait Policies About Correctional Officers' Job Performance. <i>Human Performance</i> , 2008, 21, 396-413. | 1.4 | 7 |
| 15 | Implicit policies about relations between personality traits and behavioral effectiveness in situational judgment items.. <i>Journal of Applied Psychology</i> , 2006, 91, 749-761. | 4.2 | 113 |
| 16 | Effects of Accountability on Rating Behavior and Rater Accuracy. <i>Journal of Applied Social Psychology</i> , 2003, 33, 2493-2514. | 1.3 | 45 |
| 17 | Effects of procedure and outcome accountability on interview validity.. <i>Journal of Applied Psychology</i> , 2002, 87, 185-191. | 4.2 | 71 |
| 18 | Liking and attributions of motives as mediators of the relationships between individuals' reputations, helpful behaviors and raters' reward decisions.. <i>Journal of Applied Psychology</i> , 2002, 87, 808-815. | 4.2 | 118 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | An examination of the comparative reliability, validity, and accuracy of performance ratings made using computerized adaptive rating scales.. Journal of Applied Psychology, 2001, 86, 965-973. | 4.2 | 121 |
| 20 | Personality Predictors of Citizenship Performance. International Journal of Selection and Assessment, 2001, 9, 52-69. | 1.7 | 450 |
| 21 | Some Basic Issues Related to Contextual Performance and Organizational Citizenship Behavior in Human Resource Management. Human Resource Management Review, 2000, 10, 115-126. | 3.3 | 205 |
| 22 | Effects of task performance and contextual performance on systemic rewards.. Journal of Applied Psychology, 2000, 85, 526-535. | 4.2 | 303 |
| 23 | Why visual and vocal interview cues can affect interviewers' judgments and predict job performance.. Journal of Applied Psychology, 1999, 84, 986-993. | 4.2 | 140 |
| 24 | Main and interaction effects of task and contextual performance on supervisory reward decisions.. Journal of Applied Psychology, 1999, 84, 602-609. | 4.2 | 94 |
| 25 | INTERVIEW NOTES AND VALIDITY. Personnel Psychology, 1998, 51, 375-396. | 2.2 | 20 |
| 26 | RELATIONS BETWEEN DIFFERENT SOURCES OF INFORMATION IN THE STRUCTURED SELECTION INTERVIEW. Personnel Psychology, 1998, 51, 963-983. | 2.2 | 55 |
| 27 | Task Performance and Contextual Performance: The Meaning for Personnel Selection Research. Human Performance, 1997, 10, 99-109. | 1.4 | 1,373 |
| 28 | Interpersonal facilitation and job dedication as separate facets of contextual performance.. Journal of Applied Psychology, 1996, 81, 525-531. | 4.2 | 742 |
| 29 | Effects of rater accountability on the accuracy and the favorability of performance ratings.. Journal of Applied Psychology, 1995, 80, 517-524. | 4.2 | 129 |
| 30 | Aural and Visual Sources of Validity in Structured Employment Interviews. Organizational Behavior and Human Decision Processes, 1995, 61, 239-249. | 1.4 | 43 |
| 31 | Evidence that task performance should be distinguished from contextual performance.. Journal of Applied Psychology, 1994, 79, 475-480. | 4.2 | 1,090 |
| 32 | Further studies of the low-fidelity simulation in the form of a situational inventory. Journal of Occupational and Organizational Psychology, 1993, 66, 337-344. | 2.6 | 41 |
| 33 | Studies of the structured behavioral interview.. Journal of Applied Psychology, 1992, 77, 571-587. | 4.2 | 113 |
| 34 | An alternative selection procedure: The low-fidelity simulation.. Journal of Applied Psychology, 1990, 75, 640-647. | 4.2 | 390 |
| 35 | Subjective stress, job satisfaction, and job performance of hospital nurses. Research in Nursing and Health, 1987, 10, 253-261. | 0.8 | 60 |
| 36 | Occupational stress: Its causes and consequences for job performance.. Journal of Applied Psychology, 1986, 71, 618-629. | 4.2 | 709 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 37 | Prosocial Organizational Behaviors. <i>Academy of Management Review</i> , 1986, 11, 710. | 7.4 | 334 |
| 38 | Prosocial Organizational Behaviors. <i>Academy of Management Review</i> , 1986, 11, 710-725. | 7.4 | 1,322 |
| 39 | Construct Validity for a Measure of Generalized Expectancy of Task Success. <i>Educational and Psychological Measurement</i> , 1981, 41, 963-972. | 1.2 | 7 |
| 40 | Effects of traits and states subjective probability of task success and performance. <i>Motivation and Emotion</i> , 1980, 4, 247-262. | 0.8 | 2 |
| 41 | Development of a Measure of Generalized Expectancy of Task Success. <i>Educational and Psychological Measurement</i> , 1979, 39, 69-80. | 1.2 | 6 |
| 42 | A laboratory study of the effects of goal specificity on the relationship between probability of success and performance.. <i>Journal of Applied Psychology</i> , 1978, 63, 172-179. | 4.2 | 42 |
| 43 | Contextual performance and teamwork: Implications for staffing. <i>Research in Personnel and Human Resources Management</i> , 0, , 53-90. | 1.0 | 68 |