

Sanjeev Dewan

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11731846/publications.pdf>

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19
papers

2,541
citations

623734

14
h-index

888059

17
g-index

19
all docs

19
docs citations

19
times ranked

1393
citing authors

#	ARTICLE	IF	CITATIONS
1	Distance and Local Competition in Mobile Geofencing. Information Systems Research, 2020, 31, 1421-1442.	3.7	24
2	Popularity or Proximity: Characterizing the Nature of Social Influence in an Online Music Community. Information Systems Research, 2017, 28, 117-136.	3.7	86
3	Industry-Level Analysis of Information Technology Return and Risk: What Explains the Variation?. Journal of Management Information Systems, 2015, 32, 71-103.	4.3	25
4	Social Media, Traditional Media, and Music Sales. MIS Quarterly: Management Information Systems, 2014, 38, 101-121.	4.2	216
5	Research Note "Music Blogging, Online Sampling, and the Long Tail. Information Systems Research, 2012, 23, 1056-1067.	3.7	104
6	Information Technology and Firm Boundaries: Impact on Firm Risk and Return Performance. Information Systems Research, 2011, 22, 369-388.	3.7	98
7	Complementarities in the Diffusion of Personal Computers and the Internet: Implications for the Global Digital Divide. Information Systems Research, 2010, 21, 925-940.	3.7	90
8	Risk and Return of Information Technology Initiatives: Evidence from Electronic Commerce Announcements. Information Systems Research, 2007, 18, 370-394.	3.7	101
9	Investigating the Risk-Return Relationship of Information Technology Investment: Firm-Level Empirical Analysis. Management Science, 2007, 53, 1829-1842.	4.1	169
10	ADVERSE SELECTION IN ELECTRONIC MARKETS: EVIDENCE FROM ONLINE STAMP AUCTIONS. Journal of Industrial Economics, 2004, 52, 497-516.	1.3	216
11	Information Technology and Trader Competition in Financial Markets: Endogenous Liquidity. Management Science, 2001, 47, 1581-1587.	4.1	9
12	Information Technology and Productivity: Evidence from Country-Level Data. Management Science, 2000, 46, 548-562.	4.1	584
13	Firm Characteristics and Investments in Information Technology: Scale and Scope Effects. Information Systems Research, 1998, 9, 219-232.	3.7	179
14	Information Technology and Time-Based Competition in Financial Markets. Management Science, 1998, 44, 595-609.	4.1	41
15	The Substitution of Information Technology for Other Factors of Production: A Firm Level Analysis. Management Science, 1997, 43, 1660-1675.	4.1	358
16	Managerial incentives and the value of information systems timeliness. Journal of Organizational Computing and Electronic Commerce, 1995, 5, 277-294.	1.8	2
17	User Delay Costs and Internal Pricing for a Service Facility. Management Science, 1990, 36, 1502-1517.	4.1	236
18	Impact of Quality-Tiering in a Sharing Economy Platform: Evidence from Airbnb. SSRN Electronic Journal, 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
19	Self-Regulation and External Influence: The Relative Efficacy of Mobile Apps and Offline Channels for Personal Weight Management. Information Systems Research, 0, , .	3.7	3