

# Sanjeev Dewan

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11731846/publications.pdf>

Version: 2024-02-01

19  
papers

2,541  
citations

623734

14  
h-index

888059

17  
g-index

19  
all docs

19  
docs citations

19  
times ranked

1393  
citing authors

#	ARTICLE	IF	CITATIONS
1	Information Technology and Productivity: Evidence from Country-Level Data. <i>Management Science</i> , 2000, 46, 548-562.	4.1	584
2	The Substitution of Information Technology for Other Factors of Production: A Firm Level Analysis. <i>Management Science</i> , 1997, 43, 1660-1675.	4.1	358
3	User Delay Costs and Internal Pricing for a Service Facility. <i>Management Science</i> , 1990, 36, 1502-1517.	4.1	236
4	ADVERSE SELECTION IN ELECTRONIC MARKETS: EVIDENCE FROM ONLINE STAMP AUCTIONS. <i>Journal of Industrial Economics</i> , 2004, 52, 497-516.	1.3	216
5	Social Media, Traditional Media, and Music Sales. <i>MIS Quarterly: Management Information Systems</i> , 2014, 38, 101-121.	4.2	216
6	Firm Characteristics and Investments in Information Technology: Scale and Scope Effects. <i>Information Systems Research</i> , 1998, 9, 219-232.	3.7	179
7	Investigating the Risk-Return Relationship of Information Technology Investment: Firm-Level Empirical Analysis. <i>Management Science</i> , 2007, 53, 1829-1842.	4.1	169
8	Research Note "Music Blogging, Online Sampling, and the Long Tail. <i>Information Systems Research</i> , 2012, 23, 1056-1067.	3.7	104
9	Risk and Return of Information Technology Initiatives: Evidence from Electronic Commerce Announcements. <i>Information Systems Research</i> , 2007, 18, 370-394.	3.7	101
10	Information Technology and Firm Boundaries: Impact on Firm Risk and Return Performance. <i>Information Systems Research</i> , 2011, 22, 369-388.	3.7	98
11	Complementarities in the Diffusion of Personal Computers and the Internet: Implications for the Global Digital Divide. <i>Information Systems Research</i> , 2010, 21, 925-940.	3.7	90
12	Popularity or Proximity: Characterizing the Nature of Social Influence in an Online Music Community. <i>Information Systems Research</i> , 2017, 28, 117-136.	3.7	86
13	Information Technology and Time-Based Competition in Financial Markets. <i>Management Science</i> , 1998, 44, 595-609.	4.1	41
14	Industry-Level Analysis of Information Technology Return and Risk: What Explains the Variation?. <i>Journal of Management Information Systems</i> , 2015, 32, 71-103.	4.3	25
15	Distance and Local Competition in Mobile Geofencing. <i>Information Systems Research</i> , 2020, 31, 1421-1442.	3.7	24
16	Information Technology and Trader Competition in Financial Markets: Endogenous Liquidity. <i>Management Science</i> , 2001, 47, 1581-1587.	4.1	9
17	Self-Regulation and External Influence: The Relative Efficacy of Mobile Apps and Offline Channels for Personal Weight Management. <i>Information Systems Research</i> , 0, , .	3.7	3
18	Managerial incentives and the value of information systems timeliness. <i>Journal of Organizational Computing and Electronic Commerce</i> , 1995, 5, 277-294.	1.8	2

#	ARTICLE	IF	CITATIONS
19	Impact of Quality-Tiering in a Sharing Economy Platform: Evidence from Airbnb. SSRN Electronic Journal, 0, , .	0.4	0