Eric Von Hippel

List of Publications by Year
in descending order

82 papers	28,723 citations	34076 52 h-index	98753 67 g-index
85 all docs	85 docs citations	85 times ranked	8935 citing authors

#	Article	IF	Citations
1	Household Innovation and R&D: Bigger than You Think. Review of Income and Wealth, 2021, 67, 639-658.	1.5	1
2	Next-generation consumer innovation search: Identifying early-stage need-solution pairs on the web. Research Policy, 2021, 50, 104056.	3.3	29
3	Need-solution pair recognition by household sector individuals: Evidence, and a cognitive mechanism explanation. Research Policy, 2021, 50, 104068.	3.3	9
4	Household sector innovation in China: Impacts of income and motivation. Research Policy, 2020, 49, 103931.	3.3	30
5	When patients become innovators. , 2020, , 121-129.		10
6	Household Innovation, R&D, and New Measures of Intangible Capital. SSRN Electronic Journal, 2019, , .	0.4	0
7	Open Sourcing as a Profit-Maximizing Strategy for Downstream Firms. Strategy Science, 2019, 4, 41-57.	2.1	11
8	Household Sector Innovation in China: Impacts of Income and Development. SSRN Electronic Journal, 2018, , .	0.4	1
9	Role of Lead Users in Innovation, the. , 2018, , 1497-1499.		0
10	User Innovation. , 2018, , 1786-1790.		0
11	The User Innovation Paradigm: Impacts on Markets and Welfare. Management Science, 2017, 63, 1450-1468.	2.4	131
12	Free Innovation by Consumersâ€"How Producers Can Benefit. Research Technology Management, 2017, 60, 39-42.	0.6	25
13	CROSSROADSâ€"Identifying Viable â€œNeedâ€“Solution Pairsâ€• Problem Solving Without Problem Formulation. Organization Science, 2016, 27, 207-221.	3.0	149
14	Impacts of personality traits on consumer innovation success. Research Policy, 2016, 45, 757-769.	3.3	75
15	Role of Lead Users in Innovation, the. , 2016, , 1-3.		1
16	User Innovation. , 2016, , 1-6.		0
17	Protecting the Right to Innovate. , 2016, , 45-74.		1
18	Impacts of Hedonic and Utilitarian User Motives on the Innovativeness of Userâ€Developed Solutions. Journal of Product Innovation Management, 2015, 32, 389-403.	5.2	79

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19	Innovation by patients with rare diseases and chronic needs. Orphanet Journal of Rare Diseases, 2015, 10, 41.	1.2	63
20	Market failure in the diffusion of consumer-developed innovations: Patterns in Finland. Research Policy, 2015, 44, 1856-1865.	3.3	133
21	User community vs. producer innovation development efficiency: A first empirical study. Research Policy, 2014, 43, 190-201.	3.3	147
22	User generated brands and their contribution to the diffusion of user innovations. Research Policy, 2013, 42, 1197-1209.	3.3	43
23	User Innovation. Research Technology Management, 2013, 56, 15-20.	0.6	9
24	User innovation: business and consumers. , 2013, , .		8
25	Comparing Business and Household Sector Innovation in Consumer Products: Findings from a Representative Study in the United Kingdom. Management Science, 2012, 58, 1669-1681.	2.4	170
26	Modeling a Paradigm Shift: From Producer Innovation to User and Open Collaborative Innovation. Organization Science, 2011, 22, 1399-1417.	3.0	858
27	Users as service innovators: The case of banking services. Research Policy, 2011, 40, 806-818.	3.3	256
28	Open User Innovation. Handbook of the Economics of Innovation, 2010, , 411-427.	1.6	32
29	Transfers of user process innovations to process equipment producers: A study of Dutch high-tech firms. Research Policy, 2009, 38, 1181-1191.	3.3	127
30	â€œPyramiding: Efficient search for rare subjectsâ€• Research Policy, 2009, 38, 1397-1406.	3.3	121
31	Democratizing Innovation: The Evolving Phenomenon of User Innovation. International Journal of Innovation Science, 2009, 1, 29-40.	1.5	232
32	User Innovation and Hacking. IEEE Pervasive Computing, 2008, 7, 66-69.	1.1	6
33	Norms-Based Intellectual Property Systems: The Case of French Chefs. Organization Science, 2008, 19, 187-201.	3.0	179
34	The major shift towards userâ€centred innovation. Journal of Knowledge-Based Innovation in China, 2008, 1, 16-27.	0.3	16
35	Reducing Medical Costs and Improving Quality via Self-Management Tools. PLoS Medicine, 2007, 4, e104.	3.9	8
36	Horizontal innovation networks--by and for users. Industrial and Corporate Change, 2007, 16, 293-315.	1.7	356

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37	The Promise of Research on Open Source Software. Management Science, 2006, 52, 975-983.	2.4	442
38	How user innovations become commercial products: A theoretical investigation and case study. Research Policy, 2006, 35, 1291-1313.	3.3	501
39	Free revealing and the private-collective model for innovation incentives. R and D Management, 2006, 36, 295-306.	3.0	241
40	Finding Commercially Attractive User Innovations: A Test of Lead-User Theory*. Journal of Product Innovation Management, 2006, 23, 301-315.	5.2	624
41	The Major Role of Clinicians in the Discovery of Off-Label Drug Therapies. Pharmacotherapy, 2006, 26, 323-332.	1.2	108
42	Efficient Identification of Leading-Edge Expertise: Screening vs. Pyramiding. , 2006, , .		10
43	Democratizing innovation: The evolving phenomenon of user innovation. Journal FÃ¼r Betriebswirtschaft, 2005, 55, 63-78.	1.2	512
44	Welfare Implications of User Innovation. , 2005, , 45-59.		39
45	Ã‰valuation de la performance de la gÃ©nÃ©ration d'idÃ©es Ã l'aide d'utilisateurs avant-gardistes, dans le cadre du dÃ©veloppement de nouveaux produits. Recherche Et Applications En Marketing, 2005, 20, 79-97.	0.2	1
46	User-innovators and â€œlocalâ€•information: The case of mountain biking. Research Policy, 2005, 34, 951-965.	3.3	451
47	Welfare Implications of User Innovation. Journal of Technology Transfer, 2004, 30, 73-87.	2.5	78
48	Open Source Software and the â€œPrivate-Collectiveâ€•Innovation Model: Issues for Organization Science. Organization Science, 2003, 14, 209-223.	3.0	1,484
49	How open source software works: â€œfreeâ€•user-to-user assistance. Research Policy, 2003, 32, 923-943.	3.3	1,256
50	Satisfying heterogeneous user needs via innovation toolkits: the case of Apache security software. Research Policy, 2003, 32, 1199-1215.	3.3	499
51	Special issue on open source software development. Research Policy, 2003, 32, 1149-1157.	3.3	164
52	Profiting from voluntary information spillovers: how users benefit by freely revealing their innovations. Research Policy, 2003, 32, 1753-1769.	3.3	596
53	Shifting Innovation to Users via Toolkits. Management Science, 2002, 48, 821-833.	2.4	869
54	Performance Assessment of the Lead User Idea-Generation Process for New Product Development. Management Science, 2002, 48, 1042-1059.	2.4	767

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55	User toolkits for innovation. Journal of Product Innovation Management, 2001, 18, 247-257.	5.2	452
56	Determinants of User Innovation and Innovation Sharing in a Local Market. Management Science, 2000, 46, 1513-1527.	2.4	489
57	Modes of experimentation: an innovation processâ€"and competitiveâ€"variable. Research Policy, 1998, 27, 315-332.	3.3	158
58	Economics of Product Development by Users: The Impact of â€œStickyâ€•Local Information. Management Science, 1998, 44, 629-644.	2.4	667
59	The Situated Nature of Adaptive Learning in Organizations. Organization Science, 1997, 8, 71-83.	3.0	442
60	The Mechanics of Learning by Doing: Problem Discovery during Process Machine Use. Technology and Culture, 1996, 37, 312.	0.0	18
61	How learning by doing is done: problem identification in novel process equipment. Research Policy, 1995, 24, 1-12.	3.3	336
62	â€œSticky Informationâ€•and the Locus of Problem Solving: Implications for Innovation. Management Science, 1994, 40, 429-439.	2.4	2,834
63	Incentives to innovate and the sources of innovation: the case of scientific instruments. Research Policy, 1994, 23, 459-469.	3.3	224
64	FROM EXPERIENCE: Developing New Product Concepts Via the Lead User Method: A Case Study in a "Low-Tech" Field. Journal of Product Innovation Management, 1992, 9, 213-221.	5.2	415
65	Task partitioning: An innovation process variable. Research Policy, 1990, 19, 407-418.	3.3	373
66	New Product Ideas from â€˜Lead Usersâ€™. Research Technology Management, 1989, 32, 24-27.	0.6	98
67	Lead User Analyses for the Development of New Industrial Products. Management Science, 1988, 34, 569-582.	2.4	901
68	Der Erstbenutzer in der Marketingforschung. , 1988, , 282-292.		2
69	Cooperation between rivals: Informal know-how trading. Research Policy, 1987, 16, 291-302.	3.3	610
70	Lead Users: A Source of Novel Product Concepts. Management Science, 1986, 32, 791-805.	2.4	3,552
71	Appropriability of innovation benefit as a predictor of the source of innovation. Research Policy, 1982, 11, 95-115.	3.3	155
72	Analysis of innovation in automated clinical chemistry analyzers. Science and Public Policy, 1979, 6, 24-37.	1.2	72

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73	A Customer-active Paradigm for Industrial Product Idea Generation. , 1979, , 82-110.		46
74	A customer-active paradigm for industrial product idea generation. Research Policy, 1978, 7, 240-266.	3.3	162
75	Successful Industrial Products from Customer Ideas. Journal of Marketing, 1978, 42, 39.	7.0	338
76	Successful Industrial Products from Customer Ideas. Journal of Marketing, 1978, 42, 39-49.	7.0	273
77	The dominant role of the user in semiconductor and electronic subassembly process innovation. IEEE Transactions on Engineering Management, 1977, EM-24, 60-71.	2.4	134
78	Transferring process equipment innovations from user-innovators to equipment manufacturing firms. R and D Management, 1977, 8, 13-22.	3.0	57
79	The dominant role of users in the scientific instrument innovation process. Research Policy, 1976, 5, 212-239.	3.3	944
80	Market failure in the diffusion of clinician-developed innovations: The case of off-label drug discoveries. Science and Public Policy, 0, , scw042.	1.2	7
81	Lead User Innovation Identification: Rapid Semantic Analyses of Digital Conversations. SSRN Electronic Journal, 0, , .	0.4	1
82	Supporting User Innovation Within â€˜Systems of Useâ€™. SSRN Electronic Journal, 0, , .	0.4	1