## **Gregory Mcamis**

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11681582/publications.pdf

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3311381 2917675 2 5 1 2 citations g-index h-index papers 2 2 2 5 citing authors all docs docs citations times ranked

| # | Article  | IF  | CITATIONS |
|---|--|-----|-----------|
| 1 | Salesperson socialization to the consumption of organizationally provided support services: differences between high- and low-performing salespeople. Journal of Marketing Theory and Practice, 2021, 29, 271-288. | 4.3 | 1         |
| 2 | Salesperson directive modification intention: a conceptualization and empirical validation. Journal of Personal Selling and Sales Management, 2015, 35, 203-220.   | 2.8 | 4         |