

Gregory Mcamis

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11681582/publications.pdf>

Version: 2024-02-01

2
papers

5
citations

3311381

1
h-index

2917675

2
g-index

2
all docs

2
docs citations

2
times ranked

5
citing authors

#	ARTICLE	IF	CITATIONS
1	Salesperson directive modification intention: a conceptualization and empirical validation. <i>Journal of Personal Selling and Sales Management</i> , 2015, 35, 203-220.	2.8	4
2	Salesperson socialization to the consumption of organizationally provided support services: differences between high- and low-performing salespeople. <i>Journal of Marketing Theory and Practice</i> , 2021, 29, 271-288.	4.3	1