

David M Long

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11672865/publications.pdf>

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8
papers

1,406
citations

1478505

6
h-index

1588992

8
g-index

8
all docs

8
docs citations

8
times ranked

1253
citing authors

#	ARTICLE	IF	CITATIONS
1	Tacticality, Authenticity, or Both? The Ethical Paradox of Actor Ingratiation and Target Trust Reactions. <i>Journal of Business Ethics</i> , 2021, 168, 847-860.	6.0	7
2	A method to the martyrdom. <i>Organizational Psychology Review</i> , 2017, 7, 36-65.	4.3	8
3	Impressed by impression management: Newcomer reactions to ingratiated supervisors.. <i>Journal of Applied Psychology</i> , 2016, 101, 1487-1497.	5.3	18
4	What Will the Boss Think? The Impression Management Implications of Supportive Relationships With Star and Project Peers. <i>Personnel Psychology</i> , 2015, 68, 463-498.	2.8	38
5	Adding the "to justice: A qualitative and quantitative investigation of the differential effects of justice rule adherence and violation.. <i>Journal of Applied Psychology</i> , 2015, 100, 278-297.	5.3	99
6	Uneasy Lies the Head that Bears the Trust: The Effects of Feeling Trusted on Emotional Exhaustion. <i>Academy of Management Journal</i> , 2015, 58, 1637-1657.	6.3	136
7	Scale indicators of social exchange relationships: A comparison of relative content validity.. <i>Journal of Applied Psychology</i> , 2014, 99, 599-618.	5.3	165
8	Justice at the millennium, a decade later: A meta-analytic test of social exchange and affect-based perspectives.. <i>Journal of Applied Psychology</i> , 2013, 98, 199-236.	5.3	935