

Kyle Bagwell

List of Publications by Year in descending order

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54
papers

5,182
citations

159585
30
h-index

197818
49
g-index

72
all docs

72
docs citations

72
times ranked

1441
citing authors

#	ARTICLE	IF	CITATIONS
1	An Economic Theory of GATT. <i>American Economic Review</i> , 1999, 89, 215-248.	8.5	851
2	Chapter 28 The Economic Analysis of Advertising. <i>Handbook of Industrial Organization</i> , 2007, 3, 1701-1844.	0.3	430
3	Optimal Collusion with Private Information. <i>RAND Journal of Economics</i> , 2001, 32, 428.	2.3	281
4	Collusion and Price Rigidity. <i>Review of Economic Studies</i> , 2004, 71, 317-349.	5.4	278
5	Commitment and observability in games. <i>Games and Economic Behavior</i> , 1995, 8, 271-280.	0.8	251
6	What Do Trade Negotiators Negotiate About? Empirical Evidence from the World Trade Organization. <i>American Economic Review</i> , 2011, 101, 1238-1273.	8.5	187
7	The Theory of Optimal Delegation With an Application to Tariff Caps. <i>Econometrica</i> , 2013, 81, 1541-1599.	4.2	155
8	Multilateral tariff cooperation during the formation of customs unions. <i>Journal of International Economics</i> , 1997, 42, 91-123.	3.0	146
9	Multilateral Tariff Cooperation during the Formation of Free Trade Areas. <i>International Economic Review</i> , 1997, 38, 291.	1.3	137
10	The Economics of the World Trading System. <i>Southern Economic Journal</i> , 2004, 70, 705.	2.1	132
11	Collusion With Persistent Cost Shocks. <i>Econometrica</i> , 2008, 76, 493-540.	4.2	123
12	It's A Question of Market Access. <i>American Journal of International Law</i> , 2002, 96, 56-76.	0.3	120
13	Will International Rules on Subsidies Disrupt the World Trading System?. <i>American Economic Review</i> , 2006, 96, 877-895.	8.5	120
14	Collusion over the Business Cycle. <i>RAND Journal of Economics</i> , 1997, 28, 82.	2.3	115
15	The sensitivity of strategic and corrective R&D policy in oligopolistic industries. <i>Journal of International Economics</i> , 1994, 36, 133-150.	3.0	113
16	Advertising and Limit Pricing. <i>RAND Journal of Economics</i> , 1988, 19, 59.	2.3	109
17	Enforcement, Private Political Pressure, and the General Agreement on Tariffs and Trade/World Trade Organization Escape Clause. <i>Journal of Legal Studies</i> , 2005, 34, 471-513.	0.4	108
18	Oligopoly Limit Pricing. <i>RAND Journal of Economics</i> , 1991, 22, 155.	2.3	107

#	ARTICLE	IF	CITATIONS
19	Multilateral trade negotiations, bilateral opportunism and the rules of GATT/WTO. <i>Journal of International Economics</i> , 2004, 63, 1-29.	3.0	97
20	Is the WTO PassÃ©?. <i>Journal of Economic Literature</i> , 2016, 54, 1125-1231.	6.5	95
21	Reciprocity, non-discrimination and preferential agreements in the multilateral trading system. <i>European Journal of Political Economy</i> , 2001, 17, 281-325.	1.8	91
22	The WTO as a Mechanism for Securing Market Access Property Rights: Implications for Global Labor and Environmental Issues. <i>Journal of Economic Perspectives</i> , 2001, 15, 69-88.	5.9	74
23	Regionalism and Multilateral Tariff Co-operation. , 1999, , 157-190.		67
24	Erratum to Multilateral trade negotiations, bilateral opportunism and the rules of GATT/WTO. <i>Journal of International Economics</i> , 2005, 67, 268-294.	3.0	62
25	Advertising and pricing to deter or accommodate entry when demand is unknown. <i>International Journal of Industrial Organization</i> , 1990, 8, 93-113.	1.2	51
26	The World Trade Organization: Theory and Practice. <i>Annual Review of Economics</i> , 2010, 2, 223-256.	5.5	47
27	Trust, Reciprocity, and Favors in Cooperative Relationships. <i>American Economic Journal: Microeconomics</i> , 2013, 5, 213-259.	1.2	45
28	Introductory Price as a Signal of Cost in a Model of Repeat Business. <i>Review of Economic Studies</i> , 1987, 54, 365.	5.4	43
29	Pricing To Signal Product Line Quality. <i>Journal of Economics and Management Strategy</i> , 1992, 1, 151-174.	0.8	41
30	PROFIT SHIFTING AND TRADE AGREEMENTS IN IMPERFECTLY COMPETITIVE MARKETS*. <i>International Economic Review</i> , 2012, 53, 1067-1104.	1.3	41
31	Backward stealing and forward manipulation in the WTO. <i>Journal of International Economics</i> , 2010, 82, 49-62.	3.0	39
32	The economics of trade agreements in the linear Cournot delocation model. <i>Journal of International Economics</i> , 2012, 88, 32-46.	3.0	38
33	Delocation and trade agreements in imperfectly competitive markets. <i>Research in Economics</i> , 2015, 69, 132-156.	0.8	35
34	Dynamic Retail Price and Investment Competition. <i>RAND Journal of Economics</i> , 1997, 28, 207.	2.3	34
35	Economic Theory and the Interpretation of GATT/WTO. <i>American economist, The</i> , 2002, 46, 3-19.	0.7	34
36	Collusion and Price Rigidity. <i>SSRN Electronic Journal</i> , 1998, , .	0.4	32

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37	Informational product differentiation as a barrier to entry. <i>International Journal of Industrial Organization</i> , 1990, 8, 207-223.	1.2	30
38	Advertising as Information: Matching Products to Buyers. <i>Journal of Economics and Management Strategy</i> , 1993, 2, 199-243.	0.8	29
39	Auctioning countermeasures in the WTO. <i>Journal of International Economics</i> , 2007, 73, 309-332.	3.0	29
40	Protection and the Business Cycle. <i>BE Journal of Economic Analysis and Policy</i> , 2003, 3, .	0.7	28
41	The Sensitivity of Strategic and Corrective R and D Policy in Battles for Monopoly. <i>International Economic Review</i> , 1992, 33, 795.	1.3	22
42	Tariff Revenue and Tariff Caps. <i>American Economic Review</i> , 2012, 102, 459-465.	8.5	19
43	Trade policy under monopolistic competition with firm selection. <i>Journal of International Economics</i> , 2020, 127, 103379.	3.0	19
44	Quantitative Analysis of Multiparty Tariff Negotiations. <i>Econometrica</i> , 2021, 89, 1595-1631.	4.2	11
45	Money burning in the theory of delegation. <i>Games and Economic Behavior</i> , 2020, 121, 382-412.	0.8	10
46	Multilateral Trade Bargaining: A First Look at the GATT Bargaining Records. <i>American Economic Journal: Applied Economics</i> , 2020, 12, 72-105.	2.9	10
47	A note on interval delegation. <i>Economic Theory Bulletin</i> , 2018, 6, 239-249.	0.5	9
48	“Nash-in-Nash” tariff bargaining. <i>Journal of International Economics</i> , 2020, 122, 103263.	3.0	8
49	MULTILATERAL TRADE BARGAINING AND DOMINANT STRATEGIES. <i>International Economic Review</i> , 2018, 59, 1785-1824.	1.3	6
50	Chile “ Price Band System and Safeguard Measures Relating to Certain Agricultural Products. , 2005, , 133-157.		4
51	Economic Theory and the Interpretation of GATT/WTO. , 2004, , 205-234.		3
52	Advertising Collusion in Retail Markets. <i>B E Journal of Economic Analysis and Policy</i> , 2010, 10, .	0.9	2
53	Advertising Competition in Retail Markets. <i>B E Journal of Economic Analysis and Policy</i> , 2010, 10, .	0.9	0
54	Border Instruments. , 0, , 68-204.		0