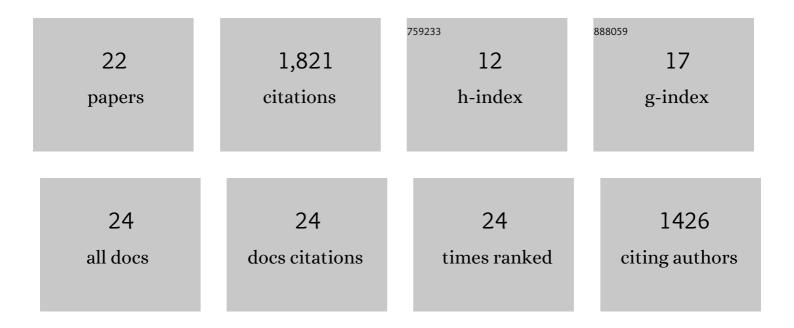
Thomas Friedli

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Overcoming the Service Paradox in Manufacturing Companies. European Management Journal, 2005, 23, 14-26.	5.1	753
2	Turning sustainability into action: Explaining firms' sustainability efforts and their impact on firm performance. International Journal of Production Economics, 2014, 147, 73-84.	8.9	283
3	The smart factory as a key construct of industry 4.0: A systematic literature review. International Journal of Production Economics, 2020, 221, 107476.	8.9	275
4	Behavioral implications of the transition process from products to services. Journal of Business and Industrial Marketing, 2005, 20, 70-78.	3.0	214
5	Barriers to smart services for manufacturing companies – an exploratory study in the capital goods industry. Journal of Business and Industrial Marketing, 2018, 33, 846-856.	3.0	61
6	Digging deeper into supply risk: a systematic literature review on price risks. Supply Chain Management, 2014, 19, 480-503.	6.4	49
7	Analysis of the Implementation of Total Productive Maintenance, Total Quality Management, and Just-In-Time in Pharmaceutical Manufacturing. Journal of Pharmaceutical Innovation, 2010, 5, 181-192.	2.4	35
8	Lean management practices in the pharmaceutical industry. International Journal of Services and Operations Management, 2009, 5, 463.	0.2	29
9	Linking network targets and site capabilities. International Journal of Operations and Production Management, 2015, 35, 1710-1734.	5.9	20
10	Identifying Complexity Drivers in Discrete Manufacturing and Process Industry. Procedia CIRP, 2017, 63, 52-57.	1.9	19
11	Value-Based Marketing and Sales of Industrial Services: A systematic literature review in the age of digital technologies. Procedia CIRP, 2019, 83, 1-7.	1.9	17
12	Implementation of big data analytics and Manufacturing Execution Systems: an empirical analysis in German-speaking countries. Production Planning and Control, 2022, 33, 261-276.	8.8	14
13	â€~lt's not like we can charge for everything': revenue models to capture value from smart services in Pacific Asia. Asia Pacific Business Review, 2021, 27, 405-430.	2.9	14
14	Value Co-Creation between Public Service Organizations and the Private Sector: An Organizational Capabilities Perspective. Administrative Sciences, 2021, 11, 55.	2.9	10
15	A Method to Set up a Complexity Index to Improve Decision-making Performance. Procedia CIRP, 2015, 36, 53-58.	1.9	8
16	Strategies for Developing the Service Business in Manufacturing Companies. , 2014, , 229-245.		8
17	Eight organizational enablers of digital service-sales ambidexterity in industrial firms. Journal of Business and Industrial Marketing, 2022, 37, 2142-2155.	3.0	5
18	Operational Excellence in Pharmaceutical Quality Control Labs: Driver of an Effective Quality System. Journal of Pharmaceutical Innovation, 2020, 15, 138-154.	2.4	2

#	Article	IF	CITATIONS
19	Service-Innovation. , 2005, , 659-676.		2
20	Operating Context Determines Enabler Performance Relation: Three Distinct Patterns in Pharmaceutical Quality Control Labs. Journal of Pharmaceutical Innovation, 2021, 16, 198-212.	2.4	1
21	Industry 4.0: Navigating Pathways Toward Smart Manufacturing and Services. , 2021, , 109-125.		Ο
22	Service-Innovation. , 2011, , 647-664.		0