# Paul Tracey

## List of Publications by Year
## in descending order

| 49 papers | 7,117 citations | 126907<br>33 h-index | 223800<br>46 g-index |
|---|---|---|---|
| 50 all docs | 50 docs citations | 50 times ranked | 4474 citing authors |

| # | Article | IF | Citations |
|---|---------|----|-----------|
| 1 | Social Entrepreneurship: A Critique and Future Directions. Organization Science, 2011, 22, 1203-1213. | 4.5 | 1,067 |
| 2 | Bridging Institutional Entrepreneurship and the Creation of New Organizational Forms: A Multilevel Model. Organization Science, 2011, 22, 60-80. | 4.5 | 735 |
| 3 | Social Bricolage: Theorizing Social Value Creation in Social Enterprises. Entrepreneurship Theory and Practice, 2010, 34, 681-703. | 10.2 | 732 |
| 4 | Formal Dining at Cambridge Colleges: Linking Ritual Performance and Institutional Maintenance. Academy of Management Journal, 2010, 53, 1393-1418. | 6.3 | 341 |
| 5 | Altruism and Agency in the Family Firm: Exploring the Role of Family, Kinship, and Ethnicity. Entrepreneurship Theory and Practice, 2006, 30, 861-877. | 10.2 | 323 |
| 6 | The Distinctive Challenge of Educating Social Entrepreneurs: A Postscript and Rejoinder to the Special Issue on Entrepreneurship Education. Academy of Management Learning and Education, 2007, 6, 264-271. | 2.5 | 285 |
| 7 | Toward a Theory of Social Venture Franchising. Entrepreneurship Theory and Practice, 2007, 31, 667-685. | 10.2 | 230 |
| 8 | Religion and Organization: A Critical Review of Current Trends and Future Directions. Academy of Management Annals, 2012, 6, 87-134. | 9.6 | 229 |
| 9 | How can clusters sustain performance? The role of network strength, network openness, and environmental uncertainty. Research Policy, 2010, 39, 239-253. | 6.4 | 228 |
| 10 | The Dialectic of Social Exchange: Theorizing Corporateâ€"Social Enterprise Collaboration. Organization Studies, 2009, 30, 887-907. | 5.3 | 195 |
| 11 | Beyond Philanthropy: Community Enterprise as a Basis for Corporate Citizenship. Journal of Business Ethics, 2005, 58, 327-344. | 6.0 | 178 |
| 12 | Opportunity recognition, entrepreneurial capabilities and bricolage: connecting institutional theory and entrepreneurship in strategic organization. Strategic Organization, 2007, 5, 313-320. | 5.0 | 176 |
| 13 | Institutional complexity and paradox theory: Complementarities of competing demands. Strategic Organization, 2016, 14, 455-466. | 5.0 | 159 |
| 14 | Building the Born Global Firm. Long Range Planning, 2008, 41, 440-458. | 4.9 | 157 |
| 15 | Entrepreneurship in Emerging Markets. Management International Review, 2011, 51, 23-39. | 3.3 | 152 |
| 16 | Social innovation: a window on alternative ways of organizing and innovating. Innovation: Management, Policy and Practice, 2017, 19, 51-60. | 3.9 | 144 |
| 17 | Adding Complexity to Theories of Paradox, Tensions, and Dualities of Innovation and Change: Introduction to Organization Studies Special Issue on Paradox, Tensions, and Dualities of Innovation and Change. Organization Studies, 2017, 38, 303-317. | 5.3 | 132 |
| 18 | Managing the Consequences of Organizational Stigmatization: Identity Work in a Social Enterprise. Academy of Management Journal, 2016, 59, 740-765. | 6.3 | 126 |

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|---|---------|----|-----------|
| 19 | Strategy making in social enterprise: The role of resource allocation and its effects on organizational sustainability. Systems Research and Behavioral Science, 2010, 27, 252-266. | 1.6 | 124 |
| 20 | THE ORGANIZATION OF REGIONAL CLUSTERS.. Academy of Management Review, 2009, 34, 623-642. | 11.7 | 116 |
| 21 | How Organizations Move from Stigma to Legitimacy: The Case of Cook's Travel Agency in Victorian Britain. Academy of Management Journal, 2017, 60, 2175-2207. | 6.3 | 106 |
| 22 | The Organization of Regional Clusters. Academy of Management Review, 2009, 34, 623-642. | 11.7 | 103 |
| 23 | Rethinking institutional distance: strengthening the tie between new institutional theory and international management. Strategic Organization, 2009, 7, 339-348. | 5.0 | 101 |
| 24 | Building entrepreneurial tie portfolios through strategic homophily: The role of narrative identity work in venture creation and early growth. Journal of Business Venturing, 2013, 28, 134-150. | 6.3 | 97 |
| 25 | Health Systems in Transition: Professional Identity Work in the Context of Shifting Institutional Logics. Academy of Management Journal, 2017, 60, 610-641. | 6.3 | 81 |
| 26 | Fish out of Water: Translation, Legitimation, and New Venture Creation. Academy of Management Journal, 2018, 61, 1627-1666. | 6.3 | 69 |
| 27 | Alliances, Networks and Competitive Strategy: Rethinking Clusters of Innovation. Growth and Change, 2003, 34, 1-16. | 2.6 | 67 |
| 28 | Social Investment through Community Enterprise: The Case of Multinational Corporations Involvement in the Development of Nigerian Water Resources. Journal of Business Ethics, 2007, 73, 91-101. | 6.0 | 58 |
| 29 | Taking religion seriously in the study of organizations. Research in the Sociology of Organizations, 2014, , 3-21. | 0.8 | 53 |
| 30 | Purpose in the For-Profit Firm: A Review and Framework for Management Research. Journal of Management, 2023, 49, 1841-1869. | 9.3 | 52 |
| 31 | Recasting the City into City-Regions: Place Promotion, Competitiveness Benchmarking and the Quest for Urban Supremacy. Growth and Change, 2007, 38, 1-22. | 2.6 | 49 |
| 32 | Social Economy Involvement in Public Service Delivery: Community Engagement and Accountability. Regional Studies, 2009, 43, 981-992. | 4.4 | 46 |
| 33 | Global Competitiveness and Innovation. , 2004, , . | | 43 |
| 34 | From the Guest Editors: Educating Social Entrepreneurs and Social Innovators. Academy of Management Learning and Education, 2012, 11, 319-323. | 2.5 | 43 |
| 35 | Bringing "Place" Back In: Regional Clusters, Project Governance, and New Product Outcomes. Journal of Marketing, 2014, 78, 1-16. | 11.3 | 43 |
| 36 | From Logic Acceptance to Logic Rejection: The Process of Destabilization in Hybrid Organizations. Organization Science, 2020, 31, 415-438. | 4.5 | 32 |

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|---|---------|-----|-----------|
| 37 | Globalization and Competitive Strategy in Europe's Vulnerable Regions: Firm, Industry and Country Effects in Labour-intensive Industries. Regional Studies, 2004, 38, 1085-1100. | 4.4 | 31 |
| 38 | Spreading the Word: The Microfoundations of Institutional Persuasion and Conversion. Organization Science, 2016, 27, 989-1009. | 4.5 | 31 |
| 39 | Cognition, learning and European regional growth: an agent-centred perspective on the â€œnewâ€ economy. Economics of Innovation and New Technology, 2004, 13, 1-18. | 3.4 | 29 |
| 40 | Making Change from Behind a Mask: How Organizations Challenge Guarded Institutions by Sparking Grassroots Activism. Academy of Management Journal, 2020, 63, 965-996. | 6.3 | 27 |
| 41 | Introducing a Spectrum of Moral Evaluation: Integrating Organizational Stigmatization and Moral Legitimacy. Journal of Management Inquiry, 2019, 28, 11-15. | 3.9 | 20 |
| 42 | Marketing to the poor: an institutional model of exchange in emerging markets. AMS Review, 2017, 7, 101-122. | 2.5 | 19 |
| 43 | Organizing and innovating in poor places. Innovation: Management, Policy and Practice, 2018, 20, 1-17. | 3.9 | 17 |
| 44 | Relationship building in small firms: The development of a model. Human Relations, 2005, 58, 577-616. | 5.4 | 16 |
| 45 | Market Revenue and the Scope and Scale of SME Networks in Europe's Vulnerable Regions. Environment and Planning A, 2004, 36, 1305-1326. | 3.6 | 12 |
| 46 | Rethinking comparative studies: an agent-centred perspective. Global Networks, 2002, 2, 263-284. | 2.6 | 5 |
| 47 | Entrepreneurship and Neo-Institutional Theory. , 2012, , 93-106. | | 3 |
| 48 | Organizational Identity in Institutional Theory. , 2016, , . | | 1 |
| 49 | Beyond Managerial Dilemmas. , 2017, , . | | 1 |