

# Adriana Samper

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11614179/publications.pdf>

Version: 2024-02-01

6  
papers

241  
citations

1478505

6  
h-index

1872680

6  
g-index

6  
all docs

6  
docs citations

6  
times ranked

224  
citing authors

#	ARTICLE	IF	CITATIONS
1	How Bad Apples Promote Bad Barrels: Unethical Leader Behavior and the Selective Attrition Effect. <i>Journal of Business Ethics</i> , 2021, 168, 861-880.	6.0	21
2	The Influence of Health Motivation and Calorie Ending on Preferences for Indulgent Foods. <i>Journal of Consumer Research</i> , 2019, 46, 606-619.	5.1	29
3	Beauty, Effort, and Misrepresentation: How Beauty Work Affects Judgments of Moral Character and Consumer Preferences. <i>Journal of Consumer Research</i> , 2018, 45, 126-147.	5.1	29
4	Maybe I Just Got (Un)lucky: One-on-One Conversations and the Malleability of Post-Consumption Product and Service Evaluations. <i>Journal of Consumer Research</i> , 2018, 45, 810-832.	5.1	17
5	It's Too Pretty to Use! When and How Enhanced Product Aesthetics Discourage Usage and Lower Consumption Enjoyment. <i>Journal of Consumer Research</i> , 2017, 44, 651-672.	5.1	59
6	Doing It the Hard Way: How Low Control Drives Preferences for High-Effort Products and Services. <i>Journal of Consumer Research</i> , 2014, 41, 730-745.	5.1	86