

James G March

List of Publications by Year in descending order

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59
papers

52,670
citations

76196

40
h-index

161609

54
g-index

61
all docs

61
docs citations

61
times ranked

17466
citing authors

#	ARTICLE	IF	CITATIONS
1	Exploration and Exploitation in Organizational Learning. <i>Organization Science</i> , 1991, 2, 71-87.	3.0	15,592
2	The myopia of learning. <i>Strategic Management Journal</i> , 1993, 14, 95-112.	4.7	5,723
3	Organizational Learning. <i>Annual Review of Sociology</i> , 1988, 14, 319-338.	3.1	5,691
4	A Garbage Can Model of Organizational Choice. <i>Administrative Science Quarterly</i> , 1972, 17, 1.	4.8	5,073
5	Managerial Perspectives on Risk and Risk Taking. <i>Management Science</i> , 1987, 33, 1404-1418.	2.4	2,416
6	The New Institutionalism: Organizational Factors in Political Life. <i>American Political Science Review</i> , 1983, 78, 734-749.	2.6	2,343
7	The Institutional Dynamics of International Political Orders. <i>International Organization</i> , 1998, 52, 943-969.	3.6	1,798
8	Bounded Rationality, Ambiguity, and the Engineering of Choice. <i>The Bell Journal of Economics</i> , 1978, 9, 587.	1.1	1,478
9	Information in Organizations as Signal and Symbol. <i>Administrative Science Quarterly</i> , 1981, 26, 171.	4.8	1,244
10	Learning from Samples of One or Fewer. <i>Organization Science</i> , 1991, 2, 1-13.	3.0	1,060
11	A model of adaptive organizational search. <i>Journal of Economic Behavior and Organization</i> , 1981, 2, 307-333.	1.0	972
12	Footnotes to Organizational Change. <i>Administrative Science Quarterly</i> , 1981, 26, 563.	4.8	798
13	THE UNCERTAINTY OF THE PAST: ORGANIZATIONAL LEARNING UNDER AMBIGUITY*. <i>European Journal of Political Research</i> , 1975, 3, 147-171.	2.9	683
14	Crossroadsâ€™ Organizational Performance as a Dependent Variable. <i>Organization Science</i> , 1997, 8, 698-706.	3.0	656
15	The Business Firm as a Political Coalition. <i>Journal of Politics</i> , 1962, 24, 662-678.	1.4	576
16	Organizing Political Life: What Administrative Reorganization Tells Us about Government. <i>American Political Science Review</i> , 1983, 77, 281-296.	2.6	542
17	Variable risk preferences and the focus of attention.. <i>Psychological Review</i> , 1992, 99, 172-183.	2.7	541
18	Adaptation as Information Restriction: The Hot Stove Effect. <i>Organization Science</i> , 2001, 12, 523-538.	3.0	531

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19	Rationality, foolishness, and adaptive intelligence. <i>Strategic Management Journal</i> , 2006, 27, 201-214.	4.7	507
20	BOUNDED RATIONALITY, AMBIGUITY, AND THE ENGINEERING OF CHOICE. , 1988, , 33-57.		415
21	Institutional Perspectives on Political Institutions. <i>Governance</i> , 1996, 9, 247-264.	1.5	409
22	Learning to be risk averse.. <i>Psychological Review</i> , 1996, 103, 309-319.	2.7	255
23	Continuity and Change in Theories of Organizational Action. <i>Administrative Science Quarterly</i> , 1996, 41, 278.	4.8	251
24	Variable risk preferences and adaptive aspirations. <i>Journal of Economic Behavior and Organization</i> , 1988, 9, 5-24.	1.0	245
25	Adaptive Coordination of a Learning Team. <i>Management Science</i> , 1987, 33, 107-123.	2.4	242
26	Ambiguity and accounting: The elusive link between information and decision making. <i>Accounting, Organizations and Society</i> , 1987, 12, 153-168.	1.4	232
27	The Future, Disposable Organizations and the Rigidities of Imagination. <i>Organization</i> , 1995, 2, 427-440.	2.8	218
28	An Introduction to the Theory and Measurement of Influence. <i>American Political Science Review</i> , 1955, 49, 431-451.	2.6	183
29	Parochialism in the Evolution of a Research Community: The Case of Organization Studies. <i>Management and Organization Review</i> , 2005, 1, 5-22.	1.8	170
30	How Decisions Happen in Organizations. <i>Human-Computer Interaction</i> , 1991, 6, 95-117.	3.1	161
31	Decision Making and Postdecision Surprises. <i>Administrative Science Quarterly</i> , 1984, 29, 26.	4.8	158
32	Implementation and ambiguity. <i>Scandinavian Journal of Management Studies</i> , 1986, 2, 197-212.	0.3	157
33	Notes on the Evolution of a Research Community: Organization Studies in Anglophone North America, 1945â€”2000. <i>Organization Science</i> , 2005, 16, 85-95.	3.0	155
34	The Pursuit of Relevance in Management Education. <i>California Management Review</i> , 2007, 49, 129-146.	3.4	118
35	The Study of Organizations and Organizing Since 1945. <i>Organization Studies</i> , 2007, 28, 9-19.	3.8	111
36	Model Bias in Social Action. <i>Review of Educational Research</i> , 1972, 42, 413-429.	4.3	99

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37	Schumpeter, Winter, and the sources of novelty. <i>Industrial and Corporate Change</i> , 2006, 15, 353-371.	1.7	95
38	American Public School Administration: A Short Analysis. <i>The School Review</i> , 1978, 86, 217-250.	0.5	91
39	The Logic of Appropriateness. , 2011, , .		72
40	Rational entrepreneurs or optimistic martyrs? Some considerations on technological regimes, corporate entries, and the evolutionary role of decision biases. , 1997, , 41-68.		65
41	Notes on ambiguity and executive compensation. <i>Scandinavian Journal of Management Studies</i> , 1984, 1, 53-64.	0.3	53
42	A retrospective look at A Behavioral Theory of the Firm. <i>Journal of Economic Behavior and Organization</i> , 2008, 66, 1-6.	1.0	49
43	Performance Sampling in Social Matches. <i>Administrative Science Quarterly</i> , 1978, 23, 434.	4.8	47
44	Understanding how decisions happen in organizations. , 1996, , 9-32.		44
45	Popular Sovereignty and the Search for Appropriate Institutions. <i>Journal of Public Policy</i> , 1986, 6, 341-370.	1.0	37
46	Influence Measurement in Experimental and Semi-Experimental Groups. <i>Sociometry</i> , 1956, 19, 260.	0.9	34
47	On organizing: an interview with James G. March. <i>Journal of Organization Design</i> , 2017, 6, 1.	0.7	34
48	“A Garbage Can Model” At Forty: A Solution that Still Attracts Problems. <i>Research in the Sociology of Organizations</i> , 2012, , 19-30.	0.5	29
49	Perspective”The Flaring of Intellectual Outliers: An Organizational Interpretation of the Generation of Novelty in the RAND Corporation. <i>Organization Science</i> , 2015, 26, 1140-1161.	3.0	24
50	Husband-Wife Interaction Over Political Issues. <i>Public Opinion Quarterly</i> , 1953, 17, 461.	0.9	23
51	Neo-institucionalismo: fatores organizacionais na vida política. <i>Revista De Sociologia E Politica</i> , 2008, 16, 121-142.	0.2	23
52	Model Bias in Social Action. <i>Review of Educational Research</i> , 1972, 42, 413.	4.3	21
53	Ambiguity and the Engineering of Choice. <i>International Studies of Management and Organization</i> , 1979, 9, 9-39.	0.4	18
54	Perspective”Scholarship, Scholarly Institutions, and Scholarly Communities. <i>Organization Science</i> , 2007, 18, 537-542.	3.0	16

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55	Behavioral Perspectives on Theories of the Firm. , 1988, , 368-402.		12
56	Administrative Practice, Organization Theory, and Political Philosophy: Ruminations on the Reflections of John M. Gaus. PS - Political Science and Politics, 1997, 30, 689-698.	0.3	11
57	Beating the odds: Towards a theory of technological innovation. , 1997, , 345-354.		9
58	Analytical Skills and the University Training of Educational Administrators. Education and Urban Society, 1974, 6, 382-427.	0.8	7
59	A Special "Provocations and Provocateurs" Section Honoring Jim March. Journal of Management Inquiry, 2020, 29, 119-127.	2.5	4