

# James G March

## List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

61  
papers

39,565  
citations

40  
h-index

61  
g-index

61  
ext. papers

46,153  
ext. citations

4.1  
avg. IF

7.73  
L-index

#	Paper	IF	Citations
61	Exploration and Exploitation in Organizational Learning. <i>Organization Science</i> , <b>1991</b> , 2, 71-87	3.6	11889
60	Organizational Learning. <i>Annual Review of Sociology</i> , <b>1988</b> , 14, 319-338	10.4	4798
59	The myopia of learning. <i>Strategic Management Journal</i> , <b>1993</b> , 14, 95-112	5.2	4410
58	A Garbage Can Model of Organizational Choice. <i>Administrative Science Quarterly</i> , <b>1972</b> , 17, 1	8.7	3614
57	Managerial Perspectives on Risk and Risk Taking. <i>Management Science</i> , <b>1987</b> , 33, 1404-1418	3.9	1875
56	The New Institutionalism: Organizational Factors in Political Life. <i>American Political Science Review</i> , <b>1983</b> , 78, 734-749	4.5	1515
55	The Institutional Dynamics of International Political Orders. <i>International Organization</i> , <b>1998</b> , 52, 943-969	3.5	1281
54	Bounded Rationality, Ambiguity, and the Engineering of Choice. <i>The Bell Journal of Economics</i> , <b>1978</b> , 9, 587		1235
53	Information in Organizations as Signal and Symbol. <i>Administrative Science Quarterly</i> , <b>1981</b> , 26, 171	8.7	932
52	Learning from Samples of One or Fewer. <i>Organization Science</i> , <b>1991</b> , 2, 1-13	3.6	786
51	A model of adaptive organizational search. <i>Journal of Economic Behavior and Organization</i> , <b>1981</b> , 2, 307-333		679
50	Footnotes to Organizational Change. <i>Administrative Science Quarterly</i> , <b>1981</b> , 26, 563	8.7	576
49	THE UNCERTAINTY OF THE PAST: ORGANIZATIONAL LEARNING UNDER AMBIGUITY*. <i>European Journal of Political Research</i> , <b>1975</b> , 3, 147-171	3.2	520
48	Crossroads: Organizational Performance as a Dependent Variable. <i>Organization Science</i> , <b>1997</b> , 8, 698-706	3.6	514
47	The Business Firm as a Political Coalition. <i>Journal of Politics</i> , <b>1962</b> , 24, 662-678	2.2	465
46	Organizing Political Life: What Administrative Reorganization Tells Us about Government. <i>American Political Science Review</i> , <b>1983</b> , 77, 281-296	4.5	422
45	Variable risk preferences and the focus of attention.. <i>Psychological Review</i> , <b>1992</b> , 99, 172-183	6.3	409

44	Rationality, foolishness, and adaptive intelligence. <i>Strategic Management Journal</i> , <b>2006</b> , 27, 201-214	5.2	384
43	Adaptation as Information Restriction: The Hot Stove Effect. <i>Organization Science</i> , <b>2001</b> , 12, 523-538	3.6	358
42	Institutional Perspectives on Political Institutions. <i>Governance</i> , <b>1996</b> , 9, 247-264	2.3	273
41	Ambiguity and accounting: The elusive link between information and decision making. <i>Accounting, Organizations and Society</i> , <b>1987</b> , 12, 153-168	3.2	186
40	Learning to be risk averse.. <i>Psychological Review</i> , <b>1996</b> , 103, 309-319	6.3	176
39	Continuity and Change in Theories of Organizational Action. <i>Administrative Science Quarterly</i> , <b>1996</b> , 41, 278	8.7	173
38	Adaptive Coordination of a Learning Team. <i>Management Science</i> , <b>1987</b> , 33, 107-123	3.9	172
37	The Future, Disposable Organizations and the Rigidities of Imagination. <i>Organization</i> , <b>1995</b> , 2, 427-440	2.1	169
36	Variable risk preferences and adaptive aspirations. <i>Journal of Economic Behavior and Organization</i> , <b>1988</b> , 9, 5-24	1.6	152
35	Parochialism in the Evolution of a Research Community: The Case of Organization Studies. <i>Management and Organization Review</i> , <b>2005</b> , 1, 5-22	2.2	142
34	An Introduction to the Theory and Measurement of Influence*. <i>American Political Science Review</i> , <b>1955</b> , 49, 431-451	4.5	128
33	Implementation and ambiguity. <i>Scandinavian Journal of Management Studies</i> , <b>1986</b> , 2, 197-212		120
32	How Decisions Happen in Organizations. <i>Human-Computer Interaction</i> , <b>1991</b> , 6, 95-117	2.9	117
31	Decision Making and Postdecision Surprises. <i>Administrative Science Quarterly</i> , <b>1984</b> , 29, 26	8.7	111
30	Notes on the Evolution of a Research Community: Organization Studies in Anglophone North America, 1945-2000. <i>Organization Science</i> , <b>2005</b> , 16, 85-95	3.6	97
29	The Pursuit of Relevance in Management Education. <i>California Management Review</i> , <b>2007</b> , 49, 129-146	13.2	89
28	BOUNDED RATIONALITY, AMBIGUITY, AND THE ENGINEERING OF CHOICE <b>1988</b> , 33-57		86
27	American Public School Administration: A Short Analysis. <i>The School Review</i> , <b>1978</b> , 86, 217-250		74

26	Model Bias in Social Action. <i>Review of Educational Research</i> , <b>1972</b> , 42, 413-429	10.3	73
25	The Study of Organizations and Organizing Since 1945. <i>Organization Studies</i> , <b>2007</b> , 28, 9-19	3.6	72
24	Schumpeter, Winter, and the sources of novelty. <i>Industrial and Corporate Change</i> , <b>2006</b> , 15, 353-371	2.1	70
23	Notes on ambiguity and executive compensation. <i>Scandinavian Journal of Management Studies</i> , <b>1984</b> , 1, 53-64		40
22	Performance Sampling in Social Matches. <i>Administrative Science Quarterly</i> , <b>1978</b> , 23, 434	8.7	40
21	Technological Innovation: Oversights and Foresights <b>1997</b> ,		38
20	The Logic of Appropriateness <b>2011</b> ,		33
19	A retrospective look at A Behavioral Theory of the Firm. <i>Journal of Economic Behavior and Organization</i> , <b>2008</b> , 66, 1-6	1.6	31
18	Popular Sovereignty and the Search for Appropriate Institutions *. <i>Journal of Public Policy</i> , <b>1986</b> , 6, 341-370		31
17	Influence Measurement in Experimental and Semi-Experimental Groups. <i>Sociometry</i> , <b>1956</b> , 19, 260		29
16	Rational entrepreneurs or optimistic martyrs? Some considerations on technological regimes, corporate entries, and the evolutionary role of decision biases <b>1997</b> , 41-68		26
15	☒ Garbage Can Model☒ At Forty: A Solution that Still Attracts Problems. <i>Research in the Sociology of Organizations</i> , <b>2012</b> , 19-30	1	20
14	On organizing: an interview with James G. March. <i>Journal of Organization Design</i> , <b>2017</b> , 6, 1	1.4	19
13	Understanding how decisions happen in organizations <b>1996</b> , 9-32		17
12	Husband-Wife Interaction Over Political Issues. <i>Public Opinion Quarterly</i> , <b>1953</b> , 17, 461	2.5	16
11	Perspective☒ The Flaring of Intellectual Outliers: An Organizational Interpretation of the Generation of Novelty in the RAND Corporation. <i>Organization Science</i> , <b>2015</b> , 26, 1140-1161	3.6	15
10	Perspective☒ Scholarship, Scholarly Institutions, and Scholarly Communities. <i>Organization Science</i> , <b>2007</b> , 18, 537-542	3.6	14
9	Neo-institucionalismo: fatores organizacionais na vida política. <i>Revista De Sociologia E Politica</i> , <b>2008</b> , 16, 121-142	0.7	12

8	Administrative Practice, Organization Theory, and Political Philosophy: Ruminations on the Reflections of John M. Gaus. <i>PS - Political Science and Politics</i> , <b>1997</b> , 30, 689-698	0.4	9
7	Beating the odds: Towards a theory of technological innovation <b>1997</b> , 345-354		8
6	Ambiguity and the Engineering of Choice. <i>International Studies of Management and Organization</i> , <b>1979</b> , 9, 9-39	1.2	5
5	Analytical Skills and the University Training of Educational Administrators. <i>Education and Urban Society</i> , <b>1974</b> , 6, 382-427	1	5
4	Model Bias in Social Action		5
3	A Special Provocations and Provocateurs Section Honoring Jim March. <i>Journal of Management Inquiry</i> , <b>2020</b> , 29, 119-127	1.9	4
2	In praise of beauty. <i>Management (France)</i> , <b>2013</b> , 16, 732	0.5	3
1	Behavioral Perspectives on Theories of the Firm <b>1988</b> , 368-402		3