List of Publications by Year in descending order

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393982 610482 11,959 29 19 24 citations h-index g-index papers 29 29 29 5542 docs citations citing authors all docs times ranked

#	Article	IF	CITATIONS
1	What most influences consumers' intention to use? Different motivation and trust stories for uber, airbnb, and taskrabbit. European Journal of Information Systems, 2023, 32, 818-840.	5.5	5
2	Understanding the Antecedents and Outcomes of Facebook Privacy Behaviors: An Integrated Model. IEEE Transactions on Engineering Management, 2020, 67, 697-711.	2.4	10
3	Trust Change in Information Technology Products. Journal of Management Information Systems, 2020, 37, 1015-1046.	2.1	18
4	Distinguishing the effects of B2B information quality, system quality, and service outcome quality on trust and distrust. Journal of Strategic Information Systems, 2017, 26, 118-141.	3.3	97
5	Facebook privacy management strategies: A cluster analysis of user privacy behaviors. Computers in Human Behavior, 2017, 76, 149-163.	5.1	55
6	Research Noteâ€"Using Expectation Disconfirmation Theory and Polynomial Modeling to Understand Trust in Technology. Information Systems Research, 2016, 27, 197-213.	2.2	51
7	The Influence of Social Aversion and Institution-Based Trust on Computer Self-Efficacy, Computer Anxiety and Antecedents to IT Use. Journal of Organizational and End User Computing, 2014, 26, 1-26.	1.6	4
8	Incorporating trust-in-technology into Expectation Disconfirmation Theory. Journal of Strategic Information Systems, 2014, 23, 128-145.	3.3	134
9	An Empirical Test of How Events Turn the Cognitive Gears of Trust. IFIP Advances in Information and Communication Technology, 2013, , 111-126.	0.5	O
10	The Moderating Effects of Privacy Restrictiveness and Experience on Trusting Beliefs and Habit: An Empirical Test of Intention to Continue Using a Social Networking Website. IEEE Transactions on Engineering Management, 2012, 59, 654-665.	2.4	41
11	What does it mean to trust facebook?. Data Base for Advances in Information Systems, 2011, 42, 32-54.	1.1	82
12	Trust in a specific technology. ACM Transactions on Management Information Systems, 2011, 2, 1-25.	2.1	509
13	The Role of Trust in Postadoption IT Exploration: An Empirical Examination of Knowledge Management Systems. IEEE Transactions on Engineering Management, 2011, 58, 56-70.	2.4	115
14	Social Networking Information Disclosure and Continuance Intention: A Disconnect. , $2011, \ldots$		29
15	System Design Features and Repeated Use of Electronic Data Exchanges. Journal of Management Information Systems, 2011, 28, 269-304.	2.1	10
16	The role of trust in franchise organizations. International Journal of Organizational Analysis, 2008, 15, 251-282.	1.6	66
17	Factors and effects of information credibility. , 2007, , .		45
18	Internet anxiety: An empirical study of the effects of personality, beliefs, and social support. Information and Management, 2007, 44, 353-363.	3.6	140

#	Article	IF	CITATIONS
19	Transfer From Offline Trust to Key Online Perceptions: An Empirical Study. IEEE Transactions on Engineering Management, 2007, 54, 729-741.	2.4	197
20	Perceived Information Quality in Data Exchanges: Effects on Risk, Trust, and Intention to Use. Information Systems Research, 2006, 17, 332-351.	2.2	450
21	Reflections on an Initial Trust-Building Model. , 2006, , .		48
22	Distrust and trust in B2C e-commerce. , 2006, , .		72
23	Shifting Factors and the Ineffectiveness of Third Party Assurance Seals: A Two-Stage Model of Initial Trust in a Web Business. Electronic Markets, 2004, 14, 252-266.	4.4	200
24	Developing and Validating Trust Measures for e-Commerce: An Integrative Typology. Information Systems Research, 2002, 13, 334-359.	2.2	3,478
25	The impact of initial consumer trust on intentions to transact with a web site: a trust building model. Journal of Strategic Information Systems, 2002, 11, 297-323.	3.3	1,392
26	Trust and Distrust Definitions: One Bite at a Time. Lecture Notes in Computer Science, 2001, , 27-54.	1.0	312
27	What Trust Means in E-Commerce Customer Relationships: An Interdisciplinary Conceptual Typology. International Journal of Electronic Commerce, 2001, 6, 35-59.	1.4	1,434
28	Initial Trust Formation in New Organizational Relationships. Academy of Management Review, 1998, 23, 473.	7.4	583
29	Initial Trust Formation in New Organizational Relationships. Academy of Management Review, 1998, 23, 473-490.	7.4	2,382