

List of Publications by Year in descending order

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Version: 2024-02-01

29
papers

11,959
citations

393982

19
h-index

610482

24
g-index

29
all docs

29
docs citations

29
times ranked

5542
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 1 | Developing and Validating Trust Measures for e-Commerce: An Integrative Typology. Information Systems Research, 2002, 13, 334-359. | 2.2 | 3,478 |
| 2 | Initial Trust Formation in New Organizational Relationships. Academy of Management Review, 1998, 23, 473-490. | 7.4 | 2,382 |
| 3 | What Trust Means in E-Commerce Customer Relationships: An Interdisciplinary Conceptual Typology. International Journal of Electronic Commerce, 2001, 6, 35-59. | 1.4 | 1,434 |
| 4 | The impact of initial consumer trust on intentions to transact with a web site: a trust building model. Journal of Strategic Information Systems, 2002, 11, 297-323. | 3.3 | 1,392 |
| 5 | Initial Trust Formation in New Organizational Relationships. Academy of Management Review, 1998, 23, 473. | 7.4 | 583 |
| 6 | Trust in a specific technology. ACM Transactions on Management Information Systems, 2011, 2, 1-25. | 2.1 | 509 |
| 7 | Perceived Information Quality in Data Exchanges: Effects on Risk, Trust, and Intention to Use. Information Systems Research, 2006, 17, 332-351. | 2.2 | 450 |
| 8 | Trust and Distrust Definitions: One Bite at a Time. Lecture Notes in Computer Science, 2001, , 27-54. | 1.0 | 312 |
| 9 | Shifting Factors and the Ineffectiveness of Third Party Assurance Seals: A Two-Stage Model of Initial Trust in a Web Business. Electronic Markets, 2004, 14, 252-266. | 4.4 | 200 |
| 10 | Transfer From Offline Trust to Key Online Perceptions: An Empirical Study. IEEE Transactions on Engineering Management, 2007, 54, 729-741. | 2.4 | 197 |
| 11 | Internet anxiety: An empirical study of the effects of personality, beliefs, and social support. Information and Management, 2007, 44, 353-363. | 3.6 | 140 |
| 12 | Incorporating trust-in-technology into Expectation Disconfirmation Theory. Journal of Strategic Information Systems, 2014, 23, 128-145. | 3.3 | 134 |
| 13 | The Role of Trust in Postadoption IT Exploration: An Empirical Examination of Knowledge Management Systems. IEEE Transactions on Engineering Management, 2011, 58, 56-70. | 2.4 | 115 |
| 14 | Distinguishing the effects of B2B information quality, system quality, and service outcome quality on trust and distrust. Journal of Strategic Information Systems, 2017, 26, 118-141. | 3.3 | 97 |
| 15 | What does it mean to trust facebook?. Data Base for Advances in Information Systems, 2011, 42, 32-54. | 1.1 | 82 |
| 16 | Distrust and trust in B2C e-commerce. , 2006, , . | | 72 |
| 17 | The role of trust in franchise organizations. International Journal of Organizational Analysis, 2008, 15, 251-282. | 1.6 | 66 |
| 18 | Facebook privacy management strategies: A cluster analysis of user privacy behaviors. Computers in Human Behavior, 2017, 76, 149-163. | 5.1 | 55 |

| # | ARTICLE | IF | CITATIONS |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|
| 19 | Research Note“Using Expectation Disconfirmation Theory and Polynomial Modeling to Understand Trust in Technology. Information Systems Research, 2016, 27, 197-213. | 2.2 | 51 |
| 20 | Reflections on an Initial Trust-Building Model. , 2006, , . | | 48 |
| 21 | Factors and effects of information credibility. , 2007, , . | | 45 |
| 22 | The Moderating Effects of Privacy Restrictiveness and Experience on Trusting Beliefs and Habit: An Empirical Test of Intention to Continue Using a Social Networking Website. IEEE Transactions on Engineering Management, 2012, 59, 654-665. | 2.4 | 41 |
| 23 | Social Networking Information Disclosure and Continuance Intention: A Disconnect. , 2011, , . | | 29 |
| 24 | Trust Change in Information Technology Products. Journal of Management Information Systems, 2020, 37, 1015-1046. | 2.1 | 18 |
| 25 | System Design Features and Repeated Use of Electronic Data Exchanges. Journal of Management Information Systems, 2011, 28, 269-304. | 2.1 | 10 |
| 26 | Understanding the Antecedents and Outcomes of Facebook Privacy Behaviors: An Integrated Model. IEEE Transactions on Engineering Management, 2020, 67, 697-711. | 2.4 | 10 |
| 27 | What most influences consumers’s™ intention to use? Different motivation and trust stories for uber, airbnb, and taskrabbit. European Journal of Information Systems, 2023, 32, 818-840. | 5.5 | 5 |
| 28 | The Influence of Social Aversion and Institution-Based Trust on Computer Self-Efficacy, Computer Anxiety and Antecedents to IT Use. Journal of Organizational and End User Computing, 2014, 26, 1-26. | 1.6 | 4 |
| 29 | An Empirical Test of How Events Turn the Cognitive Gears of Trust. IFIP Advances in Information and Communication Technology, 2013, , 111-126. | 0.5 | 0 |