

# Marios Koufaris

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11565455/publications.pdf>

Version: 2024-02-01

25  
papers

4,386  
citations

623734

14  
h-index

677142

22  
g-index

25  
all docs

25  
docs citations

25  
times ranked

2567  
citing authors

#	ARTICLE	IF	CITATIONS
1	Applying the Technology Acceptance Model and Flow Theory to Online Consumer Behavior. <i>Information Systems Research</i> , 2002, 13, 205-223.	3.7	2,251
2	The development of initial trust in an online company by new customers. <i>Information and Management</i> , 2004, 41, 377-397.	6.5	751
3	Consumer Behavior in Web-Based Commerce: An Empirical Study. <i>International Journal of Electronic Commerce</i> , 2001, 6, 115-138.	3.0	319
4	Signaling theory and information asymmetry in online commerce. <i>Information and Management</i> , 2012, 49, 240-247.	6.5	247
5	The Effect of Web Site Perceptions on Initial Trust in the Owner Company. <i>International Journal of Electronic Commerce</i> , 2005, 10, 55-81.	3.0	161
6	Does Information Technology Training Really Matter? A Social Information Processing Analysis of Coworkers' Influence on IT Usage in the Workplace. <i>Journal of Management Information Systems</i> , 2005, 22, 153-192.	4.3	145
7	Service Quality in Software-as-a-Service: Developing the SaaS-Qual Measure and Examining Its Role in Usage Continuance. <i>Journal of Management Information Systems</i> , 2011, 28, 85-126.	4.3	128
8	How perceptions of intelligence and anthropomorphism affect adoption of personal intelligent agents. <i>Electronic Markets</i> , 2021, 31, 343.	8.1	94
9	Perceptual antecedents of user attitude in electronic commerce. <i>Data Base for Advances in Information Systems</i> , 2006, 37, 42-50.	1.7	84
10	The Role of the Sense of Community in the Sustainability of Social Network Sites. <i>International Journal of Electronic Commerce</i> , 2016, 20, 470-498.	3.0	57
11	Exploring contributions of public resources in social bookmarking systems. <i>Decision Support Systems</i> , 2009, 47, 245-253.	5.9	36
12	The impact of decision support system features on user overconfidence and risky behavior. <i>European Journal of Information Systems</i> , 2015, 24, 607-623.	9.2	26
13	Fulfillment of higher-order psychological needs through technology: The case of smart thermostats. <i>International Journal of Information Management</i> , 2020, 52, 102091.	17.5	22
14	The role of user perceptions of intelligence, anthropomorphism, and self-extension on continuance of use of personal intelligent agents. <i>European Journal of Information Systems</i> , 2023, 32, 601-622.	9.2	18
15	The Effect of Positive and Negative Signals on Perceived Deceptiveness of Websites in Online Markets. <i>Journal of Theoretical and Applied Electronic Commerce Research</i> , 2015, 10, 19-34.	5.7	11
16	An empirical examination of the sustainability of social bookmarking websites. <i>Information Systems and E-Business Management</i> , 2010, 8, 131-148.	3.7	8
17	Motivations and Contribution Behaviour in Social Bookmarking Systems: An Empirical Investigation. <i>Electronic Markets</i> , 2008, 18, 150-160.	8.1	7
18	Public contributions to private collective systems: the case of social bookmarking. <i>Internet Research</i> , 2013, 23, 183-203.	4.9	7

#	ARTICLE	IF	CITATIONS
19	Multi-Device Use: Understanding the Motivations behind Switching between Multiple Devices during a Task. International Journal of Human-Computer Interaction, 2020, 36, 1178-1193.	4.8	6
20	Commentary on Hunter's "Same technology, different outcome?". European Journal of Information Systems, 2010, 19, 704-706.	9.2	3
21	The effects of IT-related attributional style in voluntary technology training. Information Systems Management, 2018, 35, 220-233.	5.7	3
22	The impact of exposure to news about electronic government surveillance on concerns about government intrusion, privacy self-efficacy, and privacy protective behavior. Journal of Information Privacy and Security, 2016, 12, 56-67.	0.4	2
23	E-Marketing Is Getting Ambitious: Digging Deeper and Reaching Higher by Refining Our Assumptions. E-Service Journal, 2004, 3, 1-4.	0.6	0
24	Electronic Marketing. , 2007, , .		0
25	Contributions to Social Bookmarking Systems: Integration of Three Empirical Studies. , 2011, , 311-323.		0