

Richard L Priem

List of Publications by Year in descending order

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Version: 2024-02-01

48
papers

8,178
citations

117453

34
h-index

214527

47
g-index

48
all docs

48
docs citations

48
times ranked

4557
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Promoting Long-Term Shareholder Value by “Competing” for Essential Stakeholders: A New, Multisided Market Logic for Top Managers. <i>Academy of Management Perspectives</i> , 2022, 36, 93-110. | 4.3 | 16 |
| 2 | Consumer-CEO interaction as catalyst for business model innovation in established firms. <i>Journal of Business Research</i> , 2021, 131, 241-253. | 5.8 | 10 |
| 3 | Toward Becoming a Complete Teacher of Strategic Management. <i>Academy of Management Learning and Education</i> , 2018, 17, 374-388. | 1.6 | 16 |
| 4 | Demand-side strategy and business models: Putting value creation for consumers center stage. <i>Long Range Planning</i> , 2018, 51, 22-31. | 2.9 | 122 |
| 5 | Does One Size Fit All? Investigating Pay“Future Performance Relationships Over the “Seasons” of CEO Tenure. <i>Journal of Management</i> , 2017, 43, 864-891. | 6.3 | 38 |
| 6 | Is there a “Dark Side” to Monitoring? Board and Shareholder Monitoring Effects on M&A Performance Extremeness. <i>Strategic Management Journal</i> , 2017, 38, 2285-2297. | 4.7 | 55 |
| 7 | On Strategic Judgment. , 2017, , 489-518. | | 0 |
| 8 | Value creation through stakeholder synergy. <i>Strategic Management Journal</i> , 2016, 37, 314-329. | 4.7 | 327 |
| 9 | Setting new directions for the management discipline through family business research. <i>Journal of Family Business Strategy</i> , 2016, 7, 58-62. | 3.7 | 11 |
| 10 | Demand-side Perspectives in International Business: Themes and Future Directions. <i>Journal of International Management</i> , 2015, 21, 261-266. | 2.4 | 14 |
| 11 | Providing CEOs With Opportunities to Cheat. <i>Journal of Management</i> , 2015, 41, 1774-1797. | 6.3 | 70 |
| 12 | Exploring the Dynamics of Workgroup Fracture. <i>Journal of Management</i> , 2014, 40, 764-795. | 6.3 | 18 |
| 13 | How do CEOs matter? The moderating effects of CEO compensation and tenure on equity ownership in international joint ventures. <i>Journal of International Management</i> , 2013, 19, 138-151. | 2.4 | 19 |
| 14 | A Theoretical Explanation of the Cost Advantages of Multi-unit Franchising. <i>Journal of Marketing Channels</i> , 2013, 20, 52-72. | 0.4 | 19 |
| 15 | Toward Reimagining Strategy Research: Retrospection and Prospection on the 2011 AMR Decade Award Article. <i>Academy of Management Review</i> , 2013, 38, 471-489. | 7.4 | 150 |
| 16 | Achieving Demand-Side Synergy from Strategic Diversification: How Combining Mundane Assets Can Leverage Consumer Utilities. <i>Organization Science</i> , 2012, 23, 207-224. | 3.0 | 131 |
| 17 | Insights and New Directions from Demand-Side Approaches to Technology Innovation, Entrepreneurship, and Strategic Management Research. <i>Journal of Management</i> , 2012, 38, 346-374. | 6.3 | 266 |
| 18 | A Demand-side Perspective on Supply Chain Management. <i>Journal of Supply Chain Management</i> , 2012, 48, 7-13. | 7.2 | 131 |

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|----|--|-----|-----------|
| 19 | Decisions, Decisions! How Judgment Policy Studies Can Integrate Macro and Micro Domains in Management Research. <i>Journal of Management</i> , 2011, 37, 553-580. | 6.3 | 38 |
| 20 | The resource-based view revisited: Comparative firm advantage, willingness-based isolating mechanisms and competitive heterogeneity. <i>European Management Review</i> , 2010, 7, 91-100. | 2.2 | 24 |
| 21 | A Consumer Perspective on Value Creation. <i>Academy of Management Review</i> , 2007, 32, 219-235. | 7.4 | 590 |
| 22 | Do CEO Stock Options Prevent or Promote Fraudulent Financial Reporting?. <i>Academy of Management Journal</i> , 2006, 49, 483-500. | 4.3 | 212 |
| 23 | The Antecedents and Consequences of Top Management Fraud. <i>Journal of Management</i> , 2005, 31, 803-828. | 6.3 | 363 |
| 24 | CEO Tenure And Company Invention Under Differing Levels of Technological Dynamism. <i>Academy of Management Journal</i> , 2005, 48, 859-873. | 4.3 | 245 |
| 25 | A CEO-Adviser Model of Strategic Decision Making. <i>Journal of Management</i> , 2005, 31, 680-699. | 6.3 | 106 |
| 26 | A taxonomy of the uncertainty sources perceived by public sector managers in hong kong. <i>International Journal of Organization Theory and Behavior</i> , 2004, 7, 1-21. | 0.5 | 3 |
| 27 | Chief executive scanning emphases, environmental dynamism, and manufacturing firm performance. <i>Strategic Management Journal</i> , 2003, 24, 725-744. | 4.7 | 359 |
| 28 | Venture Creation and the Enterprising Individual: A Review and Synthesis. <i>Journal of Management</i> , 2003, 29, 379-399. | 6.3 | 104 |
| 29 | Explicitly Articulated Strategy and Firm Performance Under Alternative Levels of Centralization. <i>Journal of Management</i> , 2002, 28, 611-627. | 6.3 | 120 |
| 30 | Executives'™ Perceptions of Uncertainty Sources: A Numerical Taxonomy and Underlying Dimensions. <i>Journal of Management</i> , 2002, 28, 725-746. | 6.3 | 58 |
| 31 | Is the Resource-Based "View" a Useful Perspective for Strategic Management Research?. <i>Academy of Management Review</i> , 2001, 26, 22. | 7.4 | 665 |
| 32 | Is the Resource-Based "View" a Useful Perspective for Strategic Management Research?. <i>Academy of Management Review</i> , 2001, 26, 22-40. | 7.4 | 1,558 |
| 33 | Tautology in the Resource-Based View and the Implications of Externally Determined Resource Value: Further Comments. <i>Academy of Management Review</i> , 2001, 26, 57-66. | 7.4 | 535 |
| 34 | The performance effects of human resource managers' and other middle managers' involvement in strategy making under different business-level strategies: the case in Hong Kong. <i>International Journal of Human Resource Management</i> , 2001, 12, 1325-1346. | 3.3 | 20 |
| 35 | Is Organization Theory Obvious to Practitioners? A Test of One Established Theory. <i>Organization Science</i> , 2000, 11, 509-524. | 3.0 | 81 |
| 36 | Industrialization and Values Evolution: The Case of Hong Kong and Guangzhou, China. <i>Asia Pacific Journal of Management</i> , 2000, 17, 473-492. | 2.9 | 41 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 37 | Inherent Limitations of Demographic Proxies in Top Management Team Heterogeneity Research. <i>Journal of Management</i> , 1999, 25, 935-953. | 6.3 | 281 |
| 38 | Alderson's transvection and Porter's value system: a comparison of two independently developed theories. <i>Journal of Management History</i> , 1997, 3, 145-165. | 0.1 | 13 |
| 39 | Top Management Team Characteristics and Corporate Illegal Activity. <i>Academy of Management Review</i> , 1995, 20, 138-170. | 7.4 | 197 |
| 40 | Consensus-Performance Research: Theoretical and Empirical Extensions. <i>Journal of Management Studies</i> , 1995, 32, 401-417. | 6.0 | 74 |
| 41 | Rationality in Strategic Decision Processes, Environmental Dynamism and Firm Performance. <i>Journal of Management</i> , 1995, 21, 913-929. | 6.3 | 273 |
| 42 | Structured Conflict and Consensus Outcomes in Group Decision Making. <i>Journal of Management</i> , 1995, 21, 691-710. | 6.3 | 106 |
| 43 | Top Management Team Characteristics and Corporate Illegal Activity. <i>Academy of Management Review</i> , 1995, 20, 138. | 7.4 | 58 |
| 44 | Executive Judgment, Organizational Congruence, and Firm Performance. <i>Organization Science</i> , 1994, 5, 421-437. | 3.0 | 116 |
| 45 | Exploring strategic judgment: Methods for testing the assumptions of prescriptive contingency theories. <i>Strategic Management Journal</i> , 1994, 15, 311-324. | 4.7 | 96 |
| 46 | An application of metric conjoint analysis for the evaluation of top managers' individual strategic decision making processes: A research note. <i>Strategic Management Journal</i> , 1992, 13, 143-151. | 4.7 | 75 |
| 47 | Process and Outcome Expectations for the Dialectical Inquiry, Devil's Advocacy, and Consensus Techniques of Strategic Decision Making. <i>Group & Organization Studies</i> , 1991, 16, 206-225. | 0.7 | 111 |
| 48 | Top management team group factors, consensus, and firm performance. <i>Strategic Management Journal</i> , 1990, 11, 469-478. | 4.7 | 243 |