

# Alexander Todorov

## List of Publications by Year in descending order

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135  
papers

16,211  
citations

26630

56  
h-index

17105

122  
g-index

140  
all docs

140  
docs citations

140  
times ranked

8069  
citing authors

#	ARTICLE	IF	CITATIONS
1	First Impressions. Psychological Science, 2006, 17, 592-598.	3.3	1,773
2	The functional basis of face evaluation. Proceedings of the National Academy of Sciences of the United States of America, 2008, 105, 11087-11092.	7.1	1,342
3	Inferences of Competence from Faces Predict Election Outcomes. Science, 2005, 308, 1623-1626.	12.6	1,223
4	Social Attributions from Faces: Determinants, Consequences, Accuracy, and Functional Significance. Annual Review of Psychology, 2015, 66, 519-545.	17.7	675
5	Body Cues, Not Facial Expressions, Discriminate Between Intense Positive and Negative Emotions. Science, 2012, 338, 1225-1229.	12.6	598
6	Evaluating Faces on Trustworthiness After Minimal Time Exposure. Social Cognition, 2009, 27, 813-833.	0.9	546
7	Understanding evaluation of faces on social dimensions. Trends in Cognitive Sciences, 2008, 12, 455-460.	7.8	525
8	Elected in 100 milliseconds: Appearance-Based Trait Inferences and Voting. Journal of Nonverbal Behavior, 2010, 34, 83-110.	1.0	455
9	Implicit Trustworthiness Decisions: Automatic Coding of Face Properties in the Human Amygdala. Journal of Cognitive Neuroscience, 2007, 19, 1508-1519.	2.3	429
10	Predicting political elections from rapid and unreflective face judgments. Proceedings of the National Academy of Sciences of the United States of America, 2007, 104, 17948-17953.	7.1	364
11	Evaluating face trustworthiness: a model based approach. Social Cognitive and Affective Neuroscience, 2008, 3, 119-127.	3.0	321
12	The efficiency of binding spontaneous trait inferences to actors' faces. Journal of Experimental Social Psychology, 2003, 39, 549-562.	2.2	286
13	Evaluating Faces on Trustworthiness. Annals of the New York Academy of Sciences, 2008, 1124, 208-224.	3.8	279
14	Shared perceptual basis of emotional expressions and trustworthiness impressions from faces.. Emotion, 2009, 9, 128-133.	1.8	269
15	Structural resemblance to emotional expressions predicts evaluation of emotionally neutral faces.. Emotion, 2009, 9, 260-264.	1.8	238
16	Spontaneous trait inferences are bound to actors' faces: Evidence from a false recognition paradigm.. Journal of Personality and Social Psychology, 2002, 83, 1051-1065.	2.8	231
17	Fooled by first impressions? Reexamining the diagnostic value of appearance-based inferences. Journal of Experimental Social Psychology, 2010, 46, 315-324.	2.2	225
18	Social attributions from faces bias human choices. Trends in Cognitive Sciences, 2014, 18, 566-570.	7.8	212

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19	How Do You Say "Hello"? Personality Impressions from Brief Novel Voices. PLoS ONE, 2014, 9, e90779.	2.5	205
20	Spontaneous retrieval of affective person knowledge in face perception. Neuropsychologia, 2007, 45, 163-173.	1.6	178
21	Probability as a psychological distance: Construal and preferences. Journal of Experimental Social Psychology, 2007, 43, 473-482.	2.2	176
22	Validation of data-driven computational models of social perception of faces.. Emotion, 2013, 13, 724-738.	1.8	169
23	Reverse Correlating Social Face Perception. Social Psychological and Personality Science, 2012, 3, 562-571.	3.9	166
24	The role of the amygdala in implicit evaluation of emotionally neutral faces. Social Cognitive and Affective Neuroscience, 2008, 3, 303-312.	3.0	152
25	The social evaluation of faces: a meta-analysis of functional neuroimaging studies. Social Cognitive and Affective Neuroscience, 2013, 8, 285-299.	3.0	149
26	The illusion of knowledge: When more information reduces accuracy and increases confidence. Organizational Behavior and Human Decision Processes, 2007, 103, 277-290.	2.5	143
27	Brain systems for assessing the affective value of faces. Philosophical Transactions of the Royal Society B: Biological Sciences, 2011, 366, 1660-1670.	4.0	143
28	Distributed representations of dynamic facial expressions in the superior temporal sulcus. Journal of Vision, 2010, 10, 11-11.	0.3	141
29	The Heuristic-Systematic Model of Social Information Processing. , 2002, , 195-212.		138
30	Holistic person processing: Faces with bodies tell the whole story.. Journal of Personality and Social Psychology, 2012, 103, 20-37.	2.8	135
31	What Is Typical Is Good. Psychological Science, 2015, 26, 39-47.	3.3	135
32	Attributions on the brain: Neuro-imaging dispositional inferences, beyond theory of mind. NeuroImage, 2005, 28, 763-769.	4.2	134
33	The Person Reference Process in Spontaneous Trait Inferences.. Journal of Personality and Social Psychology, 2004, 87, 482-493.	2.8	133
34	Misleading First Impressions. Psychological Science, 2014, 25, 1404-1417.	3.3	130
35	Nonlinear Amygdala Response to Face Trustworthiness: Contributions of High and Low Spatial Frequency Information. Journal of Cognitive Neuroscience, 2009, 21, 519-528.	2.3	120
36	The neural dynamics of updating person impressions. Social Cognitive and Affective Neuroscience, 2013, 8, 623-631.	3.0	120

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37	Modeling Social Perception of Faces [Social Sciences]. IEEE Signal Processing Magazine, 2011, 28, 117-122.	5.6	112
38	A Statistical Model of Facial Attractiveness. Psychological Science, 2011, 22, 1183-1190.	3.3	104
39	Reading trustworthiness in faces without recognizing faces. Cognitive Neuropsychology, 2008, 25, 395-410.	1.1	101
40	Robust learning of affective trait associations with faces when the hippocampus is damaged, but not when the amygdala and temporal pole are damaged. Social Cognitive and Affective Neuroscience, 2008, 3, 195-203.	3.0	88
41	Believe It or Not: On the Possibility of Suspending Belief. Psychological Science, 2005, 16, 566-571.	3.3	87
42	Unconscious evaluation of faces on social dimensions.. Journal of Experimental Psychology: General, 2012, 141, 715-727.	2.1	87
43	Generalization of Affective Learning About Faces to Perceptually Similar Faces. Psychological Science, 2010, 21, 779-785.	3.3	82
44	Republicans Prefer Republican-Looking Leaders. Social Psychological and Personality Science, 2012, 3, 605-613.	3.9	82
45	Diagnostic Value Underlies Asymmetric Updating of Impressions in the Morality and Ability Domains. Journal of Neuroscience, 2013, 33, 19406-19415.	3.6	82
46	The Dorsomedial Prefrontal Cortex Plays a Causal Role in Integrating Social Impressions from Faces and Verbal Descriptions. Cerebral Cortex, 2016, 26, 156-165.	2.9	81
47	Statistical learning shapes face evaluation. Nature Human Behaviour, 2017, 1, .	12.0	80
48	Predicting Election Outcomes from Positive and Negative Trait Assessments of Candidate Images. Political Psychology, 2010, 31, 41-58.	3.6	78
49	Social judgments from faces. Current Opinion in Neurobiology, 2013, 23, 373-380.	4.2	77
50	Stimulus generalization as a mechanism for learning to trust. Proceedings of the National Academy of Sciences of the United States of America, 2018, 115, E1690-E1697.	7.1	77
51	Contributions of facial expressions and body language to the rapid perception of dynamic emotions. Cognition and Emotion, 2016, 30, 939-952.	2.0	76
52	The amygdala and FFA track both social and non-social face dimensions. Neuropsychologia, 2010, 48, 3596-3605.	1.6	70
53	Data-driven approaches in the investigation of social perception. Philosophical Transactions of the Royal Society B: Biological Sciences, 2016, 371, 20150367.	4.0	67
54	Toward socially inspired social neuroscience. Brain Research, 2006, 1079, 76-85.	2.2	63

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55	The development of race-based perceptual categorization: skin color dominates early category judgments. <i>Developmental Science</i> , 2015, 18, 469-483.	2.4	62
56	A neural basis for the effect of candidate appearance on election outcomes. <i>Social Cognitive and Affective Neuroscience</i> , 2008, 3, 344-352.	3.0	61
57	Data-driven Methods for Modeling Social Perception. <i>Social and Personality Psychology Compass</i> , 2011, 5, 775-791.	3.7	61
58	The role of the amygdala in face perception and evaluation. <i>Motivation and Emotion</i> , 2012, 36, 16-26.	1.3	61
59	The Obligatory Nature of Holistic Processing of Faces in Social Judgments. <i>Perception</i> , 2010, 39, 514-532.	1.2	60
60	Amygdala and dorsomedial prefrontal cortex responses to appearance-based and behavior-based person impressions. <i>Social Cognitive and Affective Neuroscience</i> , 2011, 6, 572-581.	3.0	59
61	Common Neural Mechanisms for the Evaluation of Facial Trustworthiness and Emotional Expressions as Revealed by Behavioral Adaptation. <i>Perception</i> , 2010, 39, 931-941.	1.2	55
62	Task-invariant Brain Responses to the Social Value of Faces. <i>Journal of Cognitive Neuroscience</i> , 2011, 23, 2766-2781.	2.3	53
63	Revealing Hidden Gender Biases in Competence Impressions of Faces. <i>Psychological Science</i> , 2019, 30, 65-79.	3.3	53
64	Two Faces Are Better Than One: Eliminating False Trait Associations With Faces. <i>Social Cognition</i> , 2009, 27, 222-248.	0.9	52
65	Competence ratings in US predict presidential election outcomes in Bulgaria. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 771-775.	2.2	52
66	Differential neural responses to faces physically similar to the self as a function of their valence. <i>NeuroImage</i> , 2010, 49, 1690-1698.	4.2	49
67	Criminal stereotypes in the courtroom: Facial tattoos affect guilt and punishment differently.. <i>Psychology, Public Policy, and Law</i> , 2013, 19, 466-478.	1.2	49
68	When physical similarity matters: Mechanisms underlying affective learning generalization to the evaluation of novel faces. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 661-669.	2.2	48
69	Robust Selectivity for Faces in the Human Amygdala in the Absence of Expressions. <i>Journal of Cognitive Neuroscience</i> , 2013, 25, 2086-2106.	2.3	46
70	For Your Local Eyes Only: Culture-Specific Face Typicality Influences Perceptions of Trustworthiness. <i>Perception</i> , 2017, 46, 914-928.	1.2	45
71	Spontaneous trait inferences are bound to actors' faces: evidence from a false recognition paradigm. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 1051-65.	2.8	45
72	Gender biases in impressions from faces: Empirical studies and computational models.. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 323-342.	2.1	44

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73	Effects of Gender and Personality on First Impression. PLoS ONE, 2015, 10, e0135529.	2.5	43
74	Representations of individuals in ventral temporal cortex defined by faces and biographies. Neuropsychologia, 2013, 51, 2100-2108.	1.6	41
75	Valuing Money and Things: Why a \$20 Item Can Be Worth More and Less Than \$20. Management Science, 2010, 56, 816-830.	4.1	38
76	Economic status cues from clothes affect perceived competence from faces. Nature Human Behaviour, 2020, 4, 287-293.	12.0	37
77	Chapter 4 Shallow Cues With Deep Effects: Trait Judgments From Faces and Voting Decisions. , 2009, , 73-99.		37
78	The Robustness of Learning about the Trustworthiness of Other People. Social Cognition, 2015, 33, 368-386.	0.9	35
79	Evaluating Faces on Social Dimensions. , 2011, , 54-76.		35
80	Inferring the preferences of others from spontaneous, low-emotional facial expressions. Journal of Experimental Social Psychology, 2010, 46, 1109-1113.	2.2	34
81	Automatic Prediction of Facial Trait Judgments: Appearance vs. Structural Models. PLoS ONE, 2011, 6, e23323.	2.5	33
82	Neural dissociations between meaningful and mere inconsistency in impression updating. Social Cognitive and Affective Neuroscience, 2016, 11, 1489-1500.	3.0	30
83	The determinants of consciousness of human faces. Nature Human Behaviour, 2018, 2, 194-199.	12.0	30
84	A policy maker's dilemma: Preventing terrorism or preventing blame. Organizational Behavior and Human Decision Processes, 2011, 115, 25-34.	2.5	29
85	Response to Bonnefon et al.: Limited "kernels of truth" in facial inferences. Trends in Cognitive Sciences, 2015, 19, 422-423.	7.8	28
86	Communication effects on memory and judgment. European Journal of Social Psychology, 2002, 32, 531-546.	2.4	27
87	Memory for faces: the effect of facial appearance and the context in which the face is encountered. Psychological Research, 2015, 79, 308-317.	1.7	26
88	Republican Voters Prefer Candidates Who Have Conservative-Looking Faces: New Evidence From Exit Polls. Political Psychology, 2018, 39, 1157-1171.	3.6	26
89	Personality at Face Value: Facial Appearance Predicts Self and Other Personality Judgments among Strangers and Spouses. Journal of Nonverbal Behavior, 2014, 38, 259-277.	1.0	25
90	The structure and perceptual basis of social judgments from faces. Advances in Experimental Social Psychology, 2021, 63, 189-245.	3.3	25

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91	Loud and unclear: Intense real-life vocalizations during affective situations are perceptually ambiguous and contextually malleable.. Journal of Experimental Psychology: General, 2019, 148, 1842-1848.	2.1	25
92	Graded representations of emotional expressions in the left superior temporal sulcus. Frontiers in Systems Neuroscience, 2010, 4, 6.	2.5	24
93	Quantifying idiosyncratic and shared contributions to judgment. Behavior Research Methods, 2020, 52, 1428-1444.	4.0	24
94	Deep models of superficial face judgments. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, e2115228119.	7.1	24
95	Thrill of victory or agony of defeat? Perceivers fail to utilize information in facial movements.. Emotion, 2015, 15, 791-797.	1.8	23
96	Interfering with activity in the dorsomedial prefrontal cortex via TMS affects social impressions updating. Cognitive, Affective and Behavioral Neuroscience, 2016, 16, 626-634.	2.0	23
97	Physical Strength as a Cue to Dominance. Personality and Social Psychology Bulletin, 2016, 42, 1603-1616.	3.0	20
98	Modelling perceptions of criminality and remorse from faces using a data-driven computational approach. Cognition and Emotion, 2017, 31, 1431-1443.	2.0	18
99	Context Effects in National Health Surveys. Public Opinion Quarterly, 2000, 64, 65-76.	1.6	17
100	I care, even after the first impression: Facial appearance-based evaluations in healthcare context. Social Science and Medicine, 2017, 182, 68-72.	3.8	17
101	Implicit emotion perception in schizophrenia. Journal of Psychiatric Research, 2015, 71, 112-119.	3.1	16
102	The Accessibility and Applicability of Knowledge. Public Opinion Quarterly, 2000, 64, 429-451.	1.6	15
103	The biasing effects of appearances go beyond physical attractiveness and mating motives. Behavioral and Brain Sciences, 2017, 40, e38.	0.7	14
104	Robust effects of affective person learning on evaluation of faces.. Journal of Personality and Social Psychology, 2018, 114, 516-528.	2.8	13
105	Accuracy of Inferring Self- and Other-Preferences from Spontaneous Facial Expressions. Journal of Nonverbal Behavior, 2012, 36, 227-233.	1.0	12
106	Normal face-based judgements of social characteristics despite severely impaired holistic face processing. Visual Cognition, 2012, 20, 865-882.	1.6	11
107	Cognitive procedures for correcting proxy-response biases in surveys. Applied Cognitive Psychology, 2003, 17, 215-224.	1.6	10
108	Automated Prediction of Preferences Using Facial Expressions. PLoS ONE, 2014, 9, e87434.	2.5	10

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109	Contributions of shape and reflectance information to social judgments from faces. <i>Vision Research</i> , 2019, 165, 131-142.	1.4	10
110	Implicit Impressions. , 2006, , 362-392.		10
111	Communication context, explanation, and social judgment. <i>European Journal of Social Psychology</i> , 2000, 30, 199-209.	2.4	9
112	A Flexible Neural Representation of Faces in the Human Brain. <i>Cerebral Cortex Communications</i> , 2020, 1, tgaa055.	1.6	9
113	Learning the affective value of people: More than affect-based mechanisms. <i>Acta Psychologica</i> , 2020, 203, 103011.	1.5	9
114	The eye wants what the heart wants: Female face preferences are related to partner personality preferences.. <i>Journal of Experimental Psychology: Human Perception and Performance</i> , 2020, 46, 1328-1343.	0.9	9
115	Differences in Emotion Recognition From Body and Face Cues Between Deaf and Hearing Individuals. <i>Multisensory Research</i> , 2019, 32, 499-519.	1.1	9
116	Eye-gaze and arrow cues influence elementary sound perception. <i>Proceedings of the Royal Society B: Biological Sciences</i> , 2011, 278, 1997-2004.	2.6	8
117	The Least Likely Act. <i>Social Psychological and Personality Science</i> , 2012, 3, 760-766.	3.9	8
118	Person information facilitates memory for face identity. <i>Psychological Research</i> , 2019, 83, 1817-1824.	1.7	8
119	Pain and satisfaction: healthcare providers's facial appearance matters. <i>Psychological Research</i> , 2021, 85, 1706-1712.	1.7	7
120	A neuronal social trait space for first impressions in the human amygdala and hippocampus. <i>Molecular Psychiatry</i> , 2022, 27, 3501-3509.	7.9	7
121	What can the study of first impressions tell us about attitudinal ambivalence and paranoia in schizophrenia?. <i>Psychiatry Research</i> , 2016, 238, 86-92.	3.3	5
122	Behavioral and Neural Adaptation in Approach Behavior. <i>Journal of Cognitive Neuroscience</i> , 2018, 30, 885-897.	2.3	5
123	Did you see it? Robust individual differences in the speed with which meaningful visual stimuli break suppression. <i>Cognition</i> , 2021, 211, 104638.	2.2	5
124	Automatic point-based facial trait judgments evaluation. , 2010, , .		4
125	Task Modulation of Single-Neuron Activity in the Human Amygdala and Hippocampus. <i>ENeuro</i> , 2022, 9, ENEURO.0398-21.2021.	1.9	4
126	Another Look at Reasoning Experiments: Rationality, Normative Models and Conversational Factors. <i>Journal for the Theory of Social Behaviour</i> , 1997, 27, 387-417.	1.2	3



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127	Reprint of: The amygdala and FFA track both social and non-social face dimensions. <i>Neuropsychologia</i> , 2011, 49, 630-639.	1.6	3
128	The shape of novel objects contributes to shared impressions. <i>Journal of Vision</i> , 2017, 17, 14.	0.3	3
129	Violence Exposure Is Associated With Atypical Appraisal of Threat Among Women: An EEG Study. <i>Frontiers in Psychology</i> , 2020, 11, 576852.	2.1	3
130	Psychologists seek the unexpected, not the negative, to provoke innovative theory construction. <i>Behavioral and Brain Sciences</i> , 2004, 27, 331-332.	0.7	2
131	On the richness and limitations of dimensional models of social perception. <i>Behavioral and Brain Sciences</i> , 2009, 32, 402-403.	0.7	2
132	The Role of Facial Regions in Evaluating Social Dimensions. <i>Lecture Notes in Computer Science</i> , 2012, , 210-219.	1.3	2
133	The Cognitive and Neural Basis of Impression Formation. , 2013, , .		1
134	The Look that Binds: Partner-Directed Altruistic Motivation and Biased Perception in Married Couples. <i>Journal of Nonverbal Behavior</i> , 2015, 39, 165-179.	1.0	0
135	Flexible updating of beliefs in order to forgive. <i>Nature Human Behaviour</i> , 2018, 2, 722-723.	12.0	0