

# Stuart M Schmidt

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11506939/publications.pdf>

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17  
papers

2,011  
citations

933264

10  
h-index

1058333

14  
g-index

17  
all docs

17  
docs citations

17  
times ranked

765  
citing authors

#	ARTICLE	IF	CITATIONS
1	Expatriate and Omani Workplace Relationships and Individual Performance. , 2013, , 228-250.		0
2	Leadership tactics: enabling quality social exchange and organizational citizenship behavior. Organization Management Journal, 2011, 8, 229-241.	0.5	15
3	Upward Impression Management: Goals, Influence Strategies, and Consequences. Human Relations, 1995, 48, 147-167.	3.8	95
4	The Structure of Leader Influence. Journal of Cross-Cultural Psychology, 1992, 23, 251-264.	1.0	60
5	Organization Life: Initiating Change and Being Appreciated. Interfaces, 1992, 22, 109-111.	1.6	2
6	Organization Life: There Is More to Work than Working. Interfaces, 1991, 21, 48-52.	1.6	4
7	Upward-Influence Styles: Relationship with Performance Evaluations, Salary, and Stress. Administrative Science Quarterly, 1988, 33, 528.	4.8	340
8	Managers' Pursuit of Individual and Organizational Goals. Human Relations, 1984, 37, 781-794.	3.8	73
9	Patterns of managerial influence: Shotgun managers, tacticians, and bystanders. Organizational Dynamics, 1984, 12, 58-67.	1.6	124
10	The Conflict Carousel: A Contingency Approach to Conflict Management. , 1982, , 37-59.		5
11	Intraorganizational influence tactics: Explorations in getting one's way.. Journal of Applied Psychology, 1980, 65, 440-452.	4.2	1,000
12	Client-Oriented Evaluation of Public Agency Effectiveness. Administration and Society, 1977, 8, 403-422.	1.2	3
13	An Application of a "Political Economy" Approach To Effectiveness. Administration and Society, 1976, 7, 455-473.	1.2	3
14	Superior-Subordinate Relations: Leadership and Headship. Human Relations, 1975, 28, 279-294.	3.8	27
15	Factor Similarity of Personality Across Private and Military Samples: An Analysis of the Personality/Attitude Schedule. Journal of Psychology: Interdisciplinary and Applied, 1973, 83, 215-226.	0.9	0
16	Conflict: Toward Conceptual Clarity. Administrative Science Quarterly, 1972, 17, 359.	4.8	210
17	Managerial Attitudes of Greeks: The Roles of Culture and Industrialization. Administrative Science Quarterly, 1972, 17, 265.	4.8	50