

David Gefen

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11504823/publications.pdf>

Version: 2024-02-01

60
papers

15,682
citations

201575

27
h-index

175177

52
g-index

61
all docs

61
docs citations

61
times ranked

7225
citing authors

#	ARTICLE	IF	CITATIONS
1	E-commerce: the role of familiarity and trust. <i>Omega</i> , 2000, 28, 725-737.	3.6	2,099
2	Structural Equation Modeling and Regression: Guidelines for Research Practice. <i>Communications of the Association for Information Systems</i> , 0, 4, .	0.7	1,904
3	Building Effective Online Marketplaces with Institution-Based Trust. <i>Information Systems Research</i> , 2004, 15, 37-59.	2.2	1,707
4	Gender Differences in the Perception and Use of E-Mail: An Extension to the Technology Acceptance Model. <i>MIS Quarterly: Management Information Systems</i> , 1997, 21, 389.	3.1	1,479
5	Consumer trust in B2C e-Commerce and the importance of social presence: experiments in e-Products and e-Services. <i>Omega</i> , 2004, 32, 407-424.	3.6	1,271
6	Some antecedents and effects of trust in virtual communities. <i>Journal of Strategic Information Systems</i> , 2002, 11, 271-295.	3.3	1,037
7	The impact of personal dispositions on information sensitivity, privacy concern and trust in disclosing health information online. <i>Decision Support Systems</i> , 2010, 49, 138-150.	3.5	646
8	Encouraging Citizen Adoption of e-Government by Building Trust. <i>Electronic Markets</i> , 2002, 12, 157-162.	4.4	626
9	Customer Loyalty in E-Commerce. <i>Journal of the Association for Information Systems</i> , 2002, 3, 27-53.	2.4	617
10	Validation in Information Systems Research: A State-of-the-Art Assessment. <i>MIS Quarterly: Management Information Systems</i> , 2001, 25, 1.	3.1	601
11	Reflections on the dimensions of trust and trustworthiness among online consumers. <i>Data Base for Advances in Information Systems</i> , 2002, 33, 38-53.	1.0	537
12	Psychological Contract Violation in Online Marketplaces: Antecedents, Consequences, and Moderating Role. <i>Information Systems Research</i> , 2005, 16, 372-399.	2.2	439
13	A Research Agenda for Trust in Online Environments. <i>Journal of Management Information Systems</i> , 2008, 24, 275-286.	2.1	341
14	TAM or Just Plain Habit. <i>Journal of Organizational and End User Computing</i> , 2003, 15, 1-13.	1.6	297
15	Do context and personality matter? Trust and privacy concerns in disclosing private information online. <i>Information and Management</i> , 2016, 53, 1-21.	3.6	275
16	What Makes an ERP Implementation Relationship Worthwhile: Linking Trust Mechanisms and ERP Usefulness. <i>Journal of Management Information Systems</i> , 2004, 21, 263-288.	2.1	245
17	The impact of developer responsiveness on perceptions of usefulness and ease of use. <i>Data Base for Advances in Information Systems</i> , 1998, 29, 35-49.	1.0	166
18	On the Need to Include National Culture as a Central Issue in E-Commerce Trust Beliefs. <i>Journal of Global Information Management</i> , 2006, 14, 1-30.	1.4	155

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19	Cultural Diversity and Trust in IT Adoption. Journal of Global Information Management, 2005, 13, 54-78.	1.4	134
20	The role of privacy assurance mechanisms in building trust and the moderating role of privacy concern. European Journal of Information Systems, 2015, 24, 624-644.	5.5	118
21	The Boundaries of Trust and Risk: The Quadratic Moderating Role of Institutional Structures. Information Systems Research, 2012, 23, 940-959.	2.2	117
22	Nurturing clients' trust to encourage engagement success during the customization of ERP systems. Omega, 2002, 30, 287-299.	3.6	111
23	If you spoke as she does, sir, instead of the way you do. Data Base for Advances in Information Systems, 2005, 36, 78-92.	1.0	107
24	A Multi-Level Approach to Measuring the Benefits of an Erp System in Manufacturing Firms. Information Systems Management, 2005, 22, 18-25.	3.2	96
25	A semantic measure of online review helpfulness and the importance of message entropy. Decision Support Systems, 2019, 125, 113117.	3.5	55
26	IT acceptance. Data Base for Advances in Information Systems, 2003, 34, 25-40.	1.0	50
27	Social identity and trust in internet-based voting adoption. Government Information Quarterly, 2018, 35, 195-209.	4.0	48
28	What makes the competitive contribution of ERP strategic. Data Base for Advances in Information Systems, 2008, 39, 33-49.	1.0	29
29	Organizational IT Maturity (OITM): A Measure of Organizational Readiness and Effectiveness to Obtain Value from Its Information Technology. Information Systems Management, 2012, 29, 148-160.	3.2	29
30	The Dual Role of Trust in System Use. Journal of Computer Information Systems, 2013, 54, 2-10.	2.0	29
31	How project description length and expected duration affect bidding and project success in crowdsourcing software development. Journal of Systems and Software, 2016, 116, 75-84.	3.3	29
32	A Guide to Text Analysis with Latent Semantic Analysis in R with Annotated Code Studying Online Reviews and the Stack Exchange Community. Communications of the Association for Information Systems, 0, 41, 450-496.	0.7	29
33	Leadership and justice: Increasing non participating users' assessment of an IT through passive participation. Information and Management, 2008, 45, 507-512.	3.6	19
34	Understanding Trust in IT Artifacts. Data Base for Advances in Information Systems, 2014, 45, 30-50.	1.0	16
35	Identifying patterns in medical records through latent semantic analysis. Communications of the ACM, 2018, 61, 72-77.	3.3	16
36	Vive la Différence. International Journal of E-Collaboration, 2007, 3, 1-15.	0.4	15

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37	Associations of Job Strain, Stressful Life Events, and Social Strain With Coronary Heart Disease in the Women's Health Initiative Observational Study. <i>Journal of the American Heart Association</i> , 2021, 10, e017780.	1.6	14
38	On the Use of Neurophysiological Tools in IS Research: Developing a Research Agenda for NeuroIS. <i>SSRN Electronic Journal</i> , 0, , .	0.4	13
39	Why the first provider takes it all: the consequences of a low trust culture on pricing and ratings in online sourcing markets. <i>European Journal of Information Systems</i> , 2013, 22, 604-618.	5.5	12
40	Why trustworthiness in an IT vendor is important even after the vendor left: IT is accepting the message and not just the messenger that is important. <i>Omega</i> , 2014, 44, 111-125.	3.6	10
41	Exploring the relative impact of biological sex and masculinity's femininity values on information technology use. <i>Behaviour and Information Technology</i> , 2017, 36, 178-193.	2.5	10
42	Gazing at the stars is not enough, look at the specific word entropy, too!. <i>Information and Management</i> , 2020, 57, 103388.	3.6	9
43	Oxytocin, trust, and trustworthiness: The moderating role of music.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2017, 10, 1-8.	0.4	7
44	Governmental intervention in Hospital Information Exchange (HIE) diffusion: a quasi-experimental ARIMA interrupted time series analysis of monthly HIE patient penetration rates. <i>European Journal of Information Systems</i> , 2019, 28, 627-645.	5.5	7
45	Trust and Distrust as Artifacts of Language: A Latent Semantic Approach to Studying Their Linguistic Correlates. <i>Frontiers in Psychology</i> , 2020, 11, 561.	1.1	7
46	Managing IT professional turnover. <i>Communications of the ACM</i> , 2021, 64, 72-77.	3.3	7
47	Quantifying the web browser ecosystem. <i>PLoS ONE</i> , 2017, 12, e0179281.	1.1	7
48	ICIS Panel Summary: Should Institutional Trust Matter in Information Systems Research?. <i>Communications of the Association for Information Systems</i> , 2006, 17, .	0.7	6
49	Adding background music as new stimuli of interest to information systems research. <i>European Journal of Information Systems</i> , 2018, 27, 46-61.	5.5	6
50	Trustworthiness and the Adoption of Business Analytics. <i>Information Systems Management</i> , 2021, 38, 185-199.	3.2	6
51	The Philosopher's Corner. <i>Data Base for Advances in Information Systems</i> , 2019, 50, 9-17.	1.0	4
52	On the Need to Include National Culture as a Central Issue in E-Commerce Trust Beliefs. <i>Advances in Global Information Management</i> , 2009, , 185-208.	0.0	2
53	A case study of applying text analysis to identify possible adverse drug interactions: The case of Adalat (Nifedipine). <i>Health Informatics Journal</i> , 2020, 26, 1455-1464.	1.1	1
54	Exploration of A Design Battle Using Latent Semantic Analysis. <i>Proceedings - Academy of Management</i> , 2018, 2018, 17456.	0.0	1

#	ARTICLE	IF	CITATIONS
55	Antecedents of Trust in Online Communities. , 2009, , 160-163.		1
56	Promises and Challenges of Medical Patient Healthcare Portals in Underserved Communities. Advances in Medical Technologies and Clinical Practice Book Series, 2020, , 219-251.	0.3	1
57	Doing a Doctorate in BISE in Germany, Austria and Switzerland? A Debate on the Why, What and How. Business and Information Systems Engineering, 2019, 61, 759-766.	4.0	0
58	Challenges Implementing Telemedicine at Children's Hospital of Philadelphia (CHOP). , 2021, , 50-64.		0
59	Promises and Challenges of Medical Patient Healthcare Portals in Underserved Communities. , 2022, , 505-537.		0
60	Challenges Implementing Telemedicine at Children's Hospital of Philadelphia (CHOP). Advances in Medical Technologies and Clinical Practice Book Series, 2020, , 252-266.	0.3	0