

Miriam Erez

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

42
papers

5,998
citations

31
h-index

43
g-index

43
ext. papers

6,769
ext. citations

6
avg, IF

5.82
L-index

#	Paper	IF	Citations
42	Cross-cultural organizational behavior. <i>Annual Review of Psychology</i> , 2007 , 58, 479-514	26.1	735
41	Culture and international business: recent advances and their implications for future research. <i>Journal of International Business Studies</i> , 2005 , 36, 357-378	8.5	731
40	Culture, Self-Identity, and Work 1993 ,		515
39	The Determinants of Goal Commitment. <i>Academy of Management Review</i> , 1988 , 13, 23-39	5.9	421
38	Do personal characteristics and cultural values that promote innovation, quality, and efficiency compete or complement each other?. <i>Journal of Organizational Behavior</i> , 2004 , 25, 175-199	6.9	417
37	A Dynamic, Multi-Level Model of Culture: From the Micro Level of the Individual to the Macro Level of a Global Culture. <i>Applied Psychology</i> , 2004 , 53, 583-598	4.3	318
36	A Dialectic Perspective on Innovation: Conflicting Demands, Multiple Pathways, and Ambidexterity. <i>Industrial and Organizational Psychology</i> , 2009 , 2, 305-337	0.5	269
35	Resolving scientific disputes by the joint design of crucial experiments by the antagonists: Application to the Erez/Platham dispute regarding participation in goal setting.. <i>Journal of Applied Psychology</i> , 1988 , 73, 753-772	7.4	223
34	The Effect of Conformist and Attentive-To-Detail Members on Team Innovation: Reconciling the Innovation Paradox. <i>Academy of Management Journal</i> , 2011 , 54, 740-760	6.1	210
33	Effect of goal acceptance on the relationship of goal difficulty to performance.. <i>Journal of Applied Psychology</i> , 1984 , 69, 69-78	7.4	194
32	Feedback: A necessary condition for the goal setting-performance relationship.. <i>Journal of Applied Psychology</i> , 1977 , 62, 624-627	7.4	184
31	Comparative analysis of goal-setting strategies across cultures.. <i>Journal of Applied Psychology</i> , 1987 , 72, 658-665	7.4	159
30	Creativity: The Influence of Cultural, Social, and Work Contexts. <i>Management and Organization Review</i> , 2010 , 6, 351-370	2.2	150
29	Going Global: Developing Management Students' Cultural Intelligence and Global Identity in Culturally Diverse Virtual Teams. <i>Academy of Management Learning and Education</i> , 2013 , 12, 330-355	1.9	132
28	Innovation and Attention to Detail in the Quality Improvement Paradigm. <i>Management Science</i> , 2004 , 50, 1576-1586	3.9	127
27	The Effects of Intra-individual Goal Conflict on Performance. <i>Journal of Management</i> , 1994 , 20, 67-91	8.8	115
26	Participative goal-setting: Social, motivational, and cognitive factors.. <i>Journal of Applied Psychology</i> , 1986 , 71, 591-597	7.4	114

25	Can Surgical Teams Ever Learn? The Role of Coordination, Complexity, and Transitivity in Action Team Learning. <i>Academy of Management Journal</i> , 2013 , 56, 945-971	6.1	106
24	The Role of Goal Acceptance in Goal Setting and Task Performance. <i>Academy of Management Review</i> , 1983 , 8, 454-463	5.9	92
23	Adding Complexity to Theories of Paradox, Tensions, and Dualities of Innovation and Change: Introduction to Organization Studies Special Issue on Paradox, Tensions, and Dualities of Innovation and Change. <i>Organization Studies</i> , 2017 , 38, 303-317	3.6	90
22	Leading from different psychological distances: A construal-level perspective on vision communication, goal setting, and follower motivation. <i>Leadership Quarterly</i> , 2015 , 26, 143-155	6.3	74
21	Leadership emergence in multicultural teams: The power of global characteristics. <i>Journal of World Business</i> , 2015 , 50, 3-14	6.1	66
20	Cross-cultural industrial organizational psychology and organizational behavior: A hundred-year journey. <i>Journal of Applied Psychology</i> , 2017 , 102, 514-529	7.4	63
19	Culture and job design. <i>Journal of Organizational Behavior</i> , 2010 , 31, 389-400	6.9	59
18	The two sides of the tactics of influence: Agent vs. target. <i>Journal of Occupational Psychology</i> , 1986 , 59, 25-39		59
17	Effects of goal difficulty, self-set goals, and monetary rewards on dual task performance. <i>Organizational Behavior and Human Decision Processes</i> , 1990 , 47, 247-269	4	56
16	The Congruence of Goal-Setting Strategies With Socio-Cultural Values and its Effect on Performance. <i>Journal of Management</i> , 1986 , 12, 585-592	8.8	55
15	The positive role of global leaders in enhancing multicultural team innovation. <i>Journal of International Business Studies</i> , 2016 , 47, 655-673	8.5	43
14	Taking the bite out of culture: The impact of task structure and task type on overcoming impediments to cross-cultural team performance. <i>Journal of Organizational Behavior</i> , 2013 , 34, 739-763	6.9	35
13	Beyond national culture and culture-centricism: A reply to Gould and Grein (2009). <i>Journal of International Business Studies</i> , 2011 , 42, 177-181	8.5	33
12	The Impact of Participation on Goal Acceptance and Performance: A Two-Step Model. <i>Academy of Management Journal</i> , 1985 , 28, 50-66	6.1	33
11	Global Work Culture and Global Identity, as a Platform for a Shared Understanding in Multicultural Teams. <i>Research on Managing Groups and Teams</i> , 2006 , 325-352	0.5	29
10	Emotion Display Norms in Virtual Teams. <i>Journal of Personnel Psychology</i> , 2013 , 12, 22-32	1	23
9	Time-dependency effects of goals and norms: The role of cognitive processing on motivational models.. <i>Journal of Applied Psychology</i> , 1991 , 76, 717-724	7.4	21
8	Interpersonal Communication Systems in Organisations, and their Relationships to Cultural Values, Productivity and Innovation: The Case of Japanese Corporations. <i>Applied Psychology</i> , 1992 , 41, 43-64	4.3	15

7	The effects of situational goal orientation and cultural learning values on team performance and adaptation to change. <i>European Journal of Work and Organizational Psychology</i> , 2016 , 25, 239-253	4.1	13
6	Global culture and organizational processes 148-173		10
5	Leaders and followers in multi-cultural teams 2009 ,		7
4	BALANCING INNOVATION ATTENTION-TO-DETAIL AND OUTCOME-ORIENTATION TO ENHANCE INNOVATIVE PERFORMANCE.. <i>Proceedings - Academy of Management</i> , 2007 , 2007, 1-7	0.1	2
3	Make Management Practice Fit National Cultures and the Global Culture 2015 , 615-632		
2	Integrating HRM practices into a multi-level model of culture: culture's values, depth, and strength. <i>Research in Multi-Level Issues</i> , 97-107		
1	Make Management Practice Fit the National Culture 435-450		