

Julius Kuhl

List of Publications by Year in descending order

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Version: 2024-02-01

97
papers

7,403
citations

81900

39
h-index

69250

77
g-index

109
all docs

109
docs citations

109
times ranked

4028
citing authors

#	ARTICLE	IF	CITATIONS
1	Ego-depletion or invigoration in solving the tower of Hanoi? Action orientation helps overcome planning deficits. <i>Current Psychology</i> , 2022, 41, 2469-2477.	2.8	2
2	Breaking the Chains: The Inverted-U-Shaped Relationship Between Action-State Orientation and Creativity Under Low Job Autonomy. <i>Journal of Management</i> , 2022, 48, 905-935.	9.3	14
3	The concert of personality: Explaining personality functioning and coherence by personality systems interactions. <i>European Journal of Personality</i> , 2022, 36, 274-292.	3.1	11
4	Trauernde aus dem Selbst begleiten. <i>Spiritual Care</i> , 2022, .	0.1	0
5	Not the Master of Your Volitional Mind? The Roles of the Right Medial Prefrontal Cortex and Personality Traits in Unconscious Introjections Versus Self-Chosen Goals. <i>Frontiers in Psychology</i> , 2022, 13, 740925.	2.1	3
6	The functional architecture of human motivation: Personality systems interactions theory. <i>Advances in Motivation Science</i> , 2021, 8, 1-62.	3.7	32
7	Nurturing your self: measuring and changing how people strive for what they need. <i>Journal of Positive Psychology</i> , 2021, 16, 726-737.	4.0	12
8	PSI theory in action: The assessment of self-competences as an aid in counseling and therapy. , 2021, , 1297-1316.		2
9	Effortless Willpower? The Integrative Self and Self-Determined Goal Pursuit. <i>Frontiers in Psychology</i> , 2021, 12, 653458.	2.1	5
10	Endurance and avoidance response patterns in pain patients: Application of action control theory in pain research. <i>PLoS ONE</i> , 2021, 16, e0248875.	2.5	8
11	Emotion regulation ability compensates for the depression-related negativity bias. <i>Acta Psychologica</i> , 2021, 220, 103414.	1.5	3
12	Personality systems interactions (PSI theory): Toward a dynamic integration of personality theories. , 2021, , 709-730.		5
13	The Dynamics of Personality Approach (DPA): 20 Tenets for Uncovering the Causal Mechanisms of Personality. <i>European Journal of Personality</i> , 2020, 34, 947-968.	3.1	37
14	Personality, Stress, and Intuition: Emotion Regulation Abilities Moderate the Effect of Stress-Dependent Cortisol Increase on Coherence Judgments. <i>Frontiers in Psychology</i> , 2020, 11, 339.	2.1	13
15	Being Oneself: The Functional Basis of Authenticity and Self-Development. <i>Studien Zur Interdisziplinären Anthropologie</i> , 2020, , 163-183.	0.0	0
16	When do anorexic patients perceive their body as too fat? Aggravating and ameliorating factors. <i>PLoS ONE</i> , 2019, 14, e0212612.	2.5	6
17	Individual Differences in Self-Regulation. , 2018, , 529-577.		12
18	Implicit self and the right hemisphere: Increasing implicit self-esteem and implicit positive affect by left hand contractions. <i>European Journal of Social Psychology</i> , 2018, 48, 4-16.	2.4	6

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19	A Cross-Cultural Validation of the Implicit Positive and Negative Affect Test (IPANAT). <i>European Journal of Psychological Assessment</i> , 2018, 34, 52-63.	3.0	26
20	The Self-Access Form. <i>Journal of Individual Differences</i> , 2018, 39, 1-17.	1.0	12
21	Affekte und Handlungsregulation beim Coaching. , 2018, , 33-40.		2
22	State orientation and memory load impair prospective memory performance in older compared to younger persons. <i>Aging, Neuropsychology, and Cognition</i> , 2017, 24, 453-469.	1.3	15
23	The Firepower of Work Craving: When Self-Control Is Burning under the Rubble of Self-Regulation. <i>PLoS ONE</i> , 2017, 12, e0169729.	2.5	13
24	Affekte und Handlungsregulation beim Coaching. , 2017, , 1-8.		1
25	Relative frontal brain asymmetry and cortisol release after social stress: The role of action orientation. <i>Biological Psychology</i> , 2016, 115, 86-93.	2.2	42
26	Affekte und Handlungsregulation beim Coaching. , 2016, , 1-8.		0
27	Being Someone: The Integrated Self as a Neuropsychological System. <i>Social and Personality Psychology Compass</i> , 2015, 9, 115-132.	3.7	141
28	Personality Interacts With Implicit Affect to Predict Performance in Analytic Versus Holistic Processing. <i>Journal of Personality</i> , 2015, 83, 251-261.	3.2	34
29	When the going gets tough: Self-motivation is associated with invigoration and fun. <i>Psychological Research</i> , 2015, 79, 1064-1076.	1.7	27
30	Profound Versus Superficial Coping With Mortality Threats. <i>Personality and Social Psychology Bulletin</i> , 2014, 40, 1132-1147.	3.0	11
31	Individual Differences in Coping with Mortality Salience in Germany vs. Poland: Cultural World View or Personal View Defense?. <i>Polish Psychological Bulletin</i> , 2014, 45, 249-256.	0.3	5
32	Neural correlates of social motivation: An fMRI study on power versus affiliation. <i>International Journal of Psychophysiology</i> , 2013, 88, 289-295.	1.0	34
33	Excelling at selling: The charming personality style predicts occupational activities, sales performance, and persuasive competence. <i>PsyCh Journal</i> , 2013, 2, 86-100.	1.1	4
34	Work Craving: A Conceptualization and Measurement. <i>Basic and Applied Social Psychology</i> , 2013, 35, 547-568.	2.1	40
35	Is love right? Prefrontal resting brain asymmetry is related to the affiliation motive. <i>Frontiers in Human Neuroscience</i> , 2013, 7, 902.	2.0	19
36	Implicit Affiliation Motive Predicts Correct Intuitive Judgment. <i>Journal of Individual Differences</i> , 2013, 34, 24-31.	1.0	9

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37	Teildisziplinen der Kognitionswissenschaft. , 2013, , 23-151.		0
38	Existential neuroscience: a functional magnetic resonance imaging investigation of neural responses to reminders of one's mortality. <i>Social Cognitive and Affective Neuroscience</i> , 2012, 7, 193-198.	3.0	96
39	Recovering from negative events by boosting implicit positive affect. <i>Cognition and Emotion</i> , 2011, 25, 559-570.	2.0	95
40	Oxytocin buffers cortisol responses to stress in individuals with impaired emotion regulation abilities. <i>Psychoneuroendocrinology</i> , 2011, 36, 898-904.	2.7	172
41	Directional discrepancy between implicit and explicit power motives is related to well-being among managers. <i>Motivation and Emotion</i> , 2011, 35, 317-327.	1.3	57
42	Could positive affect help engineer robot control systems?. <i>Cognitive Processing</i> , 2011, 12, 375-378.	1.4	3
43	Seven Steps Toward Freedom and Two Ways to Lose It. <i>Social Psychology</i> , 2011, 42, 74-84.	0.7	27
44	Why Religion's Burdens Are Light: From Religiosity to Implicit Self-Regulation. <i>Personality and Social Psychology Review</i> , 2010, 14, 95-107.	6.0	105
45	Chapter 13 Implicit Motives: A Look from Personality Systems Interaction Theory. , 2010, , 375-404.		36
46	You can't always remember what you want: The role of cortisol in self-ascription of assigned goals. <i>Journal of Research in Personality</i> , 2009, 43, 1026-1032.	1.7	19
47	Giving or taking: the role of dispositional power motivation and positive affect in profit maximization. <i>Mind and Society</i> , 2009, 8, 109-126.	1.3	9
48	Implicit but Not Explicit Affectivity Predicts Circadian and Reactive Cortisol: Using the Implicit Positive and Negative Affect Test. <i>Journal of Personality</i> , 2009, 77, 401-426.	3.2	99
49	Work-life balance and subjective well-being: The mediating role of need fulfilment. <i>British Journal of Psychology</i> , 2009, 100, 365-375.	2.3	119
50	When nonsense sounds happy or helpless: The Implicit Positive and Negative Affect Test (IPANAT).. <i>Journal of Personality and Social Psychology</i> , 2009, 97, 500-516.	2.8	236
51	Handlungspsychologische Grundlagen des Coaching: Anwendung der Theorie der Persönlichkeits-System-Interaktionen (PSI). , 2009, , 171-182.		0
52	Individual differences in intention initiation under demanding conditions: Interactive effects of state vs. action orientation and enactment difficulty. <i>Journal of Research in Personality</i> , 2008, 42, 693-715.	1.7	71
53	HPA system regulation and adult attachment anxiety: Individual differences in reactive and awakening cortisol. <i>Psychoneuroendocrinology</i> , 2008, 33, 581-590.	2.7	165
54	Motivation, affect, and hemispheric asymmetry: Power versus affiliation.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 456-469.	2.8	55

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55	Affect-Regulation, Self-development and Parenting. , 2008, , 17-46.		10
56	Affect sensitivity and affect regulation in dealing with positive and negative affect. Journal of Research in Personality, 2007, 41, 239-248.	1.7	85
57	Putting Self-Regulation Theory into Practice: A User's Manual. Applied Psychology, 2006, 55, 408-418.	7.1	132
58	Intention memory and achievement motivation: Volitional facilitation and inhibition as a function of affective contents of need-related stimuli.. Journal of Personality and Social Psychology, 2005, 89, 426-448.	2.8	87
59	Striving for Unwanted Goals: Stress-Dependent Discrepancies Between Explicit and Implicit Achievement Motives Reduce Subjective Well-Being and Increase Psychosomatic Symptoms.. Journal of Personality and Social Psychology, 2005, 89, 781-799.	2.8	359
60	How to Resist Temptation: The Effects of External Control Versus Autonomy Support on Self-Regulatory Dynamics. Journal of Personality, 2005, 73, 443-470.	3.2	62
61	Positive Affect and Flexibility: Overcoming the Precedence of Global over Local Processing of Visual Information. Motivation and Emotion, 2005, 29, 123-134.	1.3	106
62	Left-Hemispheric Activation and Self-Infiltration: Testing a Neuropsychological Model of Internalization. Motivation and Emotion, 2005, 29, 135-163.	1.3	60
63	Self-Regulation After Mortality Salience. European Psychologist, 2005, 10, 218-228.	3.1	15
64	From justification to discovery: a conditional testing approach to unorthodox forms of interpersonal interaction. Personality and Individual Differences, 2004, 36, 509-525.	2.9	1
65	Title is missing!. Motivation and Emotion, 2003, 27, 157-197.	1.3	66
66	Emotion and Intuition. Psychological Science, 2003, 14, 416-421.	3.3	351
67	Self-Infiltration: Confusing Assigned Tasks as Self-Selected in Memory. Personality and Social Psychology Bulletin, 2003, 29, 487-497.	3.0	108
68	Intuition, affect, and personality: Unconscious coherence judgments and self-regulation of negative affect.. Journal of Personality and Social Psychology, 2002, 83, 1213-1223.	2.8	154
69	Intuition, affect, and personality: Unconscious coherence judgments and self-regulation of negative affect.. Journal of Personality and Social Psychology, 2002, 83, 1213-1223.	2.8	54
70	A Functional Approach to Motivation. , 2001, , 239-268.		6
71	A Theory of Self-Development: Affective Fixation and the STAR Model of Personality Disorders and Related Styles. Advances in Psychology, 2000, 131, 187-211.	0.1	26
72	A Functional-Design Approach to Motivation and Self-Regulation. , 2000, , 111-169.		480

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73	The volitional basis of Personality Systems Interaction Theory: International Journal of Educational Research, 2000, 33, 665-703.	2.2	145
74	Volitional facilitation of difficult intentions: Joint activation of intention memory and positive affect removes Stroop interference.. Journal of Experimental Psychology: General, 1999, 128, 382-399.	2.1	202
75	Maintaining a healthy diet: Effects of personality and self-reward versus self-punishment on commitment to and enactment of self-chosen and assigned goals. Psychology and Health, 1998, 13, 651-686.	2.2	89
76	Nature and autonomy: An organizational view of social and neurobiological aspects of self-regulation in behavior and development. Development and Psychopathology, 1997, 9, 701-728.	2.3	401
77	Who Controls Whom When "I Control Myself"?. Psychological Inquiry, 1996, 7, 61-68.	0.9	50
78	Self-discrimination and memory: State orientation and false self-ascription of assigned activities.. Journal of Personality and Social Psychology, 1994, 66, 1103-1115.	2.8	138
79	Representation of intentions: Persisting activation in memory.. Journal of Experimental Psychology: Learning Memory and Cognition, 1993, 19, 1211-1226.	0.9	423
80	A Theory of Self-Regulation: Action versus State Orientation, Self-discrimination, and Some Applications. Applied Psychology, 1992, 41, 97-129.	7.1	211
81	Chapter 17 Volition and Self-Regulation:Memory Mechanisms Mediating the Maintenance of Intentions. Advances in Psychology, 1989, 62, 387-407.	0.1	5
82	A Motivational Approach to Volition: Activation and De-Activation of Memory Representations Related to Uncompleted Intentions. , 1988, , 63-85.		18
83	Motivation und Handlungskontrolle: Ohne guten Willen geht es nicht. , 1987, , 101-120.		17
84	Motivational and volitional determinants of depression: The degenerated-intention hypothesis.. Journal of Abnormal Psychology, 1986, 95, 247-251.	1.9	183
85	Motivational Chaos: A Simple Model. Recent Research in Psychology, 1986, , 54-71.	0.5	4
86	Volitional Mediators of Cognition-Behavior Consistency: Self-Regulatory Processes and Action Versus State Orientation. , 1985, , 101-128.		366
87	From Cognition to Behavior: Perspectives for Future Research on Action Control. , 1985, , 267-275.		15
88	Historical Perspectives in the Study of Action Control. , 1985, , 89-100.		36
89	Volitional Aspects of Achievement Motivation and Learned Helplessness: Toward a Comprehensive Theory of Action Control1 I wish to thank Dr. Charles S. Carver and Dr. Franz E. Weinert for helpful comments on a previous draft of this article.. Progress in Experimental Personality Research, 1984, , 99-171.	0.7	90
90	Altering information to gain action control: Functional aspects of human information processing in decision making. Journal of Research in Personality, 1984, 18, 224-237.	1.7	97

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91	Motivational determinants of motor performance: The hidden second task. <i>Psychological Research</i> , 1984, 46, 143-153.	1.7	26
92	Motivation, Konflikt und Handlungskontrolle. , 1983, , .		220
93	Motivational and functional helplessness: The moderating effect of state versus action orientation.. <i>Journal of Personality and Social Psychology</i> , 1981, 40, 155-170.	2.8	320
94	The dynamic theory of achievement motivation: From episodic to dynamic thinking.. <i>Psychological Review</i> , 1979, 86, 141-151.	3.8	71
95	Standard setting and risk preference: An elaboration of the theory of achievement motivation and an empirical test.. <i>Psychological Review</i> , 1978, 85, 239-248.	3.8	47
96	Giving or Taking: The Role of Dispositional Power Motivation and Positive Affect in Profit Maximization. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
97	The Achievement Motive in the Brain: BOLD Responses to Pictures of Challenging Activities Predicted by Implicit Versus Explicit Achievement Motives. <i>Frontiers in Psychology</i> , 0, 13, .	2.1	1