

# Joel Watson

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11473129/publications.pdf>

Version: 2024-02-01

29  
papers

1,948  
citations

430874

18  
h-index

552781

26  
g-index

31  
all docs

31  
docs citations

31  
times ranked

782  
citing authors

#	ARTICLE	IF	CITATIONS
1	Job Destruction and Propagation of Shocks. <i>American Economic Review</i> , 2000, 90, 482-498.	8.5	543
2	Starting small in an unfamiliar environment. <i>International Journal of Industrial Organization</i> , 2003, 21, 1021-1042.	1.2	213
3	Starting Small and Renegotiation. <i>Journal of Economic Theory</i> , 1999, 85, 52-90.	1.1	147
4	Contractual Fragility, Job Destruction, and Business Cycles. <i>Quarterly Journal of Economics</i> , 1997, 112, 873-911.	8.6	96
5	Starting Small and Commitment. <i>Games and Economic Behavior</i> , 2002, 38, 176-199.	0.8	92
6	Network Intermediaries in International Trade. <i>Journal of Economics and Management Strategy</i> , 2004, 13, 69-93.	0.8	91
7	Evidence disclosure and verifiability. <i>Journal of Economic Theory</i> , 2004, 118, 1-31.	1.1	83
8	Conditional Dominance, Rationalizability, and Game Forms. <i>Journal of Economic Theory</i> , 1998, 83, 161-195.	1.1	77
9	Hard evidence and mechanism design. <i>Games and Economic Behavior</i> , 2007, 58, 75-93.	0.8	68
10	Liquidity flows and fragility of business enterprises. <i>Journal of Monetary Economics</i> , 2003, 50, 1215-1241.	3.4	66
11	The Law and Economics of Costly Contracting. <i>Journal of Law, Economics, and Organization</i> , 2004, 20, 2-31.	1.5	64
12	Alternating-Offer Bargaining with Two-Sided Incomplete Information. <i>Review of Economic Studies</i> , 1998, 65, 573-594.	5.4	57
13	Contract, Mechanism Design, and Technological Detail. <i>Econometrica</i> , 2007, 75, 55-81.	4.2	54
14	Recurrent trade agreements and the value of external enforcement. <i>Journal of International Economics</i> , 2008, 74, 475-499.	3.0	46
15	Information Transmission When the Informed Party Is Confused. <i>Games and Economic Behavior</i> , 1996, 12, 143-161.	0.8	42
16	A Theory of Disagreement in Repeated Games With Bargaining. <i>Econometrica</i> , 2013, 81, 2303-2350.	4.2	35
17	Multiple-issue bargaining and axiomatic solutions. <i>International Journal of Game Theory</i> , 1997, 26, 501-524.	0.5	32
18	Job destruction and the experiences of displaced workers. <i>Journal of Monetary Economics</i> , 2000, 52, 87-128.	0.4	31

#	ARTICLE	IF	CITATIONS
19	Bilateral Trade and Opportunism in a Matching Market. B E Journal of Theoretical Economics, 2002, 1, .	0.2	19
20	Contract, renegotiation, and holdup: Results on the technology of trade and investment. Theoretical Economics, 2012, 7, 283-322.	0.8	17
21	Contract and Game Theory: Basic Concepts for Settings with Finite Horizons. Games, 2013, 4, 457-496.	0.6	17
22	Conceptualizing Contractual Interpretation. Journal of Legal Studies, 2013, 42, 1-34.	0.4	10
23	The Renegotiation-Proofness Principle and Costly Renegotiation. Games, 2013, 4, 347-366.	0.6	9
24	Statistical evidence and the problem of robust litigation. RAND Journal of Economics, 2019, 50, 974-1003.	2.3	5
25	Conservation Agreements: Relational Contracts with Endogenous Monitoring. Journal of Law, Economics, and Organization, 2021, 37, 1-40.	1.5	4
26	Relational Contracting, Negotiation, and External Enforcement. SSRN Electronic Journal, 0, , .	0.4	3
27	Theoretical Foundations of Relational Incentive Contracts. Annual Review of Economics, 2021, 13, 631-659.	5.5	2
28	Starting small in project choice: A discrete-time setting with a continuum of types. Journal of Economic Theory, 2022, 204, 105490.	1.1	1
29	On the outside-option principle with one-sided options. Economics Letters, 2020, 191, 109110.	1.9	0