## **Gerrit Rooks**

## List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/11452817/publications.pdf

Version: 2024-02-01

759233 1125743 13 379 12 13 citations h-index g-index papers 13 13 13 405 citing authors docs citations times ranked all docs

#	Article	IF	CITATIONS
1	Learning mobile money in social networks: Comparing a rural and urban region in Uganda. Computers in Human Behavior, 2020, 103, 214-225.	8.5	13
2	A skills perspective on the adoption and use of mobile money services in Uganda. Information Development, 2019, 35, 724-738.	2.3	15
3	Social capital of entrepreneurs in a developing country: The effect of gender on access to and requests for resources. Social Networks, 2018, 54, 279-290.	2.1	24
4	How is service procurement different from goods procurement? Exploring ex ante costs and ex post problems in IT procurement. Journal of Purchasing and Supply Management, 2018, 24, 83-94.	5.7	27
5	The Context of Social Capital: A Comparison of Rural and Urban Entrepreneurs in Uganda. Entrepreneurship Theory and Practice, 2016, 40, 111-130.	10.2	55
6	Unpacking the Personal Initiative-Performance Relationship: A Multi-Group Analysis of Innovation by Ugandan Rural and Urban Entrepreneurs. Applied Psychology, 2016, 65, 99-131.	7.1	36
7	Network Structure and Innovative Performance of African Entrepreneurs: The Case of Uganda. Journal of African Economies, 2012, 21, 609-636.	1.8	17
8	Gossip and Reputation in Business Networks. European Sociological Review, 2011, 27, 90-106.	2.3	19
9	Perceived Project Value, Opportunistic Behavior, Interorganizational Cooperation, and Contractor Performance. Journal of African Business, 2010, 11, 124-141.	2.4	25
10	Cross-national differences in effects of social embeddedness on trust: A comparative study of German and Dutch business transactions. Social Science Journal, 2010, 47, 45-68.	1.5	3
11	Ex Post Problems in Buyer–Supplier Transactions: Effects of Transaction Characteristics, Social Embeddedness, and Contractual Governance. Journal of Management and Governance, 2006, 10, 239-276.	4.1	40
12	The Purchase of Information Technology Products by Dutch SM Es: Problem Resolution. Journal of Supply Chain Management, 2001, 37, 34-42.	10.2	19
13	How Inter-firm Co-operation Depends on Social Embeddedness: A Vignette Study. Acta Sociologica, 2000, 43, 123-137.	1.9	86