

Gerrit Rooks

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11452817/publications.pdf>

Version: 2024-02-01

13
papers

379
citations

759233

12
h-index

1125743

13
g-index

13
all docs

13
docs citations

13
times ranked

405
citing authors

#	ARTICLE	IF	CITATIONS
1	How Inter-firm Co-operation Depends on Social Embeddedness: A Vignette Study. <i>Acta Sociologica</i> , 2000, 43, 123-137.	1.9	86
2	The Context of Social Capital: A Comparison of Rural and Urban Entrepreneurs in Uganda. <i>Entrepreneurship Theory and Practice</i> , 2016, 40, 111-130.	10.2	55
3	Ex Post Problems in Buyer-Supplier Transactions: Effects of Transaction Characteristics, Social Embeddedness, and Contractual Governance. <i>Journal of Management and Governance</i> , 2006, 10, 239-276.	4.1	40
4	Unpacking the Personal Initiative-Performance Relationship: A Multi-Group Analysis of Innovation by Ugandan Rural and Urban Entrepreneurs. <i>Applied Psychology</i> , 2016, 65, 99-131.	7.1	36
5	How is service procurement different from goods procurement? Exploring ex ante costs and ex post problems in IT procurement. <i>Journal of Purchasing and Supply Management</i> , 2018, 24, 83-94.	5.7	27
6	Perceived Project Value, Opportunistic Behavior, Interorganizational Cooperation, and Contractor Performance. <i>Journal of African Business</i> , 2010, 11, 124-141.	2.4	25
7	Social capital of entrepreneurs in a developing country: The effect of gender on access to and requests for resources. <i>Social Networks</i> , 2018, 54, 279-290.	2.1	24
8	The Purchase of Information Technology Products by Dutch SM Es: Problem Resolution. <i>Journal of Supply Chain Management</i> , 2001, 37, 34-42.	10.2	19
9	Gossip and Reputation in Business Networks. <i>European Sociological Review</i> , 2011, 27, 90-106.	2.3	19
10	Network Structure and Innovative Performance of African Entrepreneurs: The Case of Uganda. <i>Journal of African Economies</i> , 2012, 21, 609-636.	1.8	17
11	A skills perspective on the adoption and use of mobile money services in Uganda. <i>Information Development</i> , 2019, 35, 724-738.	2.3	15
12	Learning mobile money in social networks: Comparing a rural and urban region in Uganda. <i>Computers in Human Behavior</i> , 2020, 103, 214-225.	8.5	13
13	Cross-national differences in effects of social embeddedness on trust: A comparative study of German and Dutch business transactions. <i>Social Science Journal</i> , 2010, 47, 45-68.	1.5	3