

Robert G Lord

List of Publications by Year in descending order

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Version: 2024-02-01

80
papers

11,921
citations

34016

52
h-index

74018

75
g-index

82
all docs

82
docs citations

82
times ranked

4963
citing authors

#	ARTICLE	IF	CITATIONS
1	A test of leadership categorization theory: Internal structure, information processing, and leadership perceptions. <i>Organizational Behavior and Human Performance</i> , 1984, 34, 343-378.	1.5	1,003
2	Leadership theory and research in the new millennium: Current theoretical trends and changing perspectives. <i>Leadership Quarterly</i> , 2014, 25, 36-62.	3.6	861
3	A meta-analysis of the relation between personality traits and leadership perceptions: An application of validity generalization procedures.. <i>Journal of Applied Psychology</i> , 1986, 71, 402-410.	4.2	839
4	Identity, deep structure and the development of leadership skill. <i>Leadership Quarterly</i> , 2005, 16, 591-615.	3.6	622
5	Understanding the Dynamics of Leadership: The Role of Follower Self-Concepts in the Leader/Follower Relationship. <i>Organizational Behavior and Human Decision Processes</i> , 1999, 78, 167-203.	1.4	446
6	Self-Regulation at Work. <i>Annual Review of Psychology</i> , 2010, 61, 543-568.	9.9	413
7	A control systems conceptualization of the goal-setting and changing process. <i>Organizational Behavior and Human Performance</i> , 1982, 30, 265-287.	1.5	400
8	Embedding Ethical Leadership within and across Organization Levels. <i>Academy of Management Journal</i> , 2012, 55, 1053-1078.	4.3	394
9	Contextual constraints on prototype generation and their multilevel consequences for leadership perceptions. <i>Leadership Quarterly</i> , 2001, 12, 311-338.	3.6	349
10	Leadership, values, and subordinate self-concepts. <i>Leadership Quarterly</i> , 2001, 12, 133-152.	3.6	328
11	Leadership in applied psychology: Three waves of theory and research.. <i>Journal of Applied Psychology</i> , 2017, 102, 434-451.	4.2	288
12	Implicit leadership theory: A potential threat to the internal validity of leader behavior questionnaires. <i>Organizational Behavior and Human Performance</i> , 1977, 20, 93-110.	1.5	265
13	Executive Leadership and Organizational Performance: Suggestions for a New Theory and Methodology. <i>Journal of Management</i> , 1988, 14, 453-464.	6.3	262
14	Effects of categorization, attribution, and encoding processes on leadership perceptions.. <i>Journal of Applied Psychology</i> , 1987, 72, 97-106.	4.2	215
15	When organizational justice and the self-concept meet: Consequences for the organization and its members. <i>Organizational Behavior and Human Decision Processes</i> , 2006, 99, 175-201.	1.4	215
16	The effect of performance cues and leader behavior on questionnaire ratings of leadership behavior. <i>Organizational Behavior and Human Performance</i> , 1978, 21, 27-39.	1.5	209
17	Leadership and followership identity processes: A multilevel review. <i>Leadership Quarterly</i> , 2017, 28, 104-129.	3.6	207
18	Developments in implicit leadership theory and cognitive science: Applications to improving measurement and understanding alternatives to hierarchical leadership. <i>Leadership Quarterly</i> , 2010, 21, 959-978.	3.6	194

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19	Thinking outside the box by looking inside the box. <i>Leadership Quarterly</i> , 2000, 11, 551-579.	3.6	191
20	Causal attributions and perceptions of leadership. <i>Organizational Behavior and Human Performance</i> , 1981, 28, 143-163.	1.5	185
21	Moving from cognition to behavior: What the research says.. <i>Psychological Bulletin</i> , 2006, 132, 381-415.	5.5	172
22	Scripts as Determinants of Purposeful Behavior in Organizations. <i>Academy of Management Review</i> , 1987, 12, 265-277.	7.4	165
23	A control system model of organizational motivation: Theoretical development and applied implications. <i>Systems Research and Behavioral Science</i> , 1987, 32, 161-178.	0.2	146
24	Theoretical, Information Processing, and Situational Factors Affecting Attribution Theory Models of Organizational Behavior. <i>Academy of Management Review</i> , 1983, 8, 50-60.	7.4	140
25	EXPERTISE AND PROBLEM CATEGORIZATION: THE ROLE OF EXPERT PROCESSING IN ORGANIZATIONAL SENSE-MAKING. <i>Journal of Management Studies</i> , 1992, 29, 35-47.	6.0	140
26	Moving from Cognition to Action: A Control Theory Perspective. <i>Applied Psychology</i> , 1994, 43, 335-367.	4.4	138
27	Multi-level information-processing explanations of followers' leadership perceptions. <i>Leadership Quarterly</i> , 1995, 6, 265-287.	3.6	123
28	Leader self-structure: a framework for positive leadership. <i>Journal of Organizational Behavior</i> , 2009, 30, 269-290.	2.9	122
29	Implicit Leadership Theories, Implicit Followership Theories, and Dynamic Processing of Leadership Information. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2020, 7, 49-74.	5.6	117
30	Schematic information processing and perceptions of leadership in problem-solving groups.. <i>Journal of Applied Psychology</i> , 1982, 67, 486-492.	4.2	115
31	A multilevel, complexity theory approach to understanding gender bias in leadership. <i>Leadership Quarterly</i> , 2007, 18, 370-390.	3.6	114
32	A Network Analysis of Leadership Theory. <i>Journal of Management</i> , 2016, 42, 1374-1403.	6.3	110
33	Effects of leadership labels and prototypes on perceptions of political leaders.. <i>Journal of Applied Psychology</i> , 1982, 67, 326-333.	4.2	107
34	An Image of Who We Might Become: Vision Communication, Possible Selves, and Vision Pursuit. <i>Organization Science</i> , 2014, 25, 1172-1194.	3.0	107
35	Implicit effects of justice on self-identity.. <i>Journal of Applied Psychology</i> , 2010, 95, 681-695.	4.2	103
36	Notes on the Practical and Theoretical Consequences of Implicit Leadership Theories for the Future of Leadership Measurement. <i>Journal of Management</i> , 1986, 12, 31-41.	6.3	100

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37	Prototypes and scripts: The effects of alternative methods of processing information on rating accuracy. <i>Organizational Behavior and Human Decision Processes</i> , 1987, 39, 318-340.	1.4	96
38	Accuracy in behavioral measurement: An alternative definition based on raters' cognitive schema and signal detection theory.. <i>Journal of Applied Psychology</i> , 1985, 70, 66-71.	4.2	88
39	A Quantum Approach to Time and Organizational Change. <i>Academy of Management Review</i> , 2015, 40, 263-290.	7.4	86
40	Alternative Information-Processing Models and Their Implications for Theory, Research, and Practice. <i>Academy of Management Review</i> , 1990, 15, 9.	7.4	83
41	A framework for understanding leadership and individual requisite complexity. <i>Organizational Psychology Review</i> , 2011, 1, 104-127.	3.0	83
42	Reconsidering the accuracy of follower leadership ratings. <i>Leadership Quarterly</i> , 2015, 26, 220-237.	3.6	83
43	The impact of previous leaders on the evaluation of new leaders: An alternative to prototype matching.. <i>Journal of Applied Psychology</i> , 2007, 92, 1683-1695.	4.2	82
44	Implications of dispositional and process views of traits for individual difference research in leadership. <i>Leadership Quarterly</i> , 2012, 23, 651-669.	3.6	82
45	Implicit Theories, Self-Schemas, and Leader-Member Exchange. <i>Academy of Management Journal</i> , 1997, 40, 988-1010.	4.3	80
46	Putting emergence back in leadership emergence: A dynamic, multilevel, process-oriented framework. <i>Leadership Quarterly</i> , 2019, 30, 145-164.	3.6	79
47	Effects of a temporal delay in rating on leader behavior descriptions: A laboratory investigation.. <i>Journal of Applied Psychology</i> , 1981, 66, 442-450.	4.2	78
48	Leadership and knowledge: Symbolic, connectionist, and embodied perspectives. <i>Leadership Quarterly</i> , 2011, 22, 207-222.	3.6	76
49	Cognitive categorization and dimensional schemata: A process approach to the study of halo in performance ratings.. <i>Journal of Applied Psychology</i> , 1983, 68, 102-114.	4.2	74
50	What Have We Learned That Is Critical in Understanding Leadership Perceptions and Leader-Performance Relations?. <i>Industrial and Organizational Psychology</i> , 2014, 7, 158-177.	0.5	69
51	Speech imagery and perceptions of charisma: The mediating role of positive affect. <i>Leadership Quarterly</i> , 2008, 19, 283-296.	3.6	60
52	A taxonomy of event-level dimensions: Implications for understanding leadership processes, behavior, and performance. <i>Leadership Quarterly</i> , 2013, 24, 558-571.	3.6	56
53	Contemporary views of leadership and individual differences. <i>Leadership Quarterly</i> , 1992, 3, 137-157.	3.6	55
54	Implicit Leadership and Followership Theories: Dynamic Structures for Leadership Perceptions, Memory, Leader-Follower Processes. , 0, , 1-33.		51

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55	Social-cognitive, relational, and identity-based approaches to leadership. <i>Organizational Behavior and Human Decision Processes</i> , 2016, 136, 119-134.	1.4	49
56	The Volitional and Strategic Effects of Planning on Task Performance and Goal Commitment. <i>Human Performance</i> , 2003, 16, 365-387.	1.4	48
57	The Effects of Explicit Goals and Specific Feedback on Escalation Processes. <i>Journal of Applied Social Psychology</i> , 1989, 19, 1125-1143.	1.3	45
58	Effects of participative vs assigned goals and feedback in a multitrial task. <i>Motivation and Emotion</i> , 1988, 12, 75-86.	0.8	44
59	Moving Beyond Discrepancies: The Importance of Velocity as a Predictor of Satisfaction and Motivation. <i>Human Performance</i> , 2009, 23, 58-80.	1.4	44
60	Boundary conditions for performance cue effects on group process ratings: Familiarity versus type of feedback. <i>Organizational Behavior and Human Performance</i> , 1980, 26, 115-130.	1.5	43
61	Assessing the utility of executive leadership. <i>Leadership Quarterly</i> , 1991, 2, 9-22.	3.6	35
62	An Exploration of Cognitive Demands in Group Interaction as a Moderator of Information Processing Variables in Perceptions of Leadership. <i>Journal of Applied Social Psychology</i> , 1991, 21, 821-839.	1.3	35
63	Leadership and collective requisite complexity. <i>Organizational Psychology Review</i> , 2011, 1, 215-238.	3.0	35
64	Scripts as Determinants of Purposeful Behavior in Organizations. <i>Academy of Management Review</i> , 1987, 12, 265.	7.4	33
65	Integrating neural networks into decision-making and motivational theory: Rethinking VIE theory.. <i>Canadian Psychology</i> , 2003, 44, 21-38.	1.4	32
66	An Application of Control Theory to Understanding the Relationship Between Performance and Satisfaction. <i>Human Performance</i> , 1991, 4, 173-185.	1.4	28
67	Stimulus Prototypicality and General Leadership Impressions: Their Role in Leadership and Behavioral Ratings. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 1988, 122, 291-303.	0.9	26
68	“Seeing” is retrieving: Recovering emotional content in leadership ratings through visualization. <i>Leadership Quarterly</i> , 2010, 21, 886-900.	3.6	25
69	Velocity as a Predictor of Performance Satisfaction, Mental Focus, and Goal Revision. <i>Applied Psychology</i> , 2010, 59, 495-514.	4.4	23
70	Trends, developments and gaps in cross-cultural research on leadership. <i>Advances in Global Leadership</i> , 0, , 75-100.	0.8	21
71	Do you remember? Rater memory systems and leadership measurement. <i>Leadership Quarterly</i> , 2021, 32, 101455.	3.6	18
72	Implicit and explicit expectations of justice as a function of manager and subordinate race. <i>Human Relations</i> , 2005, 58, 1501-1521.	3.8	15

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73	How leader and follower prototypical and antitypical attributes influence ratings of transformational leadership in an extreme context. <i>Human Relations</i> , 2022, 75, 441-474.	3.8	10
74	Chapter 23 Application of Control Theory to Work Settings. <i>Advances in Psychology</i> , 1989, 62, 493-514.	0.1	8
75	Type A behavior pattern and goal setting under different conditions of choice. <i>Motivation and Emotion</i> , 1991, 15, 67-79.	0.8	5
76	Leadership in the National Football League: Do Leaders Make a Difference?. <i>Monographs in Leadership and Management</i> , 2016, , 29-66.	0.2	3
77	Considerations in applying the social relations model to the study of leadership emergence in groups: a leadership categorization perspective. <i>Research in Multi-Level Issues</i> , 2009, , 193-213.	0.5	1
78	Leadership Perception and Information Processing. , 2014, , .		1
79	Moving from Cognition to Action: A Rejoinder. <i>Applied Psychology</i> , 1994, 43, 391-398.	4.4	0
80	Leadership in the future, and the future of leadership research. , 2017, , .		0