

Neil Crosby

List of Publications by Year in descending order

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21
papers

491
citations

687363

13
h-index

713466

21
g-index

21
all docs

21
docs citations

21
times ranked

188
citing authors

#	ARTICLE	IF	CITATIONS
1	Pricing to market: market value "the enigma of misunderstanding. Journal of Property Investment and Finance, 2021, 39, 492-499.	1.4	4
2	Performance metrics and required returns for UK real estate development schemes. Journal of Property Research, 2020, 37, 171-193.	2.8	3
3	Development viability assessment and the provision of affordable housing: a game of "pass the parcel"?. Town Planning Review, 2019, 90, 407-428.	1.2	10
4	The implied internal rate of return in conventional residual valuations of development sites. Journal of Property Research, 2018, 35, 234-251.	2.8	9
5	Can Institutional Investors Bias Real Estate Portfolio Appraisals? Evidence from the Market Downturn. Journal of Business Ethics, 2018, 147, 651-667.	6.0	26
6	Financialisation, the valuation of investment property and the urban built environment in the UK. Urban Studies, 2016, 53, 1424-1441.	3.7	64
7	Financial viability appraisals for site-specific planning decisions in England. Environment and Planning C: Urban Analytics and City Science, 2016, 34, 1716-1733.	1.5	17
8	Development appraisal in practice: some evidence from the planning system. Journal of Property Research, 2013, 30, 144-165.	2.8	22
9	Fit for Planning? An Evaluation of the Application of Development Viability Appraisal Models in the UK Planning System. Environment and Planning B: Planning and Design, 2013, 40, 3-22.	1.7	28
10	Rental depreciation and capital expenditure in the UK commercial real estate market, 1993"2009. Journal of Property Research, 2012, 29, 227-246.	2.8	15
11	Means, motive and opportunity? Disentangling client influence on performance measurement appraisals. Journal of Property Research, 2010, 27, 181-201.	2.8	49
12	Exit Strategies for Business Tenants. Journal of Property Research, 2006, 23, 215-235.	2.8	8
13	Flexible Property Leasing and the Small Business Tenant. Journal of Property Research, 2006, 23, 163-188.	2.8	16
14	A Message from the Oracle: the Land Use Impact of a Major In-town Shopping Centre on Local Retailing. Journal of Property Research, 2005, 22, 245-265.	2.8	21
15	Appraiser behaviour and appraisal smoothing: some qualitative and quantitative evidence. Journal of Property Research, 2003, 20, 261-280.	2.8	31
16	UK Commercial Property Lease Structures: Landlord and Tenant Mismatch. Urban Studies, 2003, 40, 1487-1516.	3.7	24
17	Property valuation variation and the 'margin of error' in the UK. Journal of Property Research, 1998, 15, 305-330.	2.8	78
18	Contemporary UK market valuation methods for over-rented investment properties: a framework for risk adjustment. Journal of Property Research, 1997, 14, 99-115.	2.8	10

#	ARTICLE	IF	CITATIONS
19	Price formation, mispricing and investment analysis in the property market. Journal of Property Valuation and Investment, 1996, 14, 36-49.	0.4	34
20	Revisionary Freeholds: Problems with Overâ€renting. Journal of Property Valuation and Investment, 1993, 11, 67-81.	0.4	15
21	Overâ€rented Freehold Investment Property Valuations. Journal of Property Valuation and Investment, 1992, 10, 517-524.	0.4	7