

# Neil Crosby

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11414651/publications.pdf>

Version: 2024-02-01

21  
papers

491  
citations

687363

13  
h-index

713466

21  
g-index

21  
all docs

21  
docs citations

21  
times ranked

188  
citing authors

#	ARTICLE	IF	CITATIONS
1	Property valuation variation and the 'margin of error' in the UK. Journal of Property Research, 1998, 15, 305-330.	2.8	78
2	Financialisation, the valuation of investment property and the urban built environment in the UK. Urban Studies, 2016, 53, 1424-1441.	3.7	64
3	Means, motive and opportunity? Disentangling client influence on performance measurement appraisals. Journal of Property Research, 2010, 27, 181-201.	2.8	49
4	Price formation, mispricing and investment analysis in the property market. Journal of Property Valuation and Investment, 1996, 14, 36-49.	0.4	34
5	Appraiser behaviour and appraisal smoothing: some qualitative and quantitative evidence. Journal of Property Research, 2003, 20, 261-280.	2.8	31
6	Fit for Planning? An Evaluation of the Application of Development Viability Appraisal Models in the UK Planning System. Environment and Planning B: Planning and Design, 2013, 40, 3-22.	1.7	28
7	Can Institutional Investors Bias Real Estate Portfolio Appraisals? Evidence from the Market Downturn. Journal of Business Ethics, 2018, 147, 651-667.	6.0	26
8	UK Commercial Property Lease Structures: Landlord and Tenant Mismatch. Urban Studies, 2003, 40, 1487-1516.	3.7	24
9	Development appraisal in practice: some evidence from the planning system. Journal of Property Research, 2013, 30, 144-165.	2.8	22
10	A Message from the Oracle: the Land Use Impact of a Major In-town Shopping Centre on Local Retailing. Journal of Property Research, 2005, 22, 245-265.	2.8	21
11	Financial viability appraisals for site-specific planning decisions in England. Environment and Planning C: Urban Analytics and City Science, 2016, 34, 1716-1733.	1.5	17
12	Flexible Property Leasing and the Small Business Tenant. Journal of Property Research, 2006, 23, 163-188.	2.8	16
13	Revisionary Freeholds: Problems with Over-renting. Journal of Property Valuation and Investment, 1993, 11, 67-81.	0.4	15
14	Rental depreciation and capital expenditure in the UK commercial real estate market, 1993-2009. Journal of Property Research, 2012, 29, 227-246.	2.8	15
15	Contemporary UK market valuation methods for over-rented investment properties: a framework for risk adjustment. Journal of Property Research, 1997, 14, 99-115.	2.8	10
16	Development viability assessment and the provision of affordable housing: a game of 'pass the parcel'?. Town Planning Review, 2019, 90, 407-428.	1.2	10
17	The implied internal rate of return in conventional residual valuations of development sites. Journal of Property Research, 2018, 35, 234-251.	2.8	9
18	Exit Strategies for Business Tenants. Journal of Property Research, 2006, 23, 215-235.	2.8	8

#	ARTICLE	IF	CITATIONS
19	Over-rented Freehold Investment Property Valuations. Journal of Property Valuation and Investment, 1992, 10, 517-524.	0.4	7
20	Pricing to market: market value – the enigma of misunderstanding. Journal of Property Investment and Finance, 2021, 39, 492-499.	1.4	4
21	Performance metrics and required returns for UK real estate development schemes. Journal of Property Research, 2020, 37, 171-193.	2.8	3