

# John H Dunning

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11410644/publications.pdf>

Version: 2024-02-01

51  
papers

17,612  
citations

117625

34  
h-index

243625

44  
g-index

53  
all docs

53  
docs citations

53  
times ranked

4903  
citing authors

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | The Eclectic Paradigm of International Production: A Restatement and Some Possible Extensions. <i>Journal of International Business Studies</i> , 1988, 19, 1-31.  | 7.3 | 2,928     |
| 2  | Toward an Eclectic Theory of International Production: Some Empirical Tests. <i>Journal of International Business Studies</i> , 1980, 11, 9-31.  | 7.3 | 2,353     |
| 3  | Location and the Multinational Enterprise: A Neglected Factor?. <i>Journal of International Business Studies</i> , 1998, 29, 45-66.  | 7.3 | 1,721     |
| 4  | The eclectic paradigm as an envelope for economic and business theories of MNE activity. <i>International Business Review</i> , 2000, 9, 163-190.  | 4.8 | 1,230     |
| 5  | Trade, Location of Economic Activity and the MNE: A Search for an Eclectic Approach. , 1977, , 395-418.  |     | 1,075     |
| 6  | The Eclectic (OLI) Paradigm of International Production: Past, Present and Future. <i>International Journal of the Economics of Business</i> , 2001, 8, 173-190.   | 1.7 | 886       |
| 7  | Reappraising the Eclectic Paradigm in an Age of Alliance Capitalism. <i>Journal of International Business Studies</i> , 1995, 26, 461-491.   | 7.3 | 865       |
| 8  | An evolutionary approach to understanding international business activity: The co-evolution of MNEs and the institutional environment. <i>Journal of International Business Studies</i> , 2010, 41, 567-586.         | 7.3 | 701       |
| 9  | EXPLAINING CHANGING PATTERNS OF INTERNATIONAL PRODUCTION: IN DEFENCE OF THE ECLECTIC THEORY. <i>Oxford Bulletin of Economics and Statistics</i> , 1979, 41, 269-295.   | 1.7 | 655       |
| 10 | Institutions and the OLI paradigm of the multinational enterprise. <i>Asia Pacific Journal of Management</i> , 2008, 25, 573-593.  | 4.5 | 567       |
| 11 | THE DETERMINANTS OF INTERNATIONAL PRODUCTION 1. <i>Oxford Economic Papers</i> , 1973, 25, 289-336.   | 1.2 | 452       |
| 12 | Explaining the international direct investment position of countries: Towards a dynamic or developmental approach. <i>Weltwirtschaftliches Archiv</i> , 1981, 117, 30-64.  | 0.8 | 402       |
| 13 | Industrial Development, Globalization and Multinational Enterprises: New Realities for Developing Countries. <i>Oxford Development Studies</i> , 2000, 28, 141-167.  | 1.9 | 399       |
| 14 | Multinational enterprises and the globalization of innovatory capacity. <i>Research Policy</i> , 1994, 23, 67-88.  | 6.4 | 306       |
| 15 | Location and the multinational enterprise: A neglected factor?. <i>Journal of International Business Studies</i> , 2009, 40, 5-19.   | 7.3 | 274       |
| 16 | The R&D Activities of Foreign Firms in the United States. <i>International Studies of Management and Organization</i> , 1995, 25, 39-74.   | 0.6 | 245       |
| 17 | Comment on Dragon multinationals: New players in 21st century globalization. <i>Asia Pacific Journal of Management</i> , 2006, 23, 139-141.  | 4.5 | 232       |
| 18 | Location and the multinational enterprise: John Dunning's thoughts on receiving the Journal of International Business Studies 2008 Decade Award. <i>Journal of International Business Studies</i> , 2009, 40, 20-34. | 7.3 | 200       |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Multinational Enterprises, Development and Globalization: Some Clarifications and a Research Agenda. Oxford Development Studies, 2010, 38, 263-287.                               | 1.9 | 200       |
| 20 | The Internationalization of Corporate R&D: A Review of the Evidence and Some Policy Implications for Home Countries. Review of Policy Research, 2009, 26, 13-33.                  | 3.9 | 174       |
| 21 | The theory of international production. International Trade Journal, 1988, 3, 21-66.  | 0.9 | 153       |
| 22 | Multinational Enterprises and the Growth of Services: Some Conceptual and Theoretical Issues. Service Industries Journal, 1989, 9, 5-39.  | 8.3 | 149       |
| 23 | The investment development cycle revisited. Weltwirtschaftliches Archiv, 1986, 122, 667-676.  | 0.8 | 145       |
| 24 | Some macro-data on the regionalisation/globalisation debate: a comment on the Rugman/Verbeke analysis. Journal of International Business Studies, 2007, 38, 177-199.              | 7.3 | 129       |
| 25 | The eclectic theory of international production: A case study of the international hotel industry. Managerial and Decision Economics, 1981, 2, 197-210.                           | 2.5 | 117       |
| 26 | Some antecedents of internalization theory. Journal of International Business Studies, 2003, 34, 108-115.   | 7.3 | 115       |
| 27 | The European Internal Market Programme and Inbound Foreign Direct Investment. Journal of Common Market Studies, 1997, 35, 189-223.  | 2.1 | 103       |
| 28 | The European Internal Market Programme and Inbound Foreign Direct Investment. Journal of Common Market Studies, 1997, 35, 1-30.   | 2.1 | 88        |
| 29 | Incorporating Trade into the Investment Development Path: A Case Study of Korea and Taiwan. Oxford Development Studies, 2001, 29, 145-154.  | 1.9 | 68        |
| 30 | An overview of relations with national governments. New Political Economy, 1998, 3, 280-284.  | 4.4 | 54        |
| 31 | Globalization and the new geography of foreign direct investment. Oxford Development Studies, 1998, 26, 47-69.  | 1.9 | 53        |
| 32 | Towards a technology-seeking explanation of U.S. direct investment in the United Kingdom. Journal of International Management, 2004, 10, 5-20.                                    | 4.2 | 50        |
| 33 | Foreign ownership strategies of UK and US international franchisors: An exploratory application of Dunning's envelope paradigm. International Business Review, 2007, 16, 531-548. | 4.8 | 49        |
| 34 | Market power of the firm and international transfer of technology. International Journal of Industrial Organization, 1983, 1, 333-351.  | 1.2 | 45        |
| 35 | The Challenge of Electronic Markets for International Business Theory. International Journal of the Economics of Business, 2001, 8, 273-301.                                      | 1.7 | 45        |
| 36 | The Eclectic Paradigm of International Production: A Restatement and Some Possible Extensions. , 2015, , 50-84.   |     | 45        |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 37 | What's wrong" and right" with trade theory?. International Trade Journal, 1995, 9, 163-202.  | 0.9 | 27        |
| 38 | Intra-industry foreign direct investment: Its rationale and trade effects. Review of World Economics, 1984, 120, 522-540.                                    | 2.0 | 19        |
| 39 | AN EVOLVING PARADIGM OF THE ECONOMIC DETERMINANTS OF INTERNATIONAL BUSINESS ACTIVITY. Advances in International Management, 0, , 3-27.                       | 0.3 | 14        |
| 40 | Restructuring the regional distribution of FDI: The case of Japanese and US FDI. Japan and the World Economy, 2007, 19, 26-47.                               | 1.1 | 13        |
| 41 | A new Zeitgeist for international business activity and scholarship. European Journal of International Management, 2007, 1, 278.                             | 0.2 | 11        |
| 42 | An Evolutionary Approach to Understanding International Business Activity: The Co-evolution of MNEs and the Institutional Environment. , 2015, , 192-223.    |     | 10        |
| 43 | When I met Hymer: Some personal recollections. International Business Review, 2006, 15, 115-123.   | 4.8 | 7         |
| 44 | The contribution of British scholarship to international business studies. International Business Review, 2004, 13, 257-279.                                 | 4.8 | 5         |
| 45 | Investissements amÃ©ricains directs et compÃ©titivitÃ© technologique europÃ©enne. L'ActualitÃ© Ã©conomique, 1982, 58, 341-379.                               | 0.1 | 4         |
| 46 | Foreign direct investment in japan and the united states: A comparative analysis. International Trade Journal, 1997, 11, 187-220.                            | 0.9 | 3         |
| 47 | Intra-Industry Production as a Form of International Economic Involvement: An Exploratory Analysis. , 2019, , 9-37.  |     | 3         |
| 48 | Multinational Enterprises and Domestic Capital Formation. Manchester School, 1973, 41, 283-310.  | 0.9 | 2         |
| 49 | Institutional reform, FDI and the locational competitiveness of European transition economies. Progress in International Business Research, 2007, , 175-201. | 0.4 | 2         |
| 50 | Global Economy Quarterly, Issue 3. Global Economy Journal, 2001, 2, 165-259.   | 0.7 | 1         |
| 51 | Rugman and the Geography of MNE Activity. Research in Global Strategic Management, 0, , 41-57.   | 0.5 | 0         |