## **Carol Saunders**

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Power and Trust: Critical Factors in the Adoption and Use of Electronic Data Interchange. Organization Science, 1997, 8, 23-42.	3.0	736
2	Achieving Success in Information Systems Outsourcing. California Management Review, 1997, 39, 63-79.	3.4	291
3	How Low Should You Go? Low Response Rates and the Validity of Inference in IS Questionnaire Research. Journal of the Association for Information Systems, 2006, 7, 351-414.	2.4	206
4	Temporal Sequences in Information Acquisition for Decision Making: A Focus on Source and Medium. Academy of Management Review, 1990, 15, 29-46.	7.4	123
5	My time or yours? Managing time visions in global virtual teams. Academy of Management Perspectives, 2004, 18, 19-37.	4.3	122
6	Research Report: Diffusion of Information Systems Outsourcing: A Reevaluation of Influence Sources. Information Systems Research, 1997, 8, 288-301.	2.2	120
7	Electronic window dressing: impression management with Websites. European Journal of Information Systems, 2003, 12, 309-322.	5.5	105
8	Control Configuration and Control Enactment in Information Systems Projects: Review and Expanded Theoretical Framework. MIS Quarterly: Management Information Systems, 2016, 40, 741-774.	3.1	101
9	"Is It Already 4 a.m. in Your Time Zone?― Small Group Research, 2007, 38, 98-129.	1.8	77
10	The Use of Temporary Staff and Managers in a Local Government Environment. Communication Research, 1997, 24, 698-730.	3.9	47
11	The Impact of Mental Representations on ICT-Related Overload in the Use of Mobile Phones. Journal of Management Information Systems, 2017, 34, 803-825.	2.1	47
12	Moving IS Project Control Research into the Digital Era: The "Why―of Control and the Concept of Control Purpose. Information Systems Research, 2019, 30, 1387-1401.	2.2	34
13	Information acquisition in group decision making. Information and Management, 1998, 34, 55-74.	3.6	33
14	Communication in Virtual Teams: Ten Years of Experience in Education. IEEE Transactions on Professional Communication, 2008, 51, 302-312.	0.6	23
15	The impact of control styles and control modes on individual-level outcomes: a first test of the integrated IS project control theory. European Journal of Information Systems, 2020, 29, 134-152.	5.5	18
16	Discrepancy Theory Models of Satisfaction in IS Research. Integrated Series on Information Systems, 2012, , 355-381.	0.1	16
17	Interorganizational trust in B2B relationships. , 2004, , .		15
18	Computerspeak: Message Content and Perceived Appropriateness in an Educational Setting. Journal of Educational Technology Systems, 1993, 22, 123-139.	3.6	14

#	Article	IF	CITATIONS
19	Language as power on the Internet. Journal of the Association for Information Science and Technology, 2007, 58, 1899-1903.	2.6	12
20	Managing information sharing: Interorganizational communication in collaborations with competitors. Information and Organization, 2021, 31, 100354.	3.1	9
21	Antecedents of Information Systems Backsourcing. , 2006, , 83-102.		5
22	The Generational Impact of Software. IEEE Software, 2013, 30, 87-89.	2.1	2
23	Outsourcing: A View from Those Doing the Work. , 2002, , 329-347.		2