

Bernard Weiner

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139
papers

20,489
citations

59
h-index

139
g-index

139
ext. papers

22,415
ext. citations

4.4
avg, IF

7.18
L-index

#	Paper	IF	Citations
139	An attributional theory of achievement motivation and emotion.. <i>Psychological Review</i> , 1985 , 92, 548-573.	3.3	4161
138	An Attributional Theory of Motivation and Emotion 1986 ,		2112
137	A theory of motivation for some classroom experiences.. <i>Journal of Educational Psychology</i> , 1979 , 71, 3-25	5.3	1453
136	An attributional analysis of reactions to stigmas.. <i>Journal of Personality and Social Psychology</i> , 1988 , 55, 738-748	6.5	1096
135	"Spontaneous" causal thinking.. <i>Psychological Bulletin</i> , 1985 , 97, 74-84	19.1	758
134	When people ask "why" questions, and the heuristics of attributional search.. <i>Journal of Personality and Social Psychology</i> , 1981 , 40, 650-663	6.5	611
133	A cognitive (attribution)-emotion-action model of motivated behavior: An analysis of judgments of help-giving.. <i>Journal of Personality and Social Psychology</i> , 1980 , 39, 186-200	6.5	536
132	An attributional analysis of achievement motivation.. <i>Journal of Personality and Social Psychology</i> , 1970 , 15, 1-20	6.5	498
131	Attributional Thoughts about Consumer Behavior. <i>Journal of Consumer Research</i> , 2000 , 27, 382-387	6.3	488
130	Intrapersonal and Interpersonal Theories of Motivation from an Attributional Perspective 2000 , 12, 1-14		340
129	On sin versus sickness: A theory of perceived responsibility and social motivation.. <i>American Psychologist</i> , 1993 , 48, 957-965	9.5	334
128	Social Motivation, Justice, and the Moral Emotions		312
127	The Development of an Attribution-Based Theory of Motivation: A History of Ideas. <i>Educational Psychologist</i> , 2010 , 45, 28-36	6.8	311
126	History of motivational research in education.. <i>Journal of Educational Psychology</i> , 1990 , 82, 616-622	5.3	277
125	Causal ascriptions and achievement behavior: a conceptual analysis of effort and reanalysis of locus of control. <i>Journal of Personality and Social Psychology</i> , 1972 , 21, 239-48	6.5	277
124	A meta-analytic review of help giving and aggression from an attributional perspective: Contributions to a general theory of motivation. <i>Cognition and Emotion</i> , 2004 , 18, 815-848	2.3	268
123	The cognition-emotion process in achievement-related contexts.. <i>Journal of Personality and Social Psychology</i> , 1979 , 37, 1211-1220	6.5	267

122	Conservatism and Perceptions of Poverty: An Attributional Analysis1. <i>Journal of Applied Social Psychology</i> , 1993 , 23, 925-943	2.1	263
121	Cue utilization and attributional judgments for success and failure. <i>Journal of Personality</i> , 1971 , 39, 591-605	4.05	254
120	Pity, Anger, and Guilt: An Attributional Analysis. <i>Personality and Social Psychology Bulletin</i> , 1982 , 8, 226-232	4.1	247
119	Attribution Theory, Achievement Motivation, and the Educational Process. <i>Review of Educational Research</i> , 1972 , 42, 203-215	10.3	216
118	A meta-analytic review of coping with illness: do causal attributions matter?. <i>Journal of Psychosomatic Research</i> , 2001 , 50, 205-19	4.1	214
117	An attributional analysis of excuse giving: Studies of a naive theory of emotion.. <i>Journal of Personality and Social Psychology</i> , 1987 , 52, 316-324	6.5	205
116	Public Confession and Forgiveness. <i>Journal of Personality</i> , 1991 , 59, 281-312	4.4	203
115	Remorse, Confession, Group Identity, and Expectancies About Repeating a Transgression. <i>Basic and Applied Social Psychology</i> , 2000 , 22, 291-300	1.1	167
114	An Attribution-Affect-Action Theory of Behavior: Replications of Judgments of Help-Giving. <i>Personality and Social Psychology Bulletin</i> , 1988 , 14, 610-621	4.1	163
113	Social learning (locus of control) versus attributional (causal stability) interpretations of expectancy of success1. <i>Journal of Personality</i> , 1976 , 44, 52-68	4.4	150
112	Integrating Social and Personal Theories of Achievement Striving. <i>Review of Educational Research</i> , 1994 , 64, 557-573	10.3	141
111	An attributional analysis of reactions to poverty: the political ideology of the giver and the perceived morality of the receiver. <i>Personality and Social Psychology Review</i> , 2011 , 15, 199-213	13.4	116
110	May I borrow your class notes? An attributional analysis of judgments of help giving in an achievement-related context.. <i>Journal of Educational Psychology</i> , 1980 , 72, 676-681	5.3	113
109	Affective consequences of ability versus effort ascriptions: Controversies, resolutions, and quandaries.. <i>Journal of Educational Psychology</i> , 1984 , 76, 146-158	5.3	107
108	A Cross-Cultural Examination of the Effects of Apology and Perspective Taking on Forgiveness. <i>Journal of Language and Social Psychology</i> , 2001 , 20, 144-166	1.2	106
107	Dislike and Envy as Antecedents of Pleasure at Another's Misfortune. <i>Motivation and Emotion</i> , 2002 , 26, 257-277	2.5	105
106	Some methodological pitfalls in attributional research.. <i>Journal of Educational Psychology</i> , 1983 , 75, 530-543	5.3	105
105	Necessary versus sufficient causal schemata for success and failure. <i>Journal of Research in Personality</i> , 1973 , 7, 197-207	2.8	103

104	Stigma Controllability and Coping as Predictors of Emotions and Social Support. <i>Journal of Social and Personal Relationships</i> , 1991 , 8, 133-140	1.9	101
103	Justice and utility in the classroom: An attributional analysis of the goals of teachers' punishment and intervention strategies.. <i>Journal of Educational Psychology</i> , 2001 , 93, 309-319	5.3	94
102	Social Emotions and Personality Inferences: A Scaffold for a New Direction in the Study of Achievement Motivation. <i>Educational Psychologist</i> , 2002 , 37, 183-193	6.8	94
101	Attributing illness to 'old age:' consequences of a self-directed stereotype for health and mortality. <i>Psychology and Health</i> , 2012 , 27, 881-97	2.9	91
100	An Attributional Analysis of Punishment Goals and Public Reactions to O. J. Simpson. <i>Personality and Social Psychology Bulletin</i> , 1997 , 23, 331-346	4.1	88
99	Pilot test of an attribution retraining intervention to raise walking levels in sedentary older adults. <i>Journal of the American Geriatrics Society</i> , 2007 , 55, 1842-6	5.6	87
98	Testing some attributionemotion relations in the People's Republic of China.. <i>Journal of Personality and Social Psychology</i> , 1989 , 56, 109-116	6.5	87
97	Using affective cues to infer causal thoughts.. <i>Developmental Psychology</i> , 1982 , 18, 278-286	3.7	84
96	The Attribution Approach to Emotion and Motivation: History, Hypotheses, Home Runs, Headaches/Heartaches. <i>Emotion Review</i> , 2014 , 6, 353-361	4.6	82
95	An attributional examination of retributive versus utilitarian philosophies of punishment. <i>Social Justice Research</i> , 1997 , 10, 431-452	1.6	74
94	Bleeding Hearts and the Heartless: Popular Perceptions of Liberal and Conservative Ideologies. <i>Personality and Social Psychology Bulletin</i> , 2000 , 26, 845-852	4.1	74
93	An Attribution Theory of Motivation135-155		72
92	A Test of Dweck's Model of Achievement Goals as Related to Perceptions of Ability. <i>Journal of Experimental Education</i> , 1991 , 59, 226-234	1.3	68
91	Searching for Order in Social Motivation. <i>Psychological Inquiry</i> , 1996 , 7, 199-216	2	67
90	Understanding the Motivational Role of Affect: Life-span Research from an Attributional Perspective. <i>Cognition and Emotion</i> , 1989 , 3, 401-419	2.3	65
89	Social Motivation: Understanding Children's School Adjustment 1996 ,		65
88	Hate Welfare But Help the Poor: How the Attributional Content of Stereotypes Explains the Paradox of Reactions to the Destitute in America1. <i>Journal of Applied Social Psychology</i> , 2004 , 34, 34-58	2.1	64
87	Attributions for Achievement-Related Events, Expectancy, and Sentiments: A Study of Success and Failure in Chile and the United States. <i>Journal of Cross-Cultural Psychology</i> , 1982 , 13, 362-374	1.9	62

86	Drive versus cognitive theory: A reply to Boor and Harmon.. <i>Journal of Personality and Social Psychology</i> , 1971 , 18, 258-262	6.5	62
85	Bad Starts and Better Finishes: Attributional Retraining and Initial Performance in Competitive Achievement Settings. <i>Journal of Social and Clinical Psychology</i> , 2010 , 29, 668-700	1.6	60
84	Accounts for Success as Determinants of Perceived Arrogance and Modesty. <i>Motivation and Emotion</i> , 2000 , 24, 215-236	2.5	60
83	A cognition-emotion-action sequence: Anticipated emotional consequences of causal attributions and reported communication strategy.. <i>Developmental Psychology</i> , 1985 , 21, 102-107	3.7	60
82	Motivation and memory. <i>Psychological Monographs</i> , 1966 , 80, 1-22		60
81	Role of success and failure in the learning of easy and complex tasks. <i>Journal of Personality and Social Psychology</i> , 1966 , 3, 339-44	6.5	59
80	The legacy of an attribution approach to motivation and emotion: A no-crisis zone.. <i>Motivation Science</i> , 2018 , 4, 4-14	3.4	59
79	Attribution theory and attributional therapy: some theoretical observations and suggestions. <i>British Journal of Clinical Psychology</i> , 1988 , 27, 99-104	3.6	57
78	Effects of motivations on the availability and retrieval of memory traces.. <i>Psychological Bulletin</i> , 1966 , 65, 24-37	19.1	57
77	The Goals of Excuses and Communication Strategies Related to Causal Perceptions. <i>Personality and Social Psychology Bulletin</i> , 1991 , 17, 4-13	4.1	54
76	From an Attributional Theory of Emotion to Developmental Psychology: A Round-Trip Ticket?. <i>Social Cognition</i> , 1986 , 4, 152-179	1.2	54
75	Peer networks and students' classroom engagement during childhood and adolescence 1996 , 279-312		53
74	Inferences about the Causes of Positive and Negative Emotions. <i>Personality and Social Psychology Bulletin</i> , 1992 , 18, 603-615	4.1	53
73	Effects of Causal Attributions on Personnel Decisions: A Social Motivation Perspective. <i>Basic and Applied Social Psychology</i> , 1998 , 20, 155-166	1.1	51
72	Misattribution for failure and enhancement of achievement strivings.. <i>Journal of Personality and Social Psychology</i> , 1975 , 31, 415-421	6.5	51
71	The effects of unsatisfied achievement motivation on persistence and subsequent performance. <i>Journal of Personality</i> , 1965 , 33, 428-42	4.4	51
70	Perceiving the Causes of Success and Failure: A Cross-Cultural Examination of Attributional Concepts. <i>Journal of Cross-Cultural Psychology</i> , 1989 , 20, 191-213	1.9	47
69	Further evidence concerning the effects of perceptions of effort and ability on achievement evaluation.. <i>Journal of Personality and Social Psychology</i> , 1973 , 28, 187-191	6.5	47

68	Intrapersonal and Interpersonal Theories of Motivation from an Attribution Perspective 2001 , 17-30		45
67	Personality characteristics and affective reactions toward exams of superior and failing college students. <i>Journal of Educational Psychology</i> , 1970 , 61, 144-51	5.3	42
66	Inferences Of Responsibility And Social Motivation. <i>Advances in Experimental Social Psychology</i> , 1995 , 27, 1-47	4.2	38
65	Ability versus effort revisited: The moral determinants of achievement evaluation and achievement as a moral system. <i>Educational Psychologist</i> , 1994 , 29, 163-172	6.8	37
64	Examining Emotional Diversity in the Classroom 2007 , 75-88		34
63	Testing Judgments about Attribution-Emotion-Action Linkages: A Lifespan Approach. <i>Social Cognition</i> , 1991 , 9, 254-276	1.2	34
62	The perceived informational value and affective consequences of choice behavior and intermediate difficulty task selection. <i>Journal of Research in Personality</i> , 1976 , 10, 410-423	2.8	33
61	An Attributional Analysis of Reactions to Magic Johnson ¹ . <i>Journal of Applied Social Psychology</i> , 1993 , 23, 996-1010	2.1	31
60	Whom would you rather help: an acquaintance not responsible for her plight or a responsible sibling?. <i>Journal of Social Psychology</i> , 2003 , 143, 331-40	2.3	30
59	An Attributional Analysis of Maternal Beliefs about the Importance of Child-Rearing Practices. <i>Child Development</i> , 1991 , 62, 301	4.9	30
58	Friends' influence on school adjustment: A motivational analysis 1996 , 248-278		29
57	An Attributional Interpretation of Expectancy-Value Theory 1974 , 51-69		28
56	A latent profile analysis of attributions for poverty: Identifying response patterns underlying people's willingness to help the poor. <i>Personality and Individual Differences</i> , 2015 , 85, 149-154	3.3	27
55	The influence of perceived responsibility and personality characteristics on the emotional and behavioral reactions to people with AIDS. <i>Journal of Social Psychology</i> , 1999 , 139, 487-95	2.3	27
54	An attributional analysis of students' interactions: The social consequences of perceived responsibility. <i>Educational Psychology Review</i> , 1993 , 5, 325-345	7.1	27
53	Motivated forgetting and the study of repression. <i>Journal of Personality</i> , 1968 , 36, 213-34	4.4	26
52	Self-Perceptions of Fairness in Individual and Group Contexts. <i>Personality and Social Psychology Bulletin</i> , 1996 , 22, 868-881	4.1	25
51	An Attributional Analysis of Child Abuse Among Low-Income African American Mothers. <i>Journal of Social and Clinical Psychology</i> , 2001 , 20, 233-257	1.6	25

50	The Social Psychology of Emotion: Applications of a Naive Psychology. <i>Journal of Social and Clinical Psychology</i> , 1987 , 5, 405-419	1.6	25
49	Cognitive approaches to stress and coping. <i>Current Opinion in Psychiatry</i> , 2002 , 15, 627-632	4.9	24
48	The Classroom as a Courtroom. <i>Social Psychology of Education</i> , 2003 , 6, 3-15	2	23
47	Social cognition in the classroom. <i>Educational Psychologist</i> , 1983 , 18, 109-124	6.8	23
46	Motivation: Past, present, and future. 2012 , 367-397		20
45	5: An Attributional Approach for Educational Psychology. <i>Review of Research in Education</i> , 1976 , 4, 179-209	4.9	17
44	Attribution and affect: Comments on Sohn's critique.. <i>Journal of Educational Psychology</i> , 1977 , 69, 506-513	5.3	17
43	An attributional analysis of the development of excuse giving in aggressive and nonaggressive African American boys.. <i>Developmental Psychology</i> , 1995 , 31, 274-284	3.7	16
42	Asymmetrical attributions for approach versus avoidance behavior. <i>Personality and Social Psychology Bulletin</i> , 2003 , 29, 1371-82	4.1	15
41	Achievement motivation and the recall of incompleted and completed exam questions. <i>Journal of Educational Psychology</i> , 1968 , 59, 181-5	5.3	15
40	Linkages Between Causal Ascriptions, Emotion, and Behaviour. <i>International Journal of Behavioral Development</i> , 1997 , 20, 153-162	2.6	14
39	Motivational psychology and educational research 1 This paper was written while the author was supported by Grant GS 35216 from the National Science Foundation, and was originally presented as an invited address to Division 15 at the meeting of the American Psychological Association, New Orleans, Louisiana, August 27-31, 1974. The author is indebted to the members of the Division of Educational Psychology for their helpful comments on an earlier draft of this paper.	6.8	14
38	Reframing Achievement Setbacks: A Motivation Intervention to Improve 8-Year Graduation Rates for Students in Science, Technology, Engineering, and Mathematics (STEM) Fields. <i>Psychological Science</i> , 2020 , 31, 623-633	7.9	13
37	Implications of the current theory of achievement motivation for research and performance in the classroom. <i>Psychology in the Schools</i> , 1967 , 4, 164-171	1.5	13
36	Observers' reactions to genetic testing: the role of hindsight bias and judgements of responsibility. <i>Journal of Applied Social Psychology</i> , 2000 , 30, 1670-90	2.1	12
35	Attribution-based motivation treatment efficacy in an online learning environment for students who differ in cognitive elaboration. <i>Motivation and Emotion</i> , 2017 , 41, 600-616	2.5	11
34	Honesty doesn't Always Pay: The Role of Honesty of Accounts for Success made in an Educational Setting in Inferences of Modesty and Arrogance. <i>Social Psychology of Education</i> , 2006 , 9, 119-138	2	11
33	At-risk children's causal inferences given emotional feedback and their understanding of the excuse-giving process. <i>European Journal of Personality</i> , 1994 , 8, 31-43	5.1	11

32	NEED ACHIEVEMENT AND THE RESUMPTION OF INCOMPLETED TASKS. <i>Journal of Personality and Social Psychology</i> , 1965 , 1, 165-8	6.5	11
31	Affect and short-term retention. <i>Learning and Behavior</i> , 1966 , 4, 75-76		11
30	Achievement motivation and task recall in competitive situations. <i>Journal of Personality and Social Psychology</i> , 1966 , 3, 693-6	6.5	10
29	Motivational Factors in Short-Term Retention: II. Rehearsal or Arousal?. <i>Psychological Reports</i> , 1967 , 20, 1203-1208	1.6	10
28	Asymmetrical effects of reward and punishment on attributions of morality. <i>Journal of Social Psychology</i> , 2008 , 148, 407-20	2.3	9
27	All's well that ends.. <i>Journal of Educational Psychology</i> , 1984 , 76, 169-171	5.3	8
26	Perceptions of controllability and anticipated anger. <i>Cognitive Development</i> , 1986 , 1, 273-280	1.7	8
25	An Attributional Approach for Educational Psychology. <i>Review of Research in Education</i> , 1976 , 4, 179	4.9	7
24	Reported causal antecedents of discrete emotions in late life. <i>International Journal of Aging and Human Development</i> , 2009 , 68, 215-41	1.8	6
23	Reflections on Affirmative Action Goals in Psychology Admissions. <i>Psychological Science</i> , 1995 , 6, 140-148	3.9	6
22	Motivational determinants of coalition formation. <i>Journal of Experimental Social Psychology</i> , 1977 , 13, 536-542	2.6	6
21	Effects of Reward and Coercion for Transgression Compliance on Judgments of Responsibility and Recommended Punishment. <i>Journal of Applied Social Psychology</i> , 2006 , 36, 3015-3030	2.1	5
20	On theoretical co-existence versus theoretical integration. <i>European Journal of Psychology of Education</i> , 2008 , 23, 433-438	2.3	4
19	Another failure for motivation to enhance trace retrieval. <i>Psychological Reports</i> , 1968 , 22, 1007-8	1.6	4
18	Wither attribution theory?. <i>Journal of Organizational Behavior</i> , 2019 , 40, 603-604	6.9	3
17	The role of attribution of causality in economic decision making. <i>Journal of Socio-Economics</i> , 2012 , 41, 439-444		3
16	Little-known truths, quirky anecdotes, seething scandals, and even some science in the history of (primarily achievement) motivation. <i>Personality and Social Psychology Review</i> , 2013 , 17, 293-304	13.4	3
15	Social Motivation in the Classroom: implications for students' achievement. <i>Scandinavian Journal of Educational Research</i> , 1994 , 38, 279-289	1.2	3

14	Attribution Theory in Organizational Behavior: A Relationship of Mutual Benefit 2018 , 3-6		3
13	Dislike and Envy as Antecedents of Pleasure at Another's Misfortune 2002 , 26, 257		3
12	A Naïve Psychologist Examines Bad Luck and the Concept of Responsibility. <i>Monist, The</i> , 2003 , 86, 164-180		2
11	Some determinants of task preference and the desire for information about the self. <i>European Journal of Social Psychology</i> , 1981 , 11, 399-407	2.9	2
10	An Honors Course in Introductory Psychology. <i>Journal of Educational Research</i> , 1966 , 60, 187-189	1.1	2
9	My Journey to the Attribution Fields. <i>Advances in Motivation Science</i> , 2019 , 6, 185-211	5	2
8	In the Atkinson Tradition: The Motivational Function of Emotion. <i>Recent Research in Psychology</i> , 1986 , 26-39		2
7	Whose fault is it anyway: How do parents respond to their child's setbacks?. <i>Social Psychology of Education</i> , 2013 , 16, 95-109	2	1
6	On the cross-cultural trail, searching for (non)-replication. <i>International Journal of Psychology</i> , 2015 , 50, 303-7	1.9	1
5	An Attributional Analysis of Maternal Beliefs about the Importance of Child-rearing Practices. <i>Child Development</i> , 1991 , 62, 301-310	4.9	1
4	An Attribution Theorist Addresses the Co-existence of Theoretical Generality and Cultural Specificity 2008 , 143-160		
3	A cognitive psychology for infrahumans. <i>Behavioral and Brain Sciences</i> , 1978 , 1, 606-607	0.9	
2	The Experimental Study of Achievement Motivation. <i>The Bulletin of the National Association of Secondary School Principals</i> , 1967 , 51, 51-68		
1	Ultimate and Proximal (Attribution-Related) Motivational Determinants of Moral Behaviour 2013 , 99-112		