

# Lenos Trigeorgis

## List of Publications by Year in descending order

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74  
papers

3,216  
citations

270111

25  
h-index

206121

51  
g-index

76  
all docs

76  
docs citations

76  
times ranked

1771  
citing authors

#	ARTICLE	IF	CITATIONS
1	Compete, Cooperate, or Both? Integrating the Demand Side into Patent Deployment Strategies for the Commercialization and Licensing of Technology. <i>Academy of Management Review</i> , 2022, 47, 31-58.	7.4	7
2	Capacity investment choices under cost heterogeneity and output flexibility in oligopoly. <i>European Journal of Operational Research</i> , 2021, 290, 1154-1173.	3.5	7
3	US government TARP bailout and bank lottery behavior. <i>Journal of Corporate Finance</i> , 2021, 66, 101777.	2.7	8
4	Multinationality, portfolio diversification, and asymmetric MNE performance: The moderating role of real options awareness. <i>Journal of International Business Studies</i> , 2021, 52, 388-408.	4.6	31
5	Option Games: The Interface Between Optimal Stopping and Game Theory. , 2021, , 1-5.		0
6	Option Games: The Interface Between Optimal Stopping and Game Theory. , 2021, , 1641-1646.		0
7	Valuation of brand equity and retailer growth strategies using real options. <i>Journal of Retailing</i> , 2021, 97, 523-544.	4.0	8
8	Asymmetric Returns and the Economic Content of Accruals and Investment. <i>Management Science</i> , 2021, 67, 3921-3942.	2.4	3
9	Outsourcing flexibility under financial constraints. <i>Journal of Corporate Finance</i> , 2021, 67, 101890.	2.7	17
10	Is bailout insurance and tail risk priced in bank equities?. <i>Journal of Financial Stability</i> , 2021, 55, 100909.	2.6	2
11	Growth Options and Related Stock Market Anomalies: Profitability, Distress, Lotteryiness, and Volatility. <i>Journal of Financial and Quantitative Analysis</i> , 2020, 55, 2150-2180.	2.0	26
12	Investor ambiguity, systemic banking risk and economic activity: The case of too-big-to-fail. <i>Journal of Corporate Finance</i> , 2020, 62, 101549.	2.7	12
13	Valuing human capital career development: a real options approach. <i>Journal of Intellectual Capital</i> , 2020, 21, 781-807.	3.1	9
14	Individual antecedents of real options appraisal: The role of national culture and ambiguity. <i>European Journal of Operational Research</i> , 2020, 286, 1018-1032.	3.5	6
15	Disruptive Innovation, Market Entry and Production Flexibility in Heterogeneous Oligopoly. <i>Production and Operations Management</i> , 2019, 28, 1641-1657.	2.1	22
16	Payment Structure, Bargaining Power and Real Options: Evidence from Biotechnology Licensing. <i>Proceedings - Academy of Management</i> , 2019, 2019, 14435.	0.0	0
17	Option implied ambiguity and its information content: Evidence from the subprime crisis. <i>Annals of Operations Research</i> , 2018, 262, 463-491.	2.6	24
18	Flexibility as firm value driver: Evidence from offshore outsourcing. <i>Global Strategy Journal</i> , 2018, 8, 351-376.	4.4	28

#	ARTICLE	IF	CITATIONS
19	Real Options in Operations Research: A Review. European Journal of Operational Research, 2018, 270, 1-24.	3.5	129
20	The Impact of Real Options Awareness on Downside Risk in Multinational Firms. Proceedings - Academy of Management, 2018, 2018, 12170.	0.0	1
21	Corporate liquidity and dividend policy under uncertainty. Journal of Banking and Finance, 2017, 81, 221-235.	1.4	10
22	Real Options, Idiosyncratic Skewness, and Diversification. Journal of Financial and Quantitative Analysis, 2017, 52, 215-241.	2.0	43
23	Strategic NPV: Real Options and Strategic Games under Different Information Structures. Strategic Management Journal, 2017, 38, 2555-2578.	4.7	22
24	Multinationality and firm value: The role of real options awareness. Journal of Corporate Finance, 2017, 46, 77-96.	2.7	26
25	Corporate liquidity and dividend policy under uncertainty. Journal of Banking and Finance, 2017, 75, 200-214.	1.4	10
26	Real options theory in strategic management. Strategic Management Journal, 2017, 38, 42-63.	4.7	249
27	Real Options in Strategy and Finance: Current Gaps and Future Linkages. Academy of Management Perspectives, 2016, 30, 428-440.	4.3	22
28	Choquet-based European option pricing with stochastic (and fixed) strikes. OR Spectrum, 2015, 37, 787-802.	2.1	17
29	Toward a Real Options Theory of Strategic Human Resource Management. Proceedings - Academy of Management, 2015, 2015, 14862.	0.0	3
30	Optimal Sourcing and Lead-time Reduction under Evolutionary Demand Risk. Production and Operations Management, 2014, 23, 2103-2117.	2.1	43
31	The Role of Growth Options in Explaining Stock Returns. Journal of Financial and Quantitative Analysis, 2014, 49, 749-771.	2.0	57
32	Option Games: The Interface Between Optimal Stopping and Game Theory. , 2014, , 1-5.		0
33	Alternative bankruptcy prediction models using option-pricing theory. Journal of Banking and Finance, 2013, 37, 2329-2341.	1.4	57
34	Valuing a high-tech growth company: the case of EchoStar Communications Corporation. European Journal of Finance, 2013, 19, 734-759.	1.7	8
35	Real options at the interface of finance and operations: exploiting embedded supply-chain real options to gain competitiveness. European Journal of Finance, 2013, 19, 760-778.	1.7	13
36	Multi-stage product development with exploration, value-enhancing, preemptive and innovation options. Journal of Banking and Finance, 2013, 37, 174-190.	1.4	17

#	ARTICLE	IF	CITATIONS
37	Distress Risk, Growth and Earnings Quality. <i>Abacus</i> , 2011, 47, 158-181.	0.9	38
38	Strategic investment under uncertainty: A synthesis. <i>European Journal of Operational Research</i> , 2011, 215, 639-650.	3.5	92
39	Competitive Strategy. , 2011, , .		74
40	Strategic Investment Under Uncertainty: A Synthesis. <i>SSRN Electronic Journal</i> , 2010, , .	0.4	6
41	Flexibility and Games in Strategic Investment. <i>Multinational Finance Journal</i> , 2010, 14, 125-151.	0.5	7
42	Assessing the Value of Growth Option Synergies from Business Combinations and Testing for Goodwill Impairment: A Real Options Perspective. <i>Journal of Applied Corporate Finance</i> , 2009, 21, 115-124.	0.5	9
43	Valuing Infrastructure Investment: An Option Games Approach. <i>California Management Review</i> , 2009, 51, 79-100.	3.4	38
44	An Improved Binomial Lattice Method for Multi-Dimensional Options. <i>Applied Mathematical Finance</i> , 2007, 14, 453-475.	0.8	28
45	Managerial discretion in distressed firms. <i>British Accounting Review</i> , 2007, 39, 323-346.	2.2	52
46	Strategic Options and Games in Analysing Dynamic Technology Investments. <i>Long Range Planning</i> , 2007, 40, 84-114.	2.9	49
47	Earnings Behaviour of Financially Distressed Firms: The Role of Institutional Ownership. <i>Abacus</i> , 2007, 43, 271-296.	0.9	111
48	Real R&D options with time-to-learn and learning-by-doing. <i>Annals of Operations Research</i> , 2007, 151, 29-55.	2.6	32
49	Opções reais e interações com a flexibilidade financeira. <i>RAE Revista De Administracao De Empresas</i> , 2007, 47, 95-120.	0.1	3
50	Real options and games: Competition, alliances and other applications of valuation and strategy. <i>Review of Financial Economics</i> , 2006, 15, 95-112.	0.6	59
51	Strategic planning: valuing and managing portfolios of real options. <i>R and D Management</i> , 2006, 36, 403-419.	3.0	47
52	Short-term Dynamics in the Cyprus Stock Exchange. <i>European Journal of Finance</i> , 2006, 12, 205-216.	1.7	15
53	MAKING USE OF REAL OPTIONS SIMPLE: AN OVERVIEW AND APPLICATIONS IN FLEXIBLE/MODULAR DECISION MAKING. <i>Engineering Economist</i> , 2005, 50, 25-53.	0.3	74
54	Target board structure and takeover-induced abnormal returns in the UK. <i>Corporate Ownership and Control</i> , 2005, 3, 101-113.	0.5	4

#	ARTICLE	IF	CITATIONS
55	Real (investment) options with multiple sources of rare events. <i>European Journal of Operational Research</i> , 2002, 136, 696-706.	3.5	65
56	Shareholder Wealth Effects of Dividend Policy Changes in an Emerging Stock Market: The Case of Cyprus. <i>Multinational Finance Journal</i> , 2001, 5, 87-112.	0.5	54
57	Real options: A primer. , 1999, , 3-33.		14
58	Multi-stage real options: The cases of information technology infrastructure and international bank expansion. <i>Quarterly Review of Economics and Finance</i> , 1998, 38, 675-692.	1.5	110
59	The usefulness of earnings in explaining stock returns in an emerging market: the case of Cyprus. <i>European Accounting Review</i> , 1998, 7, 105-124.	2.1	26
60	Evaluating leases with complex operating options. <i>European Journal of Operational Research</i> , 1996, 91, 315-329.	3.5	45
61	A market utility approach to investment valuation. <i>European Journal of Operational Research</i> , 1994, 74, 294-309.	3.5	23
62	The Nature of Option Interactions and the Valuation of Investments with Multiple Real Options. <i>Journal of Financial and Quantitative Analysis</i> , 1993, 28, 1.	2.0	337
63	Real Options and Interactions with Financial Flexibility. <i>Financial Management</i> , 1993, 22, 202.	1.5	439
64	Distortions in Capital Asset Acquisition and Financing under Cost-Based Reimbursement. <i>Financial Review</i> , 1993, 28, 417-429.	1.3	1
65	Anticipated competitive entry and early preemptive investment in deferrable projects. <i>Journal of Economics and Business</i> , 1991, 43, 143-156.	1.7	88
66	A Log-Transformed Binomial Numerical Analysis Method for Valuing Complex Multi-Option Investments. <i>Journal of Financial and Quantitative Analysis</i> , 1991, 26, 309.	2.0	128
67	An Integrated Optionsâ€Based Strategic Planning and Control Model. <i>Managerial Finance</i> , 1991, 17, 16-28.	0.7	16
68	WHY COST-REIMBURSED NOT-FOR-PROFITS USE DEBT FINANCING DESPITE THE ABSENCE OF TAX INCENTIVES. <i>Financial Accountability and Management</i> , 1991, 7, 229-238.	1.9	0
69	Bankruptcy prediction and structural credit risk models. , 0, , 154-174.		2
70	Seemingly Unrelated Stock Market Anomalies: Profitability, Distress, Lotteryiness and Volatility. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
71	Greek Sovereign Debt: Addressing Economic Distress and Growth in the Euro Area. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
72	Asymmetric Returns and the Economic Content of Accruals and Investment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0

#	ARTICLE	IF	CITATIONS
73	Bank Lottery Behavior and Regulatory Bailouts. SSRN Electronic Journal, 0, , .	0.4	3
74	Real Options with Random Controls, Rare Events, and Risk-to-Ruin. , 0, , 251-271.		0