

# Michael T Hannan

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/11323358/publications.pdf>

Version: 2024-02-01

64  
papers

22,304  
citations

81839

39  
h-index

138417

58  
g-index

66  
all docs

66  
docs citations

66  
times ranked

7306  
citing authors

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 1  | The Population Ecology of Organizations. <i>American Journal of Sociology</i> , 1977, 82, 929-964.   | 0.3 | 5,778     |
| 2  | Structural Inertia and Organizational Change. <i>American Sociological Review</i> , 1984, 49, 149.   | 2.8 | 4,920     |
| 3  | The Liability of Newness: Age Dependence in Organizational Death Rates. <i>American Sociological Review</i> , 1983, 48, 692.   | 2.8 | 1,235     |
| 4  | A Time to Grow and a Time to Die: Growth and Mortality of Credit Unions in New York City, 1914-1990. <i>American Journal of Sociology</i> , 1994, 100, 381-421.                                | 0.3 | 556       |
| 5  | Networks, Knowledge, and Niches: Competition in the Worldwide Semiconductor Industry, 1984-1991. <i>American Journal of Sociology</i> , 1996, 102, 659-689.                                    | 0.3 | 510       |
| 6  | Identities, Genres, and Organizational Forms. <i>Organization Science</i> , 2005, 16, 474-490.   | 3.0 | 437       |
| 7  | Niche Width and the Dynamics of Organizational Populations. <i>American Journal of Sociology</i> , 1983, 88, 1116-1145.  | 0.3 | 416       |
| 8  | Multiple Category Memberships in Markets: An Integrative Theory and Two Empirical Tests. <i>American Sociological Review</i> , 2009, 74, 150-169.  | 2.8 | 380       |
| 9  | Building the Iron Cage: Determinants of Managerial Intensity in the Early Years of Organizations. <i>American Sociological Review</i> , 1999, 64, 527.   | 2.8 | 369       |
| 10 | The Ecology of Organizational Founding: American Labor Unions, 1836-1985. <i>American Journal of Sociology</i> , 1987, 92, 910-943.  | 0.3 | 299       |
| 11 | Density Delay in the Evolution of Organizational Populations: A Model and Five Empirical Tests. <i>Administrative Science Quarterly</i> , 1989, 34, 411.                                       | 4.8 | 298       |
| 12 | Dynamic Analysis of Event Histories. <i>American Journal of Sociology</i> , 1979, 84, 820-854.   | 0.3 | 279       |
| 13 | Organizational Evolution in a Multinational Context: Entries of Automobile Manufacturers in Belgium, Britain, France, Germany, and Italy. <i>American Sociological Review</i> , 1995, 60, 509. | 2.8 | 266       |
| 14 | The Ecology of Organizational Mortality: American Labor Unions, 1836-1985. <i>American Journal of Sociology</i> , 1988, 94, 25-52.   | 0.3 | 258       |
| 15 | Rethinking Age Dependence in Organizational Mortality: Logical Formalizations. <i>American Journal of Sociology</i> , 1998, 104, 126-164.  | 0.3 | 249       |
| 16 | Organizational Blueprints for Success in High-Tech Start-Ups: Lessons from the Stanford Project on Emerging Companies. <i>California Management Review</i> , 2002, 44, 8-36.                   | 3.4 | 234       |
| 17 | Logics of Organization Theory. , 2012, , .   |     | 208       |
| 18 | Partiality of Memberships in Categories and Audiences. <i>Annual Review of Sociology</i> , 2010, 36, 159-181.  | 3.1 | 183       |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 19 | Categorical contrast and audience appeal: niche width and critical success in winemaking. <i>Industrial and Corporate Change</i> , 2010, 19, 1397-1425.                               | 1.7 | 157       |
| 20 | Ecologies of Organizations: Diversity and Identity. <i>Journal of Economic Perspectives</i> , 2005, 19, 51-70.  | 2.7 | 152       |
| 21 | Category Reinterpretation and Defection: Modernism and Tradition in Italian Winemaking. <i>Organization Science</i> , 2011, 22, 1449-1463.  | 3.0 | 147       |
| 22 | Where do organizational forms come from?. <i>Sociological Forum</i> , 1985, 1, 50-72.   | 0.6 | 141       |
| 23 | The Organizational Niche. <i>Sociological Theory</i> , 2003, 21, 309-340.   | 1.9 | 140       |
| 24 | Organizational Mortality in European and American Automobile Industries Part I: Revisiting the Effects of Age and Size. <i>European Sociological Review</i> , 1998, 14, 279-302.      | 1.3 | 132       |
| 25 | Cascading Organizational Change. <i>Organization Science</i> , 2003, 14, 463-482.   | 3.0 | 126       |
| 26 | Income and Marital Events: Evidence from an Income-Maintenance Experiment. <i>American Journal of Sociology</i> , 1977, 82, 1186-1211.  | 0.3 | 125       |
| 27 | What Does It Mean to Span Cultural Boundaries? Variety and Atypicality in Cultural Consumption. <i>American Sociological Review</i> , 2016, 81, 215-241.                              | 2.8 | 122       |
| 28 | The consequences of category spanning depend on contrast. <i>Research in the Sociology of Organizations</i> , 2010, , 175-201.  | 0.5 | 121       |
| 29 | In the Company of Women. <i>Work and Occupations</i> , 2007, 34, 35-66.   | 2.3 | 104       |
| 30 | Inertia, Density and the Structure of Organizational Populations: Entries in European Automobile Industries, 1886-1981. <i>Organization Studies</i> , 1997, 18, 193-228.              | 3.8 | 90        |
| 31 | Dynamics of Formal Political Structure: An Event-History Analysis. <i>American Sociological Review</i> , 1981, 46, 19.  | 2.8 | 84        |
| 32 | The Fog of Change: Opacity and Asperity in Organizations. <i>Administrative Science Quarterly</i> , 2003, 48, 399.  | 4.8 | 82        |
| 33 | Founding Conditions, Learning, and Organizational Life Chances: Age Dependence Revisited. <i>Administrative Science Quarterly</i> , 2011, 56, 95-126.                                 | 4.8 | 81        |
| 34 | Income and Independence Effects on Marital Dissolution: Results from the Seattle and Denver Income-Maintenance Experiments. <i>American Journal of Sociology</i> , 1978, 84, 611-633. | 0.3 | 69        |
| 35 | Setting the Record Straight on Organizational Ecology: Rebuttal to Young. <i>American Journal of Sociology</i> , 1989, 95, 425-439.   | 0.3 | 62        |
| 36 | Oppositional Identities and Resource Partitioning: Distillery Ownership in Scotch Whisky, 1826â€“2009. <i>Organization Science</i> , 2014, 25, 1272-1286.                             | 3.0 | 62        |

| #  | ARTICLE   | IF  | CITATIONS |
|----|---|-----|-----------|
| 37 | Age-Related Structural Inertia: A Distance-Based Approach. <i>Organization Science</i> , 2015, 26, 756-773.   | 3.0 | 62        |
| 38 | The evolution of inertia. <i>Industrial and Corporate Change</i> , 2004, 13, 213-242.   | 1.7 | 61        |
| 39 | Theory Building and Cheap Talk About Legitimation: Reply to Baum and Powell. <i>American Sociological Review</i> , 1995, 60, 539.                                       | 2.8 | 56        |
| 40 | Category Signaling and Reputation. <i>Organization Science</i> , 2015, 26, 584-600.   | 3.0 | 50        |
| 41 | On Using Institutional Theory in Studying Organizational Populations. <i>American Sociological Review</i> , 1989, 54, 545.  | 2.8 | 44        |
| 42 | Typecasting, Legitimation, and Form Emergence: A Formal Theory. <i>Sociological Theory</i> , 2011, 29, 97-123.  | 1.9 | 43        |
| 43 | Organizational Obsolescence, Drifting Tastes, and Age Dependence in Organizational Life Chances. <i>Organization Science</i> , 2015, 26, 550-570.                       | 3.0 | 36        |
| 44 | A Reassessment of the Effect of Income Maintenance on Marital Dissolution in the Seattle-Denver Experiment. <i>American Journal of Sociology</i> , 1990, 95, 1270-1298. | 0.3 | 35        |
| 45 | Emergence of Market Orders: Audience Interaction and Vanguard Influence. <i>Organization Studies</i> , 2014, 35, 765-790.   | 3.8 | 34        |
| 46 | Organizational Mortality in European and American Automobile Industries Part II: Coupled Clocks. <i>European Sociological Review</i> , 1998, 14, 303-313.               | 1.3 | 31        |
| 47 | Back to Inertia: Theoretical Implications of Alternative Styles of Logical Formalization. <i>Sociological Theory</i> , 2000, 18, 195-215.                               | 1.9 | 31        |
| 48 | 4. Reasoning with Partial Knowledge. <i>Sociological Methodology</i> , 2002, 32, 133-181.   | 1.4 | 31        |
| 49 | Theoretical and Methodological Issues in Analysis of Density-Dependent Legitimation in Organizational Evolution. <i>Sociological Methodology</i> , 1991, 21, 1.         | 1.4 | 22        |
| 50 | The ecology of organizational size distributions: A microsimulation approach. <i>Journal of Mathematical Sociology</i> , 1990, 15, 67-89.                               | 0.6 | 21        |
| 51 | On the Interpretation of Density Dependence in Rates of Organizational Mortality: A Reply to Petersen and Koput. <i>American Sociological Review</i> , 1991, 56, 410.   | 2.8 | 16        |
| 52 | Autocorrelation and Density Dependence in Organizational Founding Rates. <i>Sociological Methods and Research</i> , 1991, 20, 218-241.                                  | 4.3 | 10        |
| 53 | Comment: On Logical Formalization of Theories from Organizational Ecology. <i>Sociological Methodology</i> , 1997, 27, 145-149.   | 1.4 | 10        |
| 54 | MULTISTATE DEMOGRAPHY AND EVENT HISTORY ANALYSIS. , 1984, , 39-88.  |     | 9         |

| #  | ARTICLE  | IF  | CITATIONS |
|----|--|-----|-----------|
| 55 | Erwerbsverlauf und die Entwicklung der Arbeitseinkommen bei MÄnnern. Zeitschrift Fur Soziologie, 1988, 17, 407-423.  | 0.4 | 8         |
| 56 | The Population Ecology of Restaurants Revisited: Reply to Herriott. American Journal of Sociology, 1987, 92, 1214-1220.                                      | 0.3 | 7         |
| 57 | Is Organizational Ecology at an Impasse?. Contemporary Sociology, 1992, 21, 751.   | 0.0 | 6         |
| 58 | Modalities in Sociological Arguments. Journal of Mathematical Sociology, 2010, 34, 201-238.  | 0.6 | 6         |
| 59 | Organizational Ecology. , 2015, , 358-363.   |     | 5         |
| 60 | The Price for Market Embeddedness is Declining Adaptive Capabilities: Model, Measurement and Illustration. British Journal of Management, 2021, 32, 892-910. | 3.3 | 3         |
| 61 | Income and Psychological Distress. , 1980, , 183-205.  |     | 3         |
| 62 | Organizational Ecology.. Administrative Science Quarterly, 1990, 35, 416.  | 4.8 | 1         |
| 63 | Marital Dissolution and Remarriage. , 1980, , 163-181.   |     | 1         |
| 64 | Dynamic Analysis of Qualitative Variables: Applications to Organizational Demography. , 1985, , 629-661.   |     | 0         |