

Debra L Shapiro

List of Publications by Year in descending order

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Version: 2024-02-01

70
papers

6,960
citations

87888

38
h-index

98798

67
g-index

71
all docs

71
docs citations

71
times ranked

4181
citing authors

#	ARTICLE	IF	CITATIONS
1	Business on a Handshake. <i>Negotiation Journal</i> , 1992, 8, 365-377.	0.5	647
2	Interactional fairness judgments: The influence of causal accounts. <i>Social Justice Research</i> , 1987, 1, 199-218.	1.1	596
3	Managing the Message: The Effects of Firm Actions and Industry Spillovers on Media Coverage Following Wrongdoing. <i>Academy of Management Journal</i> , 2012, 55, 1079-1101.	6.3	412
4	Perceived Causes and Solutions of the Translation Problem in Management Research. <i>Academy of Management Journal</i> , 2007, 50, 249-266.	6.3	328
5	The Impact of Cultural Values on Employee Resistance to Teams: Toward A Model of Globalized Self-Managing Work Team Effectiveness. <i>Academy of Management Review</i> , 1997, 22, 730-757.	11.7	303
6	Betrayal of Trust in Organizations. <i>Academy of Management Review</i> , 1998, 23, 547-566.	11.7	298
7	Motivating and demotivating forces in teams: Cross-level influences of empowering leadership and relationship conflict.. <i>Journal of Applied Psychology</i> , 2011, 96, 541-557.	5.3	289
8	Explanations: What Factors Enhance Their Perceived Adequacy?. <i>Organizational Behavior and Human Decision Processes</i> , 1994, 58, 346-368.	2.5	274
9	Causal Accounts and Managing Organizational Conflict. <i>Communication Research</i> , 1988, 15, 381-399.	5.9	257
10	The Effects of Explanations on Negative Reactions to Deceit. <i>Administrative Science Quarterly</i> , 1991, 36, 614.	6.9	199
11	Scholarly Impact: A Pluralist Conceptualization. <i>Academy of Management Learning and Education</i> , 2014, 13, 623-639.	2.5	199
12	Can we talk, and should we? Managing Emotional Conflict in Multicultural Teams. <i>Academy of Management Review</i> , 2004, 29, 578-592.	11.7	192
13	Can We Talk, and Should We? Managing Emotional Conflict in Multicultural Teams. <i>Academy of Management Review</i> , 2004, 29, 578.	11.7	177
14	The Impact of Team Members' Cultural Values on Productivity, Cooperation, and Empowerment in Self-Managing Work Teams. <i>Journal of Cross-Cultural Psychology</i> , 2001, 32, 597-617.	1.6	147
15	Encouraging employees to report unethical conduct internally: It takes a village. <i>Organizational Behavior and Human Decision Processes</i> , 2013, 121, 89-103.	2.5	144
16	DO JUSTICE PERCEPTIONS INFLUENCE STYLES OF HANDLING CONFLICT WITH SUPERVISORS?: WHAT JUSTICE PERCEPTIONS, PRECISELY?. <i>International Journal of Conflict Management</i> , 2000, 11, 9-31.	1.9	142
17	Comparing three processes underlying judgments of procedural justice: A field study of mediation and arbitration.. <i>Journal of Personality and Social Psychology</i> , 1993, 65, 1167-1177.	2.8	135
18	The Impact of Cultural Values on Job Satisfaction and Organizational Commitment in Self-Managing Work Teams: The Mediating Role of Employee Resistance. <i>Academy of Management Journal</i> , 2001, 44, 557-569.	6.3	134

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19	Employees'™ reaction to the change to work teams. <i>Journal of Organizational Change Management</i> , 1999, 12, 51-67.	2.7	131
20	Peer reporting of unethical behavior: The influence of justice evaluations and social context factors. <i>Journal of Business Ethics</i> , 1993, 12, 253-263.	6.0	129
21	Where Global and Virtual Meet: The Value of Examining the Intersection of These Elements in Twenty-First-Century Teams. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2014, 1, 217-244.	9.9	116
22	Networking Abroad: A Process Model of How Expatriates Form Support Ties to Facilitate Adjustment. <i>Academy of Management Review</i> , 2010, 35, 434-454.	11.7	115
23	Transnational teams in the electronic age: are team identity and high performance at risk?. <i>Journal of Organizational Behavior</i> , 2002, 23, 455-467.	4.7	112
24	A Critical Analysis of the Conceptualization and Measurement of Organizational Justice: Is It Time for Reassessment?. <i>Academy of Management Annals</i> , 2017, 11, 919-959.	9.6	101
25	Voice and Justification: Their Influence on Procedural Fairness Judgments. <i>Academy of Management Journal</i> , 1988, 31, 676-685.	6.3	100
26	The Strategic Use of Interests, Rights, and Power to Resolve Disputes. <i>Negotiation Journal</i> , 1999, 15, 31-51.	0.5	86
27	Toward Polycontextually Sensitive Research Methods. <i>Management and Organization Review</i> , 2007, 3, 129-152.	2.1	81
28	Threats, Bluffs, and Disclaimers in Negotiations. <i>Organizational Behavior and Human Decision Processes</i> , 1994, 60, 14-35.	2.5	79
29	The Death of Justice Theory Is Likely if Theorists Neglect the "Wheels" Already Invented and the Voices of the Injustice Victims. <i>Journal of Vocational Behavior</i> , 2001, 58, 235-242.	3.4	76
30	Revisiting How and When Perceived Organizational Support Enhances Taking Charge. <i>Journal of Management</i> , 2015, 41, 1805-1826.	9.3	67
31	Influence Tactics in Combination: The Interactive Effects of Soft Versus Hard Tactics and Rational Exchange. <i>Journal of Applied Social Psychology</i> , 1992, 22, 1429-1441.	2.0	65
32	Breaking the Bonds of Reciprocity in Negotiations. <i>Academy of Management Journal</i> , 1998, 41, 410-424.	6.3	63
33	WHY DO EMPLOYEES RESIST TEAMS? EXAMINING THE "RESISTANCE BARRIER" TO WORK TEAM EFFECTIVENESS. <i>International Journal of Conflict Management</i> , 2000, 11, 74-92.	1.9	62
34	Employee concerns regarding self-managing work teams: A multidimensional justice perspective. <i>Social Justice Research</i> , 1996, 9, 47-67.	1.1	61
35	Understanding Why Team Members Won't Share. <i>Small Group Research</i> , 2000, 31, 175-209.	2.7	52
36	When are transgressing leaders punitively judged? An empirical test.. <i>Journal of Applied Psychology</i> , 2011, 96, 412-422.	5.3	50

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37	How Do Leader Departures Affect Subordinates' Organizational Attachment? A 360-Degree Relational Perspective. <i>Academy of Management Review</i> , 2016, 41, 479-502.	11.7	50
38	The effect of explanations on prospective applicants reactions to firm diversity practices. <i>Human Resource Management</i> , 2008, 47, 311-330.	5.8	45
39	Maintaining Employees' Commitment to Organizational Change. <i>Journal of Applied Behavioral Science</i> , 2015, 51, 501-528.	3.3	42
40	Business on a handshake. <i>Negotiation Journal</i> , 1992, 8, 365-377.	0.5	37
41	CORRELATES OF EMPLOYEE THEFT: A MULTIDIMENSIONAL JUSTICE PERSPECTIVE. <i>International Journal of Conflict Management</i> , 1995, 6, 404-414.	1.9	31
42	WHEN WILL GRIEVANTS DESIRE VOICE?: A TEST OF SITUATIONAL, MOTIVATIONAL, AND ATTRIBUTIONAL EXPLANATIONS. <i>International Journal of Conflict Management</i> , 2000, 11, 106-134.	1.9	27
43	Workplace offense and victims' reactions: the effects of victim-offender (dis)similarity, offense type, and cultural differences. <i>Journal of Organizational Behavior</i> , 2008, 29, 415-433.	4.7	24
44	When is traditionalism an asset and when is it a liability for team innovation? A two-study empirical examination. <i>Journal of International Business Studies</i> , 2017, 48, 693-715.	7.3	22
45	Mediator Style and Mediation Effectiveness. <i>Negotiation Journal</i> , 1986, 2, 277-285.	0.5	21
46	Selection based on merit versus demography: Implications across race and gender lines.. <i>Journal of Applied Psychology</i> , 2000, 85, 219-231.	5.3	21
47	Intervening in Employee Disputes: How and When Will Managers from China, Japan and the USA Act Differently?. <i>Management and Organization Review</i> , 2007, 3, 183-204.	2.1	19
48	The role of ideology in mediated disputes at work: a justice perspective. <i>International Journal of Conflict Management</i> , 2008, 19, 210-233.	1.9	19
49	An investigation of managerial interventions in employee disputes. <i>Employee Responsibilities and Rights Journal</i> , 1994, 7, 37-51.	1.4	17
50	The Electronic Water Cooler. <i>Communication Research</i> , 2012, 39, 565-591.	5.9	16
51	Culture and teams. <i>Current Opinion in Psychology</i> , 2016, 8, 137-142.	4.9	14
52	Brokering Mergers: An Agency Theory Perspective on the Role of Representatives. <i>Academy of Management Journal</i> , 1994, 37, 703-721.	6.3	14
53	Out of sight and out of mind? Networking strategies for enhancing inclusion in multinational organizations.. <i>Journal of Applied Psychology</i> , 2021, 106, 582-598.	5.3	13
54	The Strategic Use of Interests, Rights, and Power to Resolve Disputes. <i>Negotiation Journal</i> , 1999, 15, 31-52.	0.5	13

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55	Social Comparison and Distributive Justice: East Asia Differences. <i>Journal of Business Ethics</i> , 2015, 132, 401-414.	6.0	12
56	Deception and Mutual Gains Bargaining: Are They Mutually Exclusive?. <i>Negotiation Journal</i> , 1995, 11, 243-253.	0.5	10
57	Can a Dominating Orientation Enhance the Integrativeness of Negotiated Agreements?. <i>Negotiation Journal</i> , 1996, 12, 81-90.	0.5	10
58	The Impact Of Collectivism And In-Group/Out-Group Membership On The Evaluation Generosity Of Team Members. <i>Academy of Management Journal</i> , 2000, 43, 1097-1106.	6.3	10
59	Towards an understanding of the role of anticipatory justice in the employment dispute-resolution process. <i>International Journal of Conflict Management</i> , 2016, 27, 275-298.	1.9	9
60	Did A "Failed" Negotiation Really Fail?. <i>Negotiation Journal</i> , 1991, 7, 369-377.	0.5	6
61	TARGETS OF MERGERS: APPLYING A NEGOTIATIONS PERSPECTIVE TO PREDICT DEGREE OF RESISTANCE. <i>International Journal of Conflict Management</i> , 1991, 2, 117-138.	1.9	5
62	Helping transnational team members to sense trust: A counterintuitive approach to leadership. <i>Research on Managing Groups and Teams</i> , 0, , 203-233.	0.6	5
63	2016 Presidential Address: Making the Academy Full-Voice Meaningful. <i>Academy of Management Review</i> , 2017, 42, 165-173.	11.7	5
64	Mitigating the harms of abusive supervision on employee thriving: The buffering effects of employees' social-network centrality. <i>Human Relations</i> , 2023, 76, 1441-1473.	5.4	5
65	How Leaders Drive Followers' Unethical Behavior. <i>Journal of Management</i> , 2023, 49, 2318-2353.	9.3	5
66	Prohibitive Voice as a Moral Act: The Role of Moral Identity, Leaders, and Workgroups. <i>Journal of Business Ethics</i> , 0, , 1.	6.0	4
67	Did a "failed" negotiation really fail?. <i>Negotiation Journal</i> , 1991, 7, 369-377.	0.5	4
68	Celebrating the Work of Jeanne M. Brett: Building Bridges and Making Connections. <i>Negotiation and Conflict Management Research</i> , 2016, 9, 292-308.	1.0	3
69	When Everyone Works Harder for Fewer Rewards, Is It Fair? Implications of "Organization-Wide Hardship" for Managing and Studying Organizational Fairness. <i>Group and Organization Management</i> , 2019, 44, 396-424.	4.4	2
70	EXPLANATIONS: WHEN ARE THEY JUDGED ADEQUATE?. <i>Proceedings - Academy of Management</i> , 1991, 1991, 395-399.	0.1	1